The Baltimore Metropolitan Council (BMC) will release the 2018 Family-Supporting Jobs Report on Tuesday, July 10. The following highlights the key findings within the report.

Key findings about family-supporting jobs in the Baltimore region:
- Family-supporting jobs will represent 13.8 percent, or 238,871 jobs, of the Baltimore region’s hiring demand during the next decade.
- They are projected to grow by 13.4 percent from 2016 to 2026. Family-supporting job growth in the Baltimore region ranks eighth among its peer regions throughout the U.S.
- The top five sectors by total hiring demand for family-supporting jobs are: construction, business services, healthcare, finance and insurance, and wholesale.
- Construction will remain the sector with the most opportunity to earn a family-supporting wage.
- The sectors with large shares of family-supporting job demand are: construction; wholesale; information technology; and finance and insurance.

Key findings about education and training:
- Roughly three-quarters of the region’s family-supporting jobs have a typical entry-level education of a high school diploma.
- Wages typically rise with educational attainment. Attaining an associate’s degree is the greatest predictor of increased earnings for family-supporting jobs.
- While a large percentage of projected openings for family-supporting jobs require no work experience, almost all (99.9 percent) of these occupations require on-the-job training and/or education beyond a high school diploma.
- For adults with a high school diploma or equivalency, the highest demand occupations are:
  - first-line supervisors of office and administrative support workers;
  - sales representatives for services;
  - sales representatives for wholesale and manufacturing;
  - first-line supervisors of construction trades;
  - carpenters;
  - electricians; and
  - plumbers, pipefitters and steamfitters.
- They collectively represent 34.8 percent of total demand for family-supporting jobs.
• For adults with a postsecondary credential, such as a certificate, the highest demand occupations are:
  o licensed practical and licensed vocational nurses;
  o automotive service technicians and mechanics;
  o HVAC mechanics and installers; and
  o medical records technicians.
They collectively represent 8.2 percent of total demand for family-supporting jobs.

• For adults with an associate's degree, the highest demand occupations are:
  o paralegals;
  o computer network support specialists;
  o web developers;
  o electrical engineering technicians;
  o radiologic technologists; and
  o dental hygienists.
They collectively represent 6.4 percent of total demand for family-supporting jobs.

Key findings about specific professions:
• For workers who desire the flexibility to move between sectors, the three occupations with the greatest transferability - or cross-sector demand – are:
  o first-line supervisors of office and administrative support workers;
  o sales representatives in service-related fields; and
  o executive assistants.

• The top ten family-supporting careers expected to have the highest total hiring demand in the next decade are:
  o first-line supervisors of office and administrative support workers;
  o sales representatives in service-related fields;
  o sales representatives for wholesale and manufacturing;
  o first-line supervisors of construction trades;
  o carpenters;
  o electricians;
  o plumbers, pipefitters and steamfitters;
  o licensed practical and licensed vocational nurses;
  o automotive service technicians and mechanics; and
  o executive secretaries and executive administrative assistants.
Collectively, these occupations make up 42.8 percent of total hiring demand for family-supporting jobs.