



**Prince William County**  
**PUBLIC SCHOOLS**  
*Providing A World-Class Education*

**CONTRACT RENEWAL**

January 3, 2018

Premier Agenda, LLC  
 Ms. Amy Fuss  
 400 Sequoia Drive, Suite 200  
 Bellingham, WA 98226

Re: Contract Renewal  
 Contract #R-KS-16023 - Student Planners

Dear Ms. Fuss:

This is to advise you that Prince William County Public Schools desires to renew the referenced contract for an additional year in accordance with the "Period of Contract" clause in the Contract. We will be exercising the second year of a five (5) year renewal period. The current contract will expire on June 30, 2018.

Please advise me if you desire to renew the contract and prices in accordance with the terms of the contract by signing and returning this **Contract Renewal** form no later than January 17, 2018.

NOTE: Per contract, renewal agreement is due within sixty days of contract expiration of June 30, 2018.

If you have any questions on this matter, please contact me by phone at (703) 791-8736 or via email at burtneba@pwcs.edu.

Sincerely,

Brian Burtner, CPPB, VCO  
 Buyer

=====

**Acceptance Agreement**

It is mutually agreed that the above mentioned contract is renewed for the period of July 1, 2018 to June 30, 2019 and all terms and conditions in the original solicitation and contract shall remain the same.

Renew Contract: Yes: X No: \_\_\_\_\_

Prices and/or Discounts to Remain the Same: Yes: \_\_\_\_\_ No: X If no, explain under separate cover. (refer to our cover letter and attached pricing)

Vendor: Amy Fuss  
 Legally Authorized Signature

Purchasing: Jim Totty  
 Legally Authorized Signature

Amy Fuss, Assistant Secretary  
 Print Name & Title

Jim Totty, CPPO, C.P.M.  
 Supervisor of Purchasing

Date: 4/10/2018

Date: 4/18/18

PURCHASING OFFICE



April 10, 2018

Attn: Brian Burtner, Buyer  
Prince William County PS  
P.O. Box 389  
Manassas, VA 20108

Account # 432668

RE: 2018 Renewal of R-KS-16023 Student Planner bid

On behalf of Premier Agendas, LLC, it is my pleasure to submit our signed renewal agreement. Please note that we have exercised our right to increase pricing by the latest 12 month Consumer Price Index, which is 2.2% from Feb. 2017 – Feb. 2018. Please see attached revised pricing, contact information, and 2017 delivery schedules.

**Pricing will be valid from 7/1/2018 - 6/30/2019**  
**Please refer to our bid/contract #: 7786274460 (replaces 7783446455)**

Should you have any questions or concerns regarding our response, do not hesitate to contact me.

Sincerely,

Mary Steichen  
Bid Coordinator

Amy Fuss  
Assistant Secretary



## PREMIER CONTACT INFORMATION

### ***Your Sales Consultant:***

Jessica Baldwin  
Premier Agendas, LLC  
400 Sequoia Drive, Suite 200  
Bellingham, WA 98226  
Phone: (360) 788-7528  
Fax: (800) 886-8776  
Email: [jessica.baldwin@schoolspecialty.com](mailto:jessica.baldwin@schoolspecialty.com)

### ***POs and Order Forms:***

Premier Agendas, LLC  
400 Sequoia Drive, Suite 200  
Bellingham, WA 98226  
Phone: (800) 221-1165  
Fax: (800) 886-8776  
Email: [e-orders.psd@schoolspecialty.com](mailto:e-orders.psd@schoolspecialty.com)

### ***Bids:***

[bidnotices@schoolspecialty.com](mailto:bidnotices@schoolspecialty.com)  
School Specialty, Inc.  
W6316 Design Dr.  
Greenville, WI 54942  
Phone: (800) 554-7632  
Fax: (800) 675-1775

### ***Customer Care:***

Premier Agendas, LLC  
400 Sequoia Drive, Suite 200  
Bellingham, WA 98226  
Phone: (800) 447-2034  
Fax: (800) 886-8776  
Email: [service.psd@schoolspecialty.com](mailto:service.psd@schoolspecialty.com)

### ***Remittance:***

Premier Agendas, LLC  
32656 Collection Center Drive  
Chicago, IL 60693-0326  
Phone: (800) 447-2034  
Fax: (800) 886-8776  
Email: [service.psd@schoolspecialty.com](mailto:service.psd@schoolspecialty.com)



Pricing is for Premier's Classic planner line (upgrades available)  
 Price includes 4 handbook pages

**AMENDED/NEGOTIATED PRICING: No extra charges shall be allowed.** 2018 renewal price

Size	Quantity	Unit of Issue	Cover	Firm-Fixed Delivered Unit Price
5" x 8"	1-2500	Each	Standard/Hologram	\$ 1.25 CLAH-B5
5" x 8"	2501+	Each	Standard/Hologram	\$ 1.14 CLAH-B5
5" x 8"	1-2500	Each	Custom Cover	\$ 1.35 CLAH-B5
5" x 8"	2501+	Each	Custom Cover	\$ 1.25 CLAH-B5
7" x 9"	1-2500	Each	Standard/Hologram	\$ 1.78 CLAP-B10, CLAE-M10, CLAM-M10, CLAM-B10
7" x 9"	2500+	Each	Standard/Hologram	\$ 1.67 CLAP-B10, CLAE-M10, CLAM-M10, CLAM-B10
7" x 9"	1-2500	Each	Custom Cover	\$ 1.88 CLAP-B10, CLAE-M10, CLAM-M10, CLAM-B10
7" x 9"	2500+	Each	Custom Cover	\$ 1.78 CLAP-B10, CLAE-M10, CLAM-M10, CLAM-B10
7" x 11"	1-2500	Each	Standard/Hologram	\$ 1.78 CLAP-B10, CLAE-M10, CLAM-M10, CLAM-B10
7" x 11"	2500+	Each	Standard/Hologram	\$ 1.67 CLAP-B10, CLAE-M10, CLAM-M10, CLAM-B10
7" x 11"	1-2500	Each	Custom Cover	\$ 1.88 CLAP-B10, CLAE-M10, CLAM-M10, CLAM-B10
7" x 11"	2500+	Each	Custom Cover	\$ 1.78 CLAP-B10, CLAE-M10, CLAM-M10, CLAM-B10
8-1/2" x 11"	1-2500	Each	Standard/Hologram	\$ 1.78 CLAP-B10, CLAE-M10, CLAM-M10, CLAM-B10
8-1/2" x 11"	2500+	Each	Standard/Hologram	\$ 1.67 CLAP-B10, CLAE-M10, CLAM-M10, CLAM-B10
8-1/2" x 11"	1-2500	Each	Custom Cover	\$ 1.88 CLAP-B10, CLAE-M10, CLAM-M10, CLAM-B10
8-1/2" x 11"	2500+	Each	Custom Cover	\$ 1.78 CLAP-B10, CLAE-M10, CLAM-M10, CLAM-B10
3 Hole Punch Option: Add \$ _____ per School Planner x 1,000 = <b>Included</b>				\$
Application Planner Option: <del>Add \$ _____ per app x 10</del> 20% off \$100 = \$80/school See upgrade options				\$ 800.00/ 10 schools
<b>GRAND TOTAL AMOUNT with Shipping</b> *Total Amounts are based on quantities of 2500 per row.				\$ 65,800.00

**VENDOR NAME: PREMIER AGENDAS**

**DATE:** 4/10/2018

**SIGNATURE:** *Amy Fuss*

**PRINTED NAME:** Amy Fuss

\*\*Shipping is included in our bid pricing. Orders will be shipped under Premier's UPS account.

Extra Handbook Pages  
 set of (8) 5"x8" pages \$0.08  
 set of (4) 8"x10" pages \$0.08



## **BID UPGRADE OPTIONS AND PRICING**

**Prince William County Public Schools  
2018 Renewal of RFP #: R-KS-16023  
Premier Agendas Bid # 7786274460 (replaces 7783446455)  
Valid July 01, 2018 - June 30, 2019**

To order, call: (800) 221-1165  
 www.premier.us  
 Premier Agendas, LLC

**Premier™ a division of School Specialty**

**7783446455 Add-on Price for Different Base Planners - Prince William County PS**

**Planner Model Upgrade:** *Add this amount to the Classic planner bid price*

Item #	Description	Planner Line	Product #	Add
	High School, 5x8	Esteem	ESTH-B5	\$2.10
		Foundations (7 Habits)	FOUH-B5	\$2.10
	Middle School, 8x10	Esteem	ESTM-M10	\$2.10
		Foundations (7 Habits)	FOUM-B10 OR FOUM-M10	\$2.10
	Elementary School, 8x10	Esteem	ESTE-M10	\$2.10
		Foundations (7 Habits)	FOUE-B10 OR FOUE-M10	\$2.10

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**Bid Price: 20% off Price shown below.**

**7783446455 Product Pricing Prince William County PS**

**Supplements (Enhancements, Wall Charts, etc. are continued on next page)**

Supplements	Level	5 x 8	7 x 9	7 x 11	8 x 10	Theme	Notes
7 Habits® Companion	M H	\$0.60	-	-	\$0.60	Character	
Building Integrity	M H	\$0.60	-	-	\$0.60	Anti-Bullying	
Compass For Campus™ - Path to Success	HE	\$0.60	-	-	-		Included in the Compass Planners at n/c.
Creating Courage	E M	-	-	-	\$0.60	Anti-Bullying	
Cyber Savvy	H	\$0.60	-	-	\$0.60	Online Safety	
Destination Character	M H	\$0.60	-	-	\$0.60	Character	
Acting on Faith	M H	\$0.60	-	-	\$0.60	Catholic	
Financial Planning, 2nd Edition	M H HE	\$0.60	-	-	-	Money Management	
Faith in Me	P E	-	-	-	\$0.60	Catholic	
Building Character	E	-	-	-	\$0.60	Character	
Playing Fair	P E	-	-	-	\$0.60	Anti-Bullying	
Reading Adventure Log	P E	-	-	-	\$0.60	Reading	
Safely Connected	E M	-	-	-	\$0.60	Online Safety	
Sharing and Caring, Spanish/English	P E	-	-	-	\$0.60	Anti-Bullying	Bilingual
Study Skills and Test Preparation - Elem	E	-	-	-	\$0.60	Study Skills	
Study Skills and Test Preparation - M/H	M H	\$0.60	-	-	\$0.60	Study Skills	

Note 1: First available delivery date for planners with NEW Supplements is May 27, 2017.



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**Enhancement & Other Items**

**Bid Price: 20% off Price shown below.**

	5 x 8	7 x 9	7 x 11	8 x 10
<b>ENHANCEMENTS</b>				
2-Hole Ruler Attachment	\$0.18	-	-	-
Hall Pass, 2 pages	\$0.08	\$0.15	\$0.15	\$0.15
Hall Pass, 4 pages	\$0.16	-	-	\$0.30
Hall Pass, 8 pages	\$0.32	-	-	-
Hallpasses, Sticky	\$0.25	\$0.25	-	\$0.25
Pagefinder, Monthly	\$0.19	\$0.19	-	\$0.19
Pagefinder, with Adhesive Flags	\$0.45	\$0.45	-	\$0.45
Pagefinder, Today/onTRAC	\$0.19	\$0.19	-	\$0.19
Planning Stickers	\$0.25	\$0.25	-	\$0.25
Pouch, Clickable	-	-	-	\$0.85
Pouch, Home-School Communicator	-	\$0.40	-	\$0.40
Pouch, Media	\$0.40	-	-	\$0.40
Summer Calendar, Undated	\$0.40	-	-	\$0.40
Tabs, Standard	\$0.30	-	-	-
Lesson Plan Insert	-	-	-	\$1.60
Record Chart Insert	-	-	-	\$1.60

Wall Charts (aka Premier Agenda Mates) - OK to combo wall charts together for price savings per unit	1+	5+	10+	25+	50+
Wall Charts onTRAC	\$5.95	\$5.25	\$4.75	\$4.25	\$3.95

Books - Do not combo books together for price savings per unit	1+	25+	100+	200+
The 7 Habits® of Highly Effective Teens	\$10.05	\$9.10	\$8.55	\$8.15

Also Available:	1+
Raising Respect School Anti-bullying Support Program	\$149.99

----- Supplements and booklets are contained on previous page -----

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**Bid Price: 20% off List Price shown below.**

**7783446455 Product Pricing Prince William County PS**

**Digital Fillable PDF**

<b>Classic</b>	
CLAP-B10	\$100.00
CLAE-M10	\$100.00
CLAM-M10	\$100.00
CLAM-B10	\$100.00
CLAH-B5	\$100.00

Note 1: Orders for a Digital Fillable PDF must be accompanied by a current or prior order of the same layout within the product year.

Note 2: This product is designed to be used in the classroom on a White Board.

Note 3: A digital fillable pdf will not be available in every product. Instead, there will be a focus on ensuring clients ordering Primary-Middle do have an option. If the product your customer is ordering is not listed, please instead order the corresponding layout in the Classic line.

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**7783446455 Product Pricing Prince William County PS**

**Teacher Products - Legacy, PPTW, and H&S**

	1+	10+	25+	100+	250+
Legacy Planner: LEPT-M7	\$15.50	\$12.10	\$11.05	\$10.50	\$10.00
Legacy Refill: LEPR-M7			\$8.35		
Legacy Lesson Plan Book with Record Charts: LTLP-W8, LTLP-O8, LTLP-R8	\$10.25	\$9.20	\$8.15	\$7.35	\$6.85

Note 1: W = Weekly format, O = Open format, R = Rotation format, M = Matrix format

Note 2: Legacy pricing is based solely on the individual types of Legacy options. The quantities of different types cannot be combined to figure pricing.

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**778346455 Product Pricing Prince William County PS**

**Bid Price: 20% off List Price shown below.**

**Folders - Custom Printing or Lamination**

	1+	100+	200+	300+	400+	500+	600+	800+	1000+	1500+	2000+
Name Imprint Only	-	\$2.48	\$1.52	\$1.24	\$1.13	\$1.03	\$1.01	\$0.98	\$0.96	\$0.88	\$0.84
Name Imprint and Folder Text	-	\$4.32	\$2.46	\$1.88	\$1.60	\$1.41	\$1.32	\$1.23	\$1.16	\$1.01	\$0.92

Note 1: Lamination can be added for \$0.20 per unit

Note 2: 3-hole drilled can be added for \$0.10 per unit

Note 3: Customers purchasing planners and folders receive a 10% discount on the base price of the folders.

Note 4: Shipping = 10% of subtotal

Note 5: There are five different folder designs (Character Grows, Do, Read, TeachLearn, or World). Pricing is based solely on the individual folder options. The quantity of different types of folders cannot be combined to determine the base price for each.

Note 6: The minimum quantity for EACH type of folder is 100 units. Different folder types cannot be combined to reach a total of 100.

**Folders - Stock (No Custom Printing or Lamination)**

	1+	100+	200+	300+	400+	500+	600+	800+	1000+	1500+	2000+
Stock Folders	\$2.25	\$2.25	\$1.38	\$1.13	\$1.03	\$0.94	\$0.92	\$0.89	\$0.87	\$0.80	\$0.76

Note 1: Stock folders are NOT 3-hole drilled and NOT laminated

Note 2: Customers purchasing planners and folders receive a 10% discount on the base price of the folders.

Note 3: Shipping = 10% of subtotal

Note 4: There are five different folder designs (Character Grows, Do, Read, TeachLearn, or World). Pricing is based solely on the individual folder options. The quantity of different types of folders cannot be combined to determine the base price for each.