



FREDERICK COUNTY GOVERNMENT

DIVISION OF FINANCE
Department of Procurement & Contracting

Jan H. Gardner
County Executive

Lori L. Depies, CPA, Division Director
Diane Fouche, CPPB, Director

March 26, 2018

IC Solutions
Attention to: Mr. Tom Hearn
200 Danbury St.
San Antonio, TX 78217

Subject: Contract Renewal for RFP #16-050, Inmate Telephone Systems

Dear Mr. Hearn:

The County is exercising its second renewal option of the subject contract. This is the second of four option for this contract. This renewal will be in effect from May 1, 2018 through April 30, 2019 under all of the same terms and conditions set forth in the original.

The Certificate of Insurance must remain in effect throughout the entire contract period. Failure to maintain the proper required insurance will result in breach of contract.

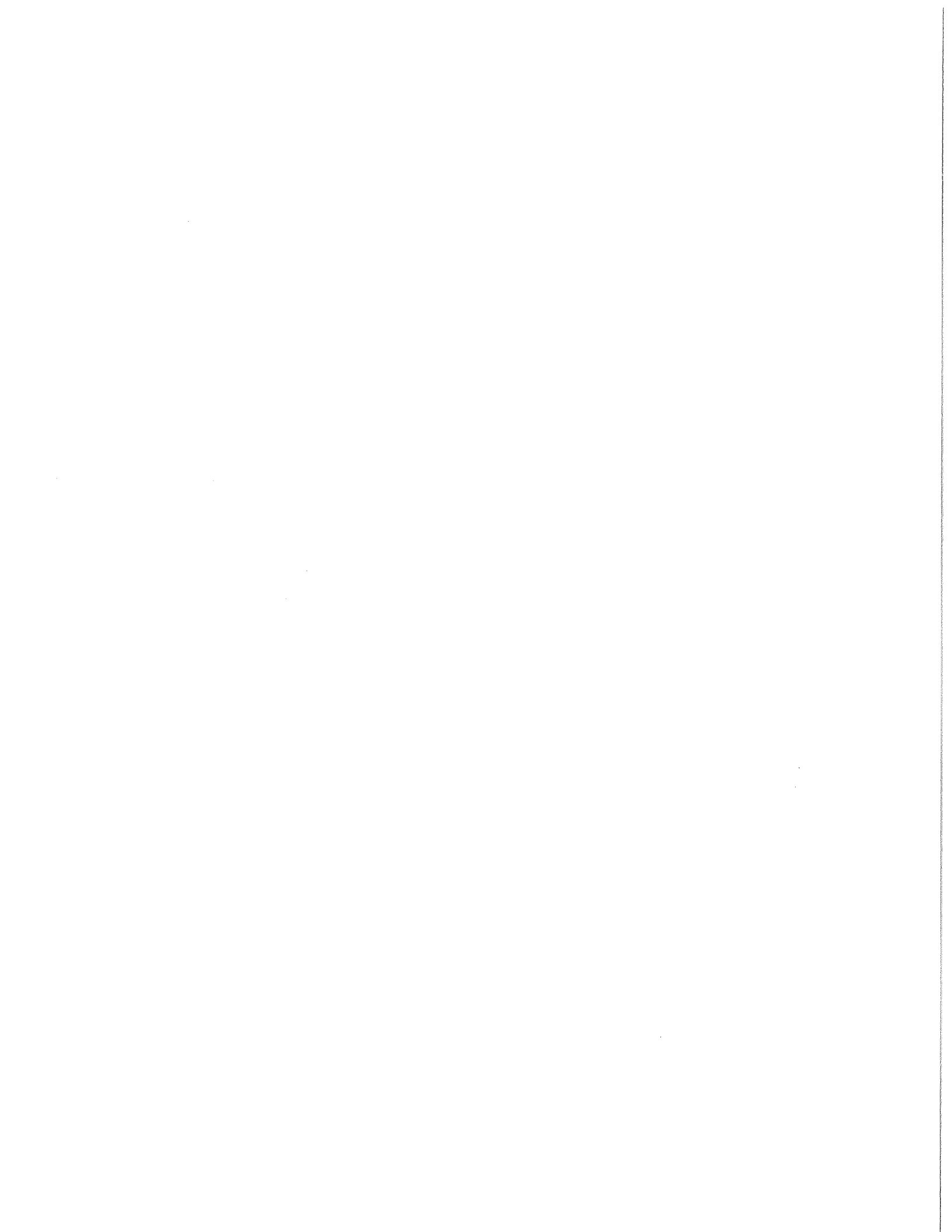
On behalf of Frederick County, Maryland, we appreciate your participation in our request for services. If you have any questions concerning this matter, please contact me.

Respectfully,

Michael V. Decker, CPPB
Procurement Analyst III

MVD

Cc: File





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Department of Procurement & Contracting (DP&C) presents this Contract Summary for:

RENEWAL- CONTRACT NO. 16-050
FOR
INMATE TELEPHONE SYSTEM

- A. Overview – This recommendation is to renew a contract with Inmate Calling Solutions, LLC for the purchase of an inmate telephone system. The research conducted by both the Division and Procurement & Contracting determined that a Request for Proposal was the best and most financially sound means for this purchase and final award was unanimously decided by the Evaluation Team to present the best value for the County.
- a. Solicitation: Advertised on the DP&C website, eMaryland Marketplace and directly emailed to 37 registered vendors.
- b. Participation: 4 proposals received:
Inmate Calling Solutions, LLC
Pay Tel Communications, Inc.
Securus Technologies, Inc.
Telmate, LLC
- c. Other facts:
- ✓ *Current contract term:* May 1, 2017 through April 30, 2018
 - ✓ *Renewals:* 3 remaining renewal options (05/01/2018-04/30/2019, 05/01/2019-04/30/2020, 05/01/2020-04/30/2021) exercised at the sole discretion of the County
 - ✓ *Contract value:* Estimated contract value \$190,000.00, but shall not exceed the appropriation.
 - ✓ *Administration:* Sheriff Charles A. Jenkins, Frederick County Sheriff's Office, 301-600-1532
 - ✓ *Type of contract:* This is a best value purchase in accordance with Purchasing Rules & Regulations 1-2-25, *Competitive Sealed Proposals*. *Legal review:* An Agreement has been signed with the approval of the Office of the County Attorney
- B. Recommendation – DP&C Director recommends renewal, with the concurrence of the Frederick County Sheriff's Office, with the previously awarded firm: Inmate Calling Solutions, LLC. This renewal may be executed by the Chief Administrative Officer per the memorandum dated November 23, 2015 titled "Streamlining the Bid Award and Contracting Process".

1st Renewal – 16-050
Inmate Telephone System
February 9, 2018

RECOMMENDED: *Diane Fouche* : _____ DATE: 2/15/18
Diane Fouche, CPPB, Procurement & Contracting Director

APPROVED: CHIEF ADMINISTRATIVE OFFICER

APPROVED VIA INFOR:



Raymond V. Barnes, Jr., Acting Chief Administrative Officer

DLF:mvd