

HARFORD COUNTY, MARYLAND

BULK CHEMICALS FOR WATER AND WASTEWATER TREATMENT

AGREEMENT NO. 25-004

ADDENDUM NO. 1

THIS ADDENDUM entered into this 23rd day of June 2025 by and between **HARFORD COUNTY, MARYLAND**, a body corporate and politic of the State of Maryland, hereinafter referred to as the "County", and **POLYDYNE, INC., 1 Chemical Plant Road, Riceboro, Georgia 31323**, hereinafter referred to as the "Contractor."

WHEREAS, on August 8, 2024, the County and the Contractor entered into an Agreement to provide bulk chemicals for water and wastewater treatment ("Agreement"); and

WHEREAS, the Contractor submitted a request for a price increased dated April 25, 2025, which is attached as Exhibit 1 and incorporated herein; and

WHEREAS, the Agreement expires on June 30, 2025; and

WHEREAS, the County wishes to extend the term of the Agreement.

NOW, THEREFORE, in consideration of the mutual promises and covenants contained herein, the recitals which are incorporated by reference herein, and other good and valuable consideration, the receipt and adequacy of which is acknowledged, the County and the Contractor, intending to be legally bound, agree to amend the Agreement as follows:

1. The pricing in Exhibit 1 shall become effective on July 1, 2025, in accordance with the Consumer Price Index, as documented in Exhibit 1.
2. The first option year option year is exercised, extending the term of the Agreement from July 1, 2025, to June 30, 2026.
3. Effective on the fully executed date of this Agreement, the following Section is added to the Agreement:

SECTION XX: TARIFFS

Should any items increase in price due to the imposition of a tariff, after the renewal date of this Agreement the Contractor may submit in writing to the

County, a request for tariff adjustment that includes the item(s), the agreement cost of the items(s), and the amount of the increase due to the tariff. The Contractor shall also provide documentation showing the increase in price paid by the Contractor due to the tariff. Where the requested increase is, in the sole opinion of the County, significant, the County reserves the right to procure the item(s) from an alternative source offering a price at least ten percent (10%) below the requested price, if the tariff on an item returns to its pre-request level, the unit price in place prior to the tariff request shall be reinstated.

4. The person executing this Addendum on behalf of Contractor represents, warrants and affirms, under penalty of perjury, that he/she has the authority to bind Contractor to this Addendum.
5. Except as specifically provided herein, the terms and conditions of the Agreement shall remain in full force and effect.

IN WITNESS WHEREOF, the parties hereto have executed this Addendum the day and year first above written.

WITNESS/ATTEST:

POLYDYNE, INC.



Mark Schalg, Vice-President

BY:

Signature

Boyd Stanley, Sr. Vice-President

Print Name and Title

HARFORD COUNTY, MARYLAND

DocuSigned by:

Karen Myers

CF2C569034C0461...

BY:

DS

KW

Karen D. Myers

CPPO, CPPB, CTPS, CPCP, CMPA

Director, Department of Procurement

DS

MS

Approved for form and legal sufficiency.

Signed by:

Margaret Hartka

5454F48DE95E485...

Margaret Hartka
Deputy County Attorney

DS

SR

Approved for financial sufficiency.

DocuSigned by:

Robert Sandlass

5868F7E2BETA44B...

Robert F. Sandlass, Jr.
Treasurer

DS

GD

Reviewed and Concur.

Signed by:

Joseph Siemek

E3FA194BDE454B6...

Joseph J. Siemek, P.E.
Director, Department of Public Works

Initial

SD

This Addendum was fully executed on the 23rd day of June 2025.



polydyneinc.com

Emailed to: kcwolcott@HarfordCountyMD.GOV

April 25, 2025

Mr. Keith Wolcott
Procurement Agent II
Harford County
220 South Main Street
Bel Air, MD 21014

SUBJECT: Contract Renewal Proposal – 25-004 Bulk Chemicals

Dear Mr. Wolcott,

Polydyne Inc. would like to thank you for the opportunity to renew the contract referenced above. While we are pleased to extend, we respectfully request a reasonable price adjustment for the renewal period. This request comes in response to the continued cost increases we have absorbed over the last year. Attached for your review is the most recent BLS Producer Price Index (Series ID: PCU325998325998A), which reflects an increase of 7.31%. At this time, we are seeking a 5% increase.

Effective July 1, 2025 through June 30, 2026, we propose to supply as follows:

ITEM	PRODUCT	PACKAGE	PROPOSED PRICE
HC-12	CLARIFLOC™ C-321	Liquid Bulk	\$0.189/Lb. \$378.00/wet ton
HC-13	CLARIFLOC™ NE-2507	Liquid Bulk	\$1.365/Lb.
HC-14	CLARIFLOC™ C-3226	55 Lb. Bags	\$1.943/Lb. \$3,886.00/dry ton
HC-15	CLARIFLOC™ C-309P	450 Lb. Drums (55 gallons)	\$1.575/Lb. \$3,150.00/wet ton
HC-16	CLARIFLOC™ A-3333P	55 Lb. Bags	\$1.89/Lb. \$3,781.00/dry ton

Please be assured that we are closely monitoring all aspects of our business and are working to remain the low-cost polymer supplier. Should you have any questions, please feel free to contact Drew Boschetti, Sr. Technical Sales Representative, at (732) 610-8341. We thank you for your business and look forward to continuing our valued partnership

Sincerely,

A handwritten signature in blue ink, appearing to read "Boyd Stanley", written over a blue horizontal line.

Boyd Stanley
Sr. Vice-President

Attachments



Databases, Tables & Calculators by Subject

Change Output Options:

From: 2020 To: 2025

☐ include graphs ☐ include annual averages



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Data extracted on: April 25, 2025 (3:00:29 PM)

PPI Industry Data

Series Id: PCU325998325998A
Series Title: PPI industry data for Other miscellaneous chemical product manufacturing-Water treating compounds, not seasonally adjusted
Industry: Other miscellaneous chemical product manufacturing
Product: Water treating compounds
Base Date: 198506

Download: [.xlsx](#)

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2020	171.7	169.9	166.7	165.6	166.6	163.2	160.6	159.4	159.8	160.2	162.4	169.1
2021	168.7	171.9	197.5	198.7	198.8	195.9	196.001	197.110	205.987	210.903	208.976	213.202
2022	224.450	223.599	219.634	229.863	230.469	235.810	230.248	230.613	219.686	219.288	220.399	212.828
2023	213.937	221.830	221.631	227.022	227.928	213.983	215.289	221.603	212.291	212.194	207.485	214.503
2024	214.637	214.456	218.489	218.959	221.112	224.409	224.024	224.134	227.424	228.696	227.753	229.094(P)
2025	234.086(P)	234.934(P)	234.455(P)									

P : Preliminary. All indexes are subject to monthly revisions up to four months after original publication.

+7.31%

POLYDYNE INC.: F06951339

Department ID Number:	F06951339
Business Name:	POLYDYNE INC.
Principal Office: 	1 CHEMICAL PLANT ROAD RICEBORO GA 31323
Resident Agent: 	NATIONAL REGISTERED AGENTS, INC. OF MD. 2405 YORK ROAD SUITE 201 LUTHERVILLE TIMONIUM MD 21093-2264
Status:	REVIVED
Good Standing:	THIS BUSINESS IS IN GOOD STANDING
Business Type:	FOREIGN CORPORATION
Business Code:	03 ORDINARY BUSINESS - STOCK
Date of Formation/ Registration:	08/13/2002
State of Formation:	DE
Stock Status:	STOCK
Close Status:	N/A