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MAPT Invitation for Bid No. 2015-42 Furniture (Office, School, Library, Etc.) and Equipment

Issued by Howard County, Maryland
Office of Purchasing
on behalf of the
Mid-Atlantic Purchasing Team

Contract Period: January 1, 2020 – December 31, 2020 with 5 one-year renewal options remaining

December 6, 2019

AWARDED DISCOUNTS (by Bidder)

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All awards are FOB Destination, Inside Delivery.

Users of the contract should contact the manufacturer to obtain a current list of dealers.

Proposal 1: Systems Furniture

| Bidder with Highest Discount | Manufacturer | Discount | Environmentally Preferred | Quick Ship |
|--------------------------------------|--------------------------------------|----------|---------------------------|---------------|
| Agati, Inc. | Agati, Inc. | 45% | | • |
| American Design Assoc., Inc. | Concord | 40% | X | Х |
| American Design Assoc., Inc. | Friant | 48% | Х | Х |
| American Design Assoc., Inc. | Tayco | 40% | Х | Х |
| American Design Assoc., Inc. | Artopex | 46% | Х | Х |
| American Design Assoc., Inc. | RSI | 46% | Х | Х |
| American Office Equipment Co., Inc. | Canvas by Herman Miller | 64% | Х | |
| American Office Equipment Co., Inc. | Layout Studio by Herman Miller | 46% | Х | |
| American Office Equipment Co., Inc. | Locale by Herman Miller | 53% | Х | |
| CBA / Charlotte, Inc. | AB&D | 40% | Х | |
| Douron, Inc. | All Steel | 61% | Х | Х |
| Douron, Inc. | Global Compile | 56% | Х | Х |
| Douron, Inc. | Global Evolve | 55.50% | Х | Х |
| Douron, Inc. | Hon | 60% | X | Х |
| Douron, Inc. | Invincible | 49.40% | | |
| Douron, Inc. | Krueger International (KI) | 48% | Х | |
| Douron, Inc. | LOFTwall | 20.20% | | |
| Douron, Inc. | Omega | 74% | Х | Х |
| Douron, Inc. | Right Angle | 47.20% | , | X |
| Douron, Inc. | Workrite | 45% | X | X |
| Edwards & Hill Office Furniture | AMQ | 50% | X | X |
| Fluidconcepts | Fluidconcepts | 50% | X | X |
| Groupe Lacasse, LLC | Nvision | 55% | X | X |
| Inscape | Inscape | 57% | , A | |
| Interior Concepts Corp. | Interior Concepts | 55% | X | |
| Kimball Office, Inc. | Kimball Office, Inc. | 63% | X | Х |
| , | Marvel | 40% | X | X |
| Marvel Group, Inc. dba Marvel | | 40% | ^ | ^ |
| Maryland Correctional Enterprises | Maryland Correctional Enterprises | 0% | Х | Х |
| Maxon Furniture, Inc. | Maxon Furniture, Inc. | 75% | X | |
| MOI, Inc. | First Office | 64.80% | | |
| MOI, Inc. | Knoll North America | 54% | X | X |
| MOI, Inc. | Knoll Quickship | 54% | X | Х |
| MOI, Inc. | OFS | 64.80% | | |
| National Office Furniture | National Office Furniture | 50% | X | Χ |
| Palmieri Furniture | Palmieri | 30% | X | |
| Paragon Furniture | Paragon Furniture | 40% | X | |
| Price Modern, LLC | Haworth Premise | 68% | X | Χ |
| Price Modern, LLC | Haworth Unigroup/Compose | 71% | Х | Х |
| Regency Seating, Inc. | Regency Seating, Inc. | 50% | | Х |
| Steelcase, Inc. | Steelcase | 57% | Х | Х |
| STORAGELogic of Maryland, Inc. | Hamilton Sorter | 24% | Х | |
| Teknion, LLC | Teknion, LLC | 61.18% | Х | Х |
| Trendway Corporation | Trendway Corporation | 55% | X | Х |
| TSRC, Inc. dba Mega Office Furniture | Open Plan Systems | 60% | Х | Х |

Proposal 2: Casegoods Furniture

| Bidder with Highest Discount | Manufacturer | Discount | Environmentally Preferred | Quick Ship |
|---|--|----------|---------------------------|---------------|
| Agati, Inc. | Agati, Inc. | 45% | | • |
| American Design Assoc., Inc. | Arnold Contract | 32% | X | |
| American Design Assoc., Inc. | Cherryman | 40% | X | Х |
| American Design Assoc., Inc. | DSI Industries | 40% | X | Х |
| American Design Assoc., Inc. | Jasper Desk | 42% | X | Х |
| American Design Assoc., Inc. | Links | 41% | X | Х |
| American Design Assoc., Inc. | Logiflex | 40% | X | Х |
| American Design Assoc., Inc. | Office Source | 40% | Х | Х |
| American Design Assoc., Inc. | St. Timothy | 40% | X | Х |
| American Design Assoc., Inc. | VS America | 16% | Х | Х |
| American Design Assoc., Inc. | Intelligent Office Furniture (IOF) | 40% | Х | Х |
| American Design Assoc., Inc. | Adelphia | 42.10% | X | |
| American Design Assoc., Inc. | Artcobell | 48.10% | Х | Х |
| American Design Assoc., Inc. | Boss Office | 38% | Х | Х |
| American Design Assoc., Inc. | Desk Makers | 35% | Х | Х |
| American Design Assoc., Inc. | Diversified Woodcrafts | 54.10% | Х | Х |
| American Design Assoc., Inc. | Grafco | 25% | X | Х |
| American Design Assoc., Inc. | Office Star | 44.10% | X | Х |
| American Design Assoc., Inc. | Sterling Tree | 37% | X | |
| American Design Assoc., Inc. | ACCO Data | 40.10% | X | Х |
| American Office Equipment Co., Inc. | Canvas by Herman Miller | 64% | X | |
| American Office Equipment Co., Inc. | Layout Studio by Herman Miller | 46% | X | |
| American Office Equipment Co., Inc. | Locale by Herman Miller | 53% | X | |
| American Office Equipment Co., Inc. | Renew & Everywhere Tables by Herman Miller | 62% | Х | |
| Arcon Resources, Inc. dba Revolution Products | Revolution Products | 50% | Х | |
| Brodart Co. | Brodart | 44% | Х | |
| CBA / Charlotte, Inc. | AB&D | 40% | X | |
| CBA / Charlotte, Inc. | F W Lombard | 40% | | |
| Commercial Furniture Group, Inc. | Falcon | 45% | Х | |
| Commercial Furniture Group, Inc. | Thonet | 45% | X | |
| Conset America | Conset America | 40% | | Х |
| Corilam Fabricating Co. | Corilam Fabricating Co. | 40% | Х | |
| Cromwell Valley Business Interiors | PLI Office | 43% | | |
| Ditto Sales, Inc. dba Versteel | Ditto Sales, Inc. dba Versteel | 40% | Х | Х |
| Diversified Educational Systems, Inc. | Tesco Learning Environments | 42.50% | Х | |
| Diversified Educational Systems, Inc. | Case Systems, Inc. | 38% | Х | |
| Diversified Educational Systems, Inc. | Leonard Peterson & Company | 38% | Х | |
| Douron, Inc. | Candex | 0.48% | | Х |
| Douron, Inc. | Allsteel | 56.50% | Х | Х |
| Douron, Inc. | Basyx | 44.60% | | Х |

Proposal 2: Casegoods Furniture (continued)

| Bidder with Highest Discount | Manufacturer | Discount | Environmentally Preferred | Quick Ship |
|--|------------------------------------|--------------|---------------------------|---------------|
| Douron, Inc. | Community | 49% | X | X |
| Dougon Inc | Douron Library | 43.70% | | Х |
| Douron, Inc. | International | 43.70% | | ^ |
| Douron, Inc. | ERG International | 42.80% | X | X |
| Douron, Inc. | Fixtures | 45.30% | X | X |
| Douron, Inc. | Fleetwood | 32.60% | | X |
| Douron, Inc. | Global | 55.70% | X | X |
| Douron, Inc. | Hale | 38.90% | X | X |
| Douron, Inc. | Hon | 56% | X | X |
| Douron, Inc. | Inline | 54.10% | | Х |
| Douron, Inc. | Invincible | 49.40% | X | X |
| Douron, Inc. | JSI | 51.40% | X | Х |
| Douron, Inc. | Krueger International (KI) | 42% | X | |
| Douron, Inc. | Nienkamper (ICF Group) | 43.30% | | |
| Douron, Inc. | Nucraft | 45.30% | X | Х |
| Douron, Inc. | Offices To Go (OTG) | 47% | | Х |
| Douron, Inc. | Paoli | 54% | X | Х |
| Douron, Inc. | Russwood | 50% | | Х |
| Douron, Inc. | Smith Systems | 41.30% | X | Х |
| Douron, Inc. | Special T | 48.60% | | |
| Douron, Inc. | Stylex | 45.20% | Х | Х |
| Douron, Inc. | Virco | 65.50% | X | Х |
| Everest Expedition, LLC dba The Worden Company | Worden | 41.50% | Х | |
| Fairway Holdings, Inc. dba Berco | Fairway Holdings, Inc. dba | 5 00/ | | |
| Furniture Solutions | Berco Furniture Solutions | 50% | | |
| Fluidconcepts | Fluidconcepts | 50% | Х | Х |
| Groupe Lacasse, LLC | Neocase | 20% | Х | |
| Groupe Lacasse, LLC | Groupe Lacasse, LLC | 45% | X | Х |
| Groupe Lacasse, LLC | United Chair | 45% | X | Х |
| Gunlocke Company, LLC | Gunlocke Company, LLC | 53% | X | |
| Hann Manufacturing, Inc. dba Hann | Hann | 40% | Х | Х |
| High Point Furniture Industries, Inc. | High Point Furniture Industries | 49% | Х | Х |
| Humanscale Corporation | Humanscale Corporation | 42% | X | Х |
| Indiana Furniture Industries, Inc. | Indiana Furniture | 51% | Х | |
| Interior Concepts Corp. | Interior Concepts | 55% | Х | |
| Ironwood Manufacturing dba Ironwood | Ironwood | 40% | Х | Х |
| Kimball Office, Inc. | Kimball Office, Inc. | 53% | Х | Х |
| Liberty Systems, Inc. | Media Technologies | 35% | Х | |
| Library Interiors, Inc. | Library Interiors Millwork | 40% | Х | |
| Library Interiors, Inc. | Big Cozy Books | 10% | Х | |
| Library Interiors, Inc. | Iglooplay | 10% | X | |
| Library Interiors, Inc. | Moduform/Library Bureau Wood | 25% | X | |
| Marvel Group, Inc. dba Marvel | Marvel | 40% | X | Х |
| 111at (of Group, file, dou filat (of | 1,101,101 | 1070 | 1 | · · · · |

Proposal 2: Casegoods Furniture (continued)

| Bidder with Highest Discount | Manufacturer | Discount | Environmentally Preferred | Quick Ship |
|---|--------------------------------------|----------|---------------------------|---------------|
| Maryland Correctional Enterprises | Maryland Correctional Enterprises | 0% | Х | Х |
| Maxon Furniture, Inc. | Maxon Furniture, Inc. | 64% | X | |
| Safco Products Co. dba Mayline | Mayline Group | 50% | | |
| MDM Office Systems, Inc. dba Standard Office Supply | Alera | 52.20% | X | Х |
| MOI, Inc. | Carolina Business | 60% | X | Х |
| MOI, Inc. | First Office | 62.40% | X | Х |
| MOI, Inc. | Loewenstein | 55% | X | Х |
| MOI, Inc. | OFS | 62.40% | Х | Х |
| MOI, Inc. | Knoll | 54% | X | Х |
| National Office Furniture | National Office Furniture | 50% | X | Х |
| Nova Solutions, Inc. | Nova | 45% | | |
| Palmieri Furniture | Palmieri Library Furniture | 30% | X | |
| Price Modern, LLC | Haworth Metal | 63% | Х | Х |
| Price Modern, LLC | Haworth Wood | 53% | X | Х |
| Regency Seating, Inc. | Regency Seating, Inc. | 50% | | Χ |
| Rudolph's Office & Computer Supply | Hirsh | 52% | X | Χ |
| Rudolph's Office & Computer Supply | Lorell | 52% | X | Х |
| Rudolph's Office & Computer Supply | Tennsco | 45% | X | Χ |
| School Specialty, Inc. | BALT | 45% | X | Χ |
| School Specialty, Inc. | OFM | 57% | | |
| Steelcase, Inc. | Steelcase | 46% | X | Χ |
| STORAGELogic of Maryland, Inc. | Hamilton Sorter | 24% | X | |
| Teknion, LLC | Teknion Wood, LLC | 51.39% | X | Χ |
| Trendway Corporation | Trendway Corporation | 55% | X | X |
| TSRC, Inc. dba Mega Office Furniture | Lorell | 52% | X | X |
| TSRC, Inc. dba Mega Office Furniture | Open Plan Systems | 60% | | X |
| Dancker, Sellew & Douglas, Inc. | Great Openings | 59% | X | |
| Washington Office Interiors, LLC | Krug | 45% | X | Х |
| Zoom, Inc. | Safco | 51.40% | X | Х |
| Zoom, Inc. | Haskell | 55% | | |

Proposal 3: School (including Early Childhood/Pre-K and K), Library, Audio Visual Furniture

| Bidder with Highest Discount | Manufacturer | Discount | Environmentally Preferred | Quick Ship |
|-------------------------------------|---|----------|---------------------------|---------------|
| Agati, Inc. | Agati, Inc. | 45% | | |
| American Design Assoc., Inc. | Hekman | 38.50% | X | Х |
| American Design Assoc., Inc. | Moduform | 38% | X | Х |
| American Design Assoc., Inc. | Palmer Hamilton | 32% | X | Х |
| American Design Assoc., Inc. | Simo Corporation | 40.50% | X | Х |
| American Design Assoc., Inc. | Surface Works | 40% | X | Х |
| American Design Assoc., Inc. | VS America | 16% | X | Х |
| American Design Assoc., Inc. | VS Furniture | 16% | X | Х |
| American Design Assoc., Inc. | Adelphia | 42.10% | X | |
| American Design Assoc., Inc. | Allied Plastic | 40.10% | X | Х |
| American Design Assoc., Inc. | Artco-Bell | 48.10% | X | Х |
| American Design Assoc., Inc. | BBF Bush | 40.10% | X | Х |
| American Design Assoc., Inc. | Columbia | 44.10% | X | |
| American Design Assoc., Inc. | Diversified Woodcrafts | 54.10% | X | Х |
| American Design Assoc., Inc. | ECR4Kids | 27.10% | X | Х |
| American Design Assoc., Inc. | Grafco | 25% | Х | Х |
| American Design Assoc., Inc. | Paladin | 38% | Х | |
| American Design Assoc., Inc. | Sandusky Lee | 41.20% | Х | |
| American Design Assoc., Inc. | Screenflex | 40.40% | Х | |
| American Design Assoc., Inc. | Shain Shop-Bilt | 54.10% | Х | Х |
| American Design Assoc., Inc. | Wood Designs | 32.10% | Х | |
| American Office Equipment Co., Inc. | Canvas by Herman Miller | 64% | Х | |
| American Office Equipment Co., Inc. | Aeron by Herman Miller | 48% | Х | |
| American Office Equipment Co., Inc. | Caper by Herman Miller | 50% | X | |
| American Office Equipment Co., Inc. | Carolina Business Furniture | 47% | X | |
| American Office Equipment Co., Inc. | Celle by Herman Miller | 48% | X | |
| American Office Equipment Co., Inc. | Eames Aluminum Group by Herman Miller | 43% | Х | |
| American Office Equipment Co., Inc. | Eames Molded & Plastic Wire by Herman Miller | 37% | Х | |
| American Office Equipment Co., Inc. | Eames Shell Chair by Herman Miller | 43% | Х | |
| American Office Equipment Co., Inc. | Embody by Herman Miller | 46% | X | |
| American Office Equipment Co., Inc. | Layout Studio by Herman Miller | 46% | X | |
| American Office Equipment Co., Inc. | Locale by Herman Miller | 53% | X | |
| American Office Equipment Co., Inc. | Meridian Laterals by Herman Miller | 49% | Х | |
| American Office Equipment Co., Inc. | Meridan Towers by Herman Miller | 47% | Х | |
| American Office Equipment Co., Inc. | Mirra 2 by Herman Miller | 48% | X | |
| American Office Equipment Co., Inc. | Public by Herman Miller | 49% | X | |
| American Office Equipment Co., Inc. | Sayl by Herman Miller | 48% | X | |
| American Office Equipment Co., Inc. | Setu by Herman Miller | 48% | X | |
| American Office Equipment Co., Inc. | Swoop by Herman Miller | 43% | X | |
| American Office Equipment Co., Inc. | Tu by Herman Miller | 60% | X | |

Proposal 3: School (including Early Childhood/Pre-K and K), Library, Audio Visual Furniture (continued)

| Bidder with Highest Discount | Manufacturer | Discount | Environmentally Preferred | Quick Ship |
|--|-----------------------------------|----------|---------------------------|---------------|
| Arcon Resources, Inc. dba Revolution Products | Revolution Products | 50% | Х | - |
| BioFit Engineered Products, L.P. | BioFit | 35% | | |
| Borgo Upholstery Limited O/A Borgo Contract Seating | Borgo Contract Seating | 55% | Х | Х |
| Brodart Co. | Brodart | 44% | Х | |
| CBA / Charlotte, Inc. | AB&D | 40% | X | |
| CBA / Charlotte, Inc. | F W Lombard | 40% | | |
| Corilam Fabricating Co. | Corilam Fabricating Co. | 40% | Х | |
| David Edward Company | David Edward Company | 45% | Х | Х |
| Dauphin North America | Dauphin North America | 50% | Х | |
| Dauphin North America | Valo, a division of Dauphin | 50% | Х | Х |
| Ditto Sales, Inc. dba Versteel | Ditto Sales, Inc. dba Versteel | 40% | Х | Х |
| Diversified Educational Systems, Inc. | Tesco Learning Environments | 42.50% | Х | |
| Diversified Educational Systems, Inc. | Case Systems, Inc. | 38% | X | |
| Diversified Educational Systems, Inc. | Leonard Peterson & Company | 38% | Х | |
| Diversified Educational Systems, Inc. | Wenger Corporation | 2.50% | Х | |
| Douron, Inc. | Candex | 48% | | Х |
| Douron, Inc. | Claridge | 35% | | Х |
| Douron, Inc. | Clarin Seating | 42.80% | | Х |
| Douron, Inc. | Community | 49% | Х | Х |
| Douron, Inc. | Fleetwood | 32.60% | X | Х |
| Douron, Inc. | Global | 55.70% | X | Х |
| Douron, Inc. | Hon | 53.50% | X | Х |
| Douron, Inc. | Izzy | 45.30% | Х | Х |
| Douron, Inc. | Krueger International (KI) | 42% | X | |
| Douron, Inc. | National Public Seating | 48.60% | X | Х |
| Douron, Inc. | Russwood Library | 50% | X | Χ |
| Douron, Inc. | Senator Group | 44.80% | X | Χ |
| Douron, Inc. | Sico | 41.10% | X | Χ |
| Douron, Inc. | Smith System | 41.30% | X | Х |
| Douron, Inc. | TMC | 34.10% | X | Χ |
| Douron, Inc. | Vanerum Stelter | 33% | | X |
| Douron, Inc. | Virco | 65.50% | X | Χ |
| Edwards & Hill Office Furniture | Gressco Library | 40% | X | |
| Everest Expedition, LLC dba The Worden Company | Worden | 41.50% | X | |
| Fluidconcepts | Fluidconcepts | 50% | Х | Х |
| Groupe Lacasse, LLC | Groupe Lacasse, LLC | 45% | X | Х |
| Groupe Lacasse, LLC | United Chair | 45% | Х | Х |
| Hann Manufacturing, Inc. dba Hann | Hann | 40% | Х | Х |
| Hi5 Furniture, Inc. | Hi5 Furniture, Inc. | 45% | | |
| High Point Furniture Industries, Inc. | High Point Furniture Industries | 49% | Х | Х |

Proposal 3: School (including Early Childhood/Pre-K and K), Library, Audio Visual Furniture (continued)

| Humanscale Corporation | Bidder with Highest Discount | Manufacturer | Discount | Environmentally Preferred | Quick Ship |
|--|------------------------------------|----------------------------|----------|---------------------------|---------------|
| Interior Concepts Corp. | Humanscale Corporation | Humanscale Corporation | 42% | Х | • |
| Ironwood Manufacturing dba Ironwood | 1 | 1 | 51% | X | |
| Ironwood Manufacturing dba Ironwood | Interior Concepts Corp. | Interior Concepts | 55% | X | |
| Jonti-Craft, Inc. | | | 40% | X | Х |
| Lesro Industries, Inc. | | Jonti-Craft | 5% | Х | |
| Lesro Industries, Inc. | Lakeshore Learning Materials | Lakeshore Learning | 7% | Х | |
| Liberty Systems, Inc. | | Lesro | 43% | | Х |
| Library Interiors, Inc. | , | Media Technologies | | Х | |
| Library Interiors, Inc. | | • | 40% | Х | |
| Maryland Correctional Enterprises Maryland Correctional Enterprises 0% X Marvel Group, Inc. dba Marvel Marvel 40% X X Safco Products Co. dba Mayline Mayline Group 50% X X MDM Office Systems, Inc. dba Standard Office Supply Alera 52.20% X X MDM Office Systems, Inc. dba Standard Office Supply Safco 51.20% X X Melos, Inc. Estey 50% S0% X X Melos, Inc. Melos Library 40% X X X MOI, Inc. Highmark 60% X X X MOI, Inc. Loewenstein 55% X X X MOI, Inc. Knoll 54% X < | Library Interiors, Inc. | Big Cozy Books | 10% | X | |
| Maryel Group, Inc. dba Marvel Marvel Marvel 40% X Safco Products Co. dba Mayline Mayline Group 50% MDM Office Systems, Inc. dba Standard Office Supply Alera 52,20% X X MDM Office Systems, Inc. dba Standard Office Supply Safco 51,20% X X Melos, Inc. Estey 50% Melos, Inc. Helos Library 40% MOI, Inc. First Office 62,40% X X MOI, Inc. Highmark 60% X X MOI, Inc. Loewenstein 55% X X MOI, Inc. Knoll 54% X X Nova Solutions, Inc. Nova 45% X X Palmieri Furniture Palmieri Library Furniture 30% X X Paragon Furniture Paragon Furniture 40% X X Regency Seating, Inc. Regency Seating, Inc. X X Rudolph's Office & Computer Supply Gressco 40% X X< | Library Interiors, Inc. | Iglooplay | 10% | X | |
| Safco Products Co. dba Mayline Mayline Group 50% | Maryland Correctional Enterprises | 1 | 0% | X | |
| MDM Office Supply Alera 52.20% X X MDM Office Supply Safco 51.20% X X MDM Office Supply Safco 51.20% X X Melos, Inc. Estey 50% Some office | Marvel Group, Inc. dba Marvel | Marvel | 40% | X | X |
| MDM Office Supply | Safco Products Co. dba Mayline | Mayline Group | 50% | | |
| Melos, Inc. | | Alera | 52.20% | X | Х |
| Melos, Inc. Estey 50% Melos, Inc. Melos Library 40% MOI, Inc. First Office 62.40% X X MOI, Inc. Highmark 60% X X MOI, Inc. Loewenstein 55% X X MOI, Inc. Knoll 54% X X Nova Solutions, Inc. Nova 45% X X Palmieri Furniture Palmieri Library Furniture 30% X X Paragon Furniture Paragon Furniture 40% X X Price Modern, LLC OFS 57% X X Regency Seating, Inc. Regency Seating, Inc. 50% X X Rudolph's Office & Computer Supply Egan 40% X X Rudolph's Office & Computer Supply Gressco 40% X X School Specialty, Inc. ABC Furnishings 67% X School Specialty, Inc. Califone 29% X Sc | | Safco | 51.20% | X | Х |
| Melos, Inc. Melos Library 40% MOI, Inc. First Office 62.40% X X MOI, Inc. Highmark 60% X X MOI, Inc. Loewenstein 55% X X MOI, Inc. Knoll 54% X X Nova Solutions, Inc. Nova 45% X Palmieri Furniture Palmieri Library Furniture 30% X Paragon Furniture Palmieri Library Furniture 40% X Paragon Furniture Paragon Furniture 40% X Price Modern, LLC OFS 57% X X Regency Seating, Inc. Regency Seating, Inc. 50% X X Regency Seating, Inc. Regency Seating, Inc. 50% X X X Rudolph's Office & Computer Supply Gressco 40% X X X School Specialty, Inc. ABC Furnishings 67% X X School Specialty, Inc. Califone 29% | | Estey | 50% | | |
| MOI, Inc. | Melos, Inc. | Melos Library | 40% | | |
| MOI, Inc. MOI, Inc. Knoll Knoll S4% X X MOI, Inc. Knoll Nova 45% Palmieri Furniture Palmieri Library Furniture Paragon Furniture 40% X X Regency Seating, Inc. Regency Seating, Inc. Som Rudolph's Office & Computer Supply Fagan 40% X X Rudolph's Office & Computer Supply Gressco 40% X School Specialty, Inc. Bird-in-Hand 67% X School Specialty, Inc. Califone 29% X School Specialty, Inc. Classroom Select 67% X X Copernicus Educational Products School Specialty, Inc. Georgia Chair School Specialty, Inc. Korners for Kids Korners for Kids School Specialty, Inc. Korners for Kids School Specialty, Inc. | MOI, Inc. | First Office | 62.40% | X | Х |
| MOI, Inc. MOI, Inc. Nova Solutions, Inc. Palmieri Furniture Palmieri Library Furniture Paragon Furniture Wow X X Regency Seating, Inc. Regency Seating, Inc. Sow X Rudolph's Office & Computer Supply Fegan Wow X School Specialty, Inc. ABC Furnishings Wow School Specialty, Inc. Bird-in-Hand Wow Wow School Specialty, Inc. Califone Wow | MOI, Inc. | Highmark | 60% | Х | Х |
| Nova Solutions, Inc. Palmieri Furniture Palmieri Library Furniture Paragon Furniture Pagency Seating, Inc. Pagenc | MOI, Inc. | Loewenstein | 55% | Х | Х |
| Palmieri Furniture Palmieri Library Furniture 30% X Paragon Furniture Paragon Furniture 40% X Price Modern, LLC OFS 57% X X Regency Seating, Inc. Regency Seating, Inc. 50% X Rudolph's Office & Computer Supply Egan 40% X Rudolph's Office & Computer Supply Gressco 40% X School Specialty, Inc. ABC Furnishings 67% X School Specialty, Inc. Bird-in-Hand 67% X School Specialty, Inc. Califone 29% X School Specialty, Inc. Classroom Select 67% X X School Specialty, Inc. Classroom Select 67% X X School Specialty, Inc. Georgia Chair 33% X School Specialty, Inc. Georgia Chair 33% School Specialty, Inc. Ghent 43% X School Specialty, Inc. ID Systems 25% X School Specialty, Inc. Korners for Kids 67% X School Specialty, Inc. Korners for Kids 67% X | MOI, Inc. | Knoll | 54% | X | Х |
| Paragon FurnitureParagon Furniture40%XPrice Modern, LLCOFS57%XXRegency Seating, Inc.Regency Seating, Inc.50%XRudolph's Office & Computer SupplyEgan40%XXRudolph's Office & Computer SupplyGressco40%XSchool Specialty, Inc.ABC Furnishings67%XSchool Specialty, Inc.Bird-in-Hand67%XSchool Specialty, Inc.Califone29%XSchool Specialty, Inc.Classroom Select67%XXSchool Specialty, Inc.Copernicus Educational Products34%XSchool Specialty, Inc.DaLite10%XSchool Specialty, Inc.Georgia Chair33%XSchool Specialty, Inc.Ghent43%XSchool Specialty, Inc.ID Systems25%XSchool Specialty, Inc.Korners for Kids67%School Specialty, Inc.Korners for Kids67%School Specialty, Inc.MooreCo46%XX | Nova Solutions, Inc. | Nova | 45% | | |
| Paragon FurnitureParagon Furniture40%XPrice Modern, LLCOFS57%XXRegency Seating, Inc.Regency Seating, Inc.50%XRudolph's Office & Computer SupplyEgan40%XXRudolph's Office & Computer SupplyGressco40%XSchool Specialty, Inc.ABC Furnishings67%XSchool Specialty, Inc.Bird-in-Hand67%XSchool Specialty, Inc.Califone29%XSchool Specialty, Inc.Classroom Select67%XXSchool Specialty, Inc.Copernicus Educational Products34%XSchool Specialty, Inc.DaLite10%XSchool Specialty, Inc.Georgia Chair33%XSchool Specialty, Inc.Ghent43%XSchool Specialty, Inc.ID Systems25%XSchool Specialty, Inc.Korners for Kids67%School Specialty, Inc.Korners for Kids67%School Specialty, Inc.MooreCo46%XX | Palmieri Furniture | Palmieri Library Furniture | 30% | X | |
| Price Modern, LLC Regency Seating, Inc. Regency Seating, Inc. Rudolph's Office & Computer Supply Rudolph's Office & Computer Supply Rudolph's Office & Computer Supply School Specialty, Inc. Classroom Select Copernicus Educational Products School Specialty, Inc. School Specialty, Inc. Georgia Chair School Specialty, Inc. Ghent 43% X School Specialty, Inc. School Specialty, Inc. Ghent 43% School Specialty, Inc. School Specialty, Inc. Ghent 43% X School Specialty, Inc. School Specialty, Inc. Ghent 43% School Specialty, Inc. MooreCo 46% X X | Paragon Furniture | | 40% | X | |
| Rudolph's Office & Computer Supply Rudolph's Office & Computer Supply Gressco Gre | | | 57% | Х | Х |
| Rudolph's Office & Computer SupplyGressco40%XSchool Specialty, Inc.ABC Furnishings67%XSchool Specialty, Inc.Bird-in-Hand67%XSchool Specialty, Inc.Califone29%XSchool Specialty, Inc.Classroom Select67%XSchool Specialty, Inc.Copernicus Educational Products34%XSchool Specialty, Inc.DaLite10%School Specialty, Inc.Georgia Chair33%School Specialty, Inc.Ghent43%XSchool Specialty, Inc.ID Systems25%XSchool Specialty, Inc.Korners for Kids67%School Specialty, Inc.Korners for Kids67%School Specialty, Inc.MooreCo46%XX | | Regency Seating, Inc. | 50% | | Х |
| School Specialty, Inc.ABC Furnishings67%XSchool Specialty, Inc.Bird-in-Hand67%XSchool Specialty, Inc.Califone29%XSchool Specialty, Inc.Classroom Select67%XXSchool Specialty, Inc.Copernicus Educational Products34%XSchool Specialty, Inc.DaLite10%XSchool Specialty, Inc.Georgia Chair33%XSchool Specialty, Inc.Ghent43%XSchool Specialty, Inc.ID Systems25%XSchool Specialty, Inc.Korners for Kids67%XSchool Specialty, Inc.MooreCo46%XX | Rudolph's Office & Computer Supply | Egan | 40% | X | Х |
| School Specialty, Inc.ABC Furnishings67%XSchool Specialty, Inc.Bird-in-Hand67%XSchool Specialty, Inc.Califone29%XSchool Specialty, Inc.Classroom Select67%XXSchool Specialty, Inc.Copernicus Educational Products34%XSchool Specialty, Inc.DaLite10%XSchool Specialty, Inc.Georgia Chair33%XSchool Specialty, Inc.Ghent43%XSchool Specialty, Inc.ID Systems25%XSchool Specialty, Inc.Korners for Kids67%XSchool Specialty, Inc.MooreCo46%XX | Rudolph's Office & Computer Supply | Gressco | 40% | X | |
| School Specialty, Inc. ID Systems School Specialty, Inc. MooreCo 46% X X | | ABC Furnishings | 67% | X | |
| School Specialty, Inc. MooreCo 46% X X X X X X X X X X X X X | School Specialty, Inc. | Bird-in-Hand | 67% | X | |
| School Specialty, Inc. Korners for Kids School Specialty, Inc. MooreCo 46% X | School Specialty, Inc. | Califone | 29% | | Х |
| School Specialty, Inc. School Specialty, Inc. DaLite DaLite 10% School Specialty, Inc. Georgia Chair School Specialty, Inc. Ghent School Specialty, Inc. ID Systems School Specialty, Inc. School Specialty, Inc. Korners for Kids School Specialty, Inc. MooreCo 46% X X | School Specialty, Inc. | Classroom Select | 67% | X | Х |
| School Specialty, Inc.DaLite10%School Specialty, Inc.Georgia Chair33%School Specialty, Inc.Ghent43%XSchool Specialty, Inc.ID Systems25%XSchool Specialty, Inc.Korners for Kids67%School Specialty, Inc.MooreCo46%XX | School Specialty, Inc. | - | 34% | | Х |
| School Specialty, Inc.Georgia Chair33%School Specialty, Inc.Ghent43%XSchool Specialty, Inc.ID Systems25%XSchool Specialty, Inc.Korners for Kids67%School Specialty, Inc.MooreCo46%XX | School Specialty, Inc. | 1 | 10% | | |
| School Specialty, Inc.Ghent43%XSchool Specialty, Inc.ID Systems25%XSchool Specialty, Inc.Korners for Kids67%School Specialty, Inc.MooreCo46%XX | | | ł | | |
| School Specialty, Inc. School Specialty, Inc. School Specialty, Inc. School Specialty, Inc. MooreCo 46% X X | | - | | | Х |
| School Specialty, Inc. Korners for Kids 67% School Specialty, Inc. MooreCo 46% X X | | | | Х | |
| School Specialty, Inc. MooreCo 46% X X | | · | ł | | |
| | 1 | | | Х | Х |
| | 1 | | | X | |

Proposal 3: School (including Early Childhood/Pre-K and K), Library, Audio Visual Furniture (continued)

| Bidder with Highest Discount | Manufacturer | Discount | Environmentally Preferred | Quick Ship |
|---|----------------------------------|----------|---------------------------|---------------|
| School Specialty, Inc. | Rubbermaid Commercial | 29% | | Х |
| School Specialty, Inc. | School Specialty | 10% | | |
| School Specialty, Inc. | Tot Mate | 25% | | |
| School Specialty, Inc. | Ultra Play | 0% | | |
| Shuttle System, LLC dba Navetta | Navetta | 20% | X | |
| Sommer Metalcraft Corp. DBA Library Bureau Steel | Library Bureau Steel SpaceMax | 40% | | |
| Sommer Metalcraft Corp. DBA Library Bureau Steel | Library Bureau Steel SafeStak | 40% | | |
| Steelcase, Inc. | Steelcase | 41% | X | Х |
| Teknion, LLC | Teknion Club Talk, LLC | 53.82% | X | Х |
| TSRC, Inc. dba Mega Office Furniture | Correll | 41.50% | | |
| Washington Office Interiors, LLC | Intensa | 38% | X | Х |
| Whitney Bros., Co. dba Whitney Brothers | Whitney Brothers | 10% | X | Х |
| Zoom, Inc. | Angeles | 40.60% | X | Х |
| Zoom, Inc. | Haskell | 55% | | |
| Zoom, Inc. | Mastervision | 52.30% | X | |
| Zoom, Inc. | Nevins | 58% | | |

Proposal 4: Seating

| Bidder with Highest Discount | Manufacturer | Discount | Environmentally Preferred | Quick Ship |
|--|---|----------|---------------------------|---------------|
| Agati, Inc. | Agati, Inc. | 45% | | - |
| American Design Assoc., Inc. | Compel | 42.50% | X | Х |
| American Design Assoc., Inc. | Hickory Leather | 42% | X | Х |
| American Design Assoc., Inc. | Nightingale | 41.50% | X | Х |
| American Design Assoc., Inc. | OFM | 38% | X | Х |
| American Design Assoc., Inc. | St. Timothy | 40% | X | Х |
| American Design Assoc., Inc. | VS America | 16% | X | Х |
| American Design Assoc., Inc. | VIA Seating | 42% | Х | Х |
| American Design Assoc., Inc. | Artcobell | 48.10% | Х | Х |
| American Design Assoc., Inc. | Buzz Seating | 40% | Х | Х |
| American Design Assoc., Inc. | Cartwright | 42% | Х | Х |
| American Design Assoc., Inc. | Office Star | 44.10% | Х | Х |
| American Design Assoc., Inc. | Trinity | 40.10% | X | Х |
| American Office Equipment Co., Inc. | Mirra by Herman Miller | 48% | Х | |
| American Office Equipment Co., Inc. | Nemschoff | 42% | Х | |
| American Office Equipment Co., Inc. | Public by Herman Miller | 49% | X | |
| American Office Equipment Co., Inc. | Sayl by Herman Miller | 48% | Х | |
| American Office Equipment Co., Inc. | Setu by Herman Miller | 48% | Х | |
| American Office Equipment Co., Inc. | Aeron by Herman Miller | 48% | Х | |
| American Office Equipment Co., Inc. | Caper by Herman Miller | 50% | X | |
| American Office Equipment Co., Inc. | Celle by Herman Miller | 48% | X | |
| American Office Equipment Co., Inc. | Eames Aluminum Group by Herman Miller | 43% | Х | |
| American Office Equipment Co., Inc. | Eames Molded & Plastic Wire by Herman Miller | 37% | Х | |
| American Office Equipment Co., Inc. | Eames Shell Chair by Herman Miller | 43% | Х | |
| American Office Equipment Co., Inc. | Embody by Herman Miller | 46% | Х | |
| American Office Equipment Co., Inc. | Swoop by Herman Miller | 43% | Х | |
| Arcadia Chair Company | Arcadia Chair Company | 40% | Х | Х |
| Arcadia Chair Company | Encore | 50% | X | Х |
| Arcon Resources, Inc. dba Revolution Products | Revolution Products | 50% | Х | |
| BioFit Engineered Products, L.P. | BioFit | 35% | | |
| Borgo Upholstery Limited O/A Borgo Contract Seating | Borgo Contract Seating | 55% | Х | Х |
| Brodart Co. | Brodart | 44% | Х | |
| CBA / Charlotte, Inc. | AB&D | 40% | X | |
| CBA / Charlotte, Inc. | F W Lombard | 40% | | |
| Commercial Furniture Group, Inc. | Falcon | 45% | X | |
| Commercial Furniture Group, Inc. | Thonet | 45% | X | |
| Cromwell Valley Business Interiors | Art Design International (ADI) | 43% | X | |
| Dauphin North America | Valo, a division of Dauphin | 50% | X | Х |

Proposal 4: Seating (continued)

| Bidder with Highest Discount | Manufacturer | Discount | Environmentally Preferred | Quick Ship |
|--|------------------------------------|----------|---------------------------|---------------|
| Dauphin North America | Dauphin North America | 50% | X | - Jp |
| David Edward Company | David Edward Company | 45% | X | Х |
| Ditto Sales, Inc. dba Versteel | Ditto Sales, Inc. dba Versteel | 40% | Х | Х |
| Diversified Educational Systems, Inc. | Tesco Learning Environments | 42.50% | X | |
| Diversified Educational Systems, Inc. | Wenger Corporation | 2.50% | X | |
| Douron, Inc. | Montel | 32.50% | X | Х |
| Douron, Inc. | National Public Seating | 48.60% | | Х |
| Douron, Inc. | OFFICEMASTER | 44.50% | | Х |
| Douron, Inc. | Paoli | 54% | X | Х |
| Douron, Inc. | 9 to 5 | 56.70% | X | Х |
| Douron, Inc. | Allsteel | 54.60% | X | Х |
| Douron, Inc. | Allsteel Gather | 40% | X | |
| Douron, Inc. | Body Built | 49% | X | Х |
| Douron, Inc. | Clarin Seating | 42.80% | | Х |
| Douron, Inc. | Community | 49% | X | X |
| Douron, Inc. | Cramer | 50.50% | X | Х |
| Douron, Inc. | Fixtures | 45.30% | X | X |
| Douron, Inc. | Furniture Concepts | 36.70% | X | X |
| Douron, Inc. | Global Total Office | 55.70% | X | X |
| Douron, Inc. | Hon | 56% | X | X |
| Douron, Inc. | Integra | 42.10% | X | X |
| Douron, Inc. | JSI | 52.70% | X | X |
| Douron, Inc. | Krueger International (KI) | 42% | X | X |
| Douron, Inc. | Stylex | 45.20% | X | Х |
| Everest Expedition, LLC dba The Worden Company | Worden | 41.50% | X | |
| Exemplis, LLC | Sit-On-It | 48% | X | X |
| Exemplis, LLC | IDEON Soft Seating | 48% | X | X |
| Groupe Lacasse, LLC | Arold | 45% | X | X |
| Groupe Lacasse, LLC | United Chair | 45% | X | X |
| Gunlocke Company, LLC | Gunlocke Company, LLC | 53% | X | |
| High Point Furniture Industries, Inc. | High Point Furniture Industries | 49% | X | X |
| Humanscale Corporation | Humanscale Corporation | 48% | X | Х |
| Indiana Furniture Industries, Inc. | Indiana Furniture | 51% | X | |
| Interior Concepts Corp. | Interior Concepts | 55% | X | |
| Kimball Office, Inc. | Kimball Seating | 53% | X | Х |
| KNU LLC dba La-Z-Boy Contract Furniture | La-Z-Boy | 45% | Х | Х |
| Lakeshore Learning Materials | Lakeshore Learning | 7% | X | |
| Legacy Furniture Group, Inc. | Legacy Furniture Group | 52% | X | Х |
| Lesro Industries, Inc. | Lesro | 43% | | Х |
| Liberty Systems, Inc. | Cape Contract Furniture | 30% | | |

Proposal 4: Seating (continued)

| Bidder with Highest Discount | Manufacturer | Discount | Environmentally Preferred | Quick Ship |
|---|--------------------------------------|----------|---------------------------|---------------|
| Library Interiors, Inc. | Library Interiors Millwork | 40% | X | |
| Library Interiors, Inc. | Moduform/Library Bureau Wood | 25% | Х | |
| Library Interiors, Inc. | Big Cozy Books | 10% | Х | |
| Library Interiors, Inc. | Iglooplay | 10% | X | |
| Marvel Group, Inc. dba Marvel | Marvel | 40% | X | Х |
| Maryland Correctional Enterprises | Maryland Correctional Enterprises | 0% | Х | Х |
| Maxon Furniture, Inc. | Maxon Furniture, Inc. | 64% | | |
| Safco Products Co. dba Mayline | Mayline Group | 50% | | Х |
| MDM Office Systems, Inc. dba Standard Office Supply | Alera | 52.20% | Х | Х |
| MDM Office Systems, Inc. dba Standard Office Supply | Safco | 51.20% | Х | Х |
| MOI, Inc | Carolina Business | 60% | X | Х |
| MOI, Inc. | First Office | 62.40% | X | Х |
| MOI, Inc. | Knoll Quickship | 54% | Х | Х |
| MOI, Inc. | Knoll Seating | 47% | Х | Х |
| MOI, Inc. | Loewenstein | 60% | Х | Х |
| MOI, Inc. | OFS | 62.40% | Х | Х |
| National Office Furniture | National Office Furniture | 50% | Х | Х |
| Palmieri Furniture | Palmieri Library Furniture | 30% | Х | |
| Paragon Furniture | Paragon Furniture | 40% | Х | |
| Price Modern, LLC | Highmark | 54% | | |
| Price Modern, LLC | Haworth Improv/Look | 63% | | |
| Price Modern, LLC | Haworth Wood | 53% | | |
| Price Modern, LLC | Haworth X99 | 60% | | |
| Price Modern, LLC | Haworth Zody/Very | 55% | | |
| Regency Seating, Inc. | Regency Seating, Inc. | 50% | | Х |
| RFM Seating | RFM Seating | 43% | X | Х |
| School Specialty, Inc. | Horizon Seating | 41% | | |
| School Specialty, Inc. | MooreCo | 46% | X | Х |
| School Specialty, Inc. | Royal | 67% | Х | |
| Shuttle System, LLC dba Navetta | Navetta | 20% | X | |
| Source International | Source International | 44% | X | |
| Steelcase, Inc. | Coalesse Steelcase | 44% | X | |
| Steelcase, Inc. | Steelcase | 48% | X | Х |
| Steelcase, Inc. | Turnstone Steelcase | 48% | X | Х |
| Teknion, LLC | Teknion, LLC | 53.76% | Х | Х |
| Trendway Corporation | Trendway Corporation | 55% | X | Х |
| TSRC, Inc. dba Mega Office Furniture | Open Plan Systems | 60% | | Х |
| TSRC, Inc. dba Mega Office Furniture | Lorell | 52% | | |
| Washington Office Interiors, LLC | Intensa | 38% | Х | Х |
| Washington Office Interiors, LLC | Krug | 45% | Х | Х |
| Whitney Bros., Co. dba Whitney Brothers | Whitney Brothers | 10% | X | Х |
| Zoom, Inc. | Eurotech Seating | 54.22% | X | Х |
| Zoom, Inc. | Haskell | 55% | | |
| Zoom, Inc. | OCISitwell | 62% | | Х |

Proposal 4: Seating (continued)

| Bidder with Highest Discount | Manufacturer | Discount | Environmentally Preferred | Quick Ship |
|------------------------------|----------------------|----------|------------------------------|---------------|
| Zoom, Inc. | Sitmatic Seating | 58% | X | |
| Zoom, Inc. | Spec | 55% | X | Х |
| Zoom, Inc. | Sterling Tree Studio | 55% | | |

Proposal 5: Files, Filing Systems, Storage Cabinets and Shelving

| Agail, Inc. | Bidder with Highest Discount | Manufacturer | Discount | Environmentally Preferred | Quick Ship |
|---|--|---------------------------------------|----------|---------------------------|---------------|
| American Design Assoc., Inc. Datum Filing System 36% X X | Agati, Inc. | Agati, Inc. | 45% | | • |
| American Design Assoc., Inc. | American Design Assoc., Inc. | Aurora | 35.80% | X | Х |
| American Design Assoc., Inc. Snap Office 38% X X | American Design Assoc., Inc. | Datum Filing System | 36% | Х | Х |
| American Design Assoc., Inc. | | | 38% | X | Х |
| American Design Assoc., Inc. Adelphia 42.10% X American Design Assoc., Inc. Adelphia 42.10% X X American Design Assoc., Inc. Artcobell 48.10% X X X American Design Assoc., Inc. Hallowell 37.10% X X X American Design Assoc., Inc. Metro 28.40% X X American Design Assoc., Inc. American Design Assoc., Inc. American Design Assoc., Inc. Sandusky Lee Lee Metal 41.20% X X X American Design Assoc., Inc. American Office Equipment Co., Inc. Loewenstein 42% X X X X X X X X X | | Snap Office | 38% | X | Х |
| American Design Assoc., Inc. Adelphia 42,10% X | | | 36.50% | X | Х |
| American Design Assoc., Inc. | | Adelphia | | Х | |
| American Design Assoc., Inc. Metro 28.40% X American Design Assoc., Inc. Metro 28.40% X American Design Assoc., Inc. Sandusky Lee/Lee Metal 41.20% X American Office Equipment Co., Inc. Loewenstein 42% X Merican Office Equipment Co., Inc. Herman Miller 49% X Herman Miller 49% X Herman Miller 49% X American Office Equipment Co., Inc. Herman Miller 60% X X American Office Equipment Co., Inc. Tu by Herman Miller 60% X X X X X X X X X | | 1 | | Х | Х |
| American Design Assoc., Inc. | | | | Х | Х |
| American Design Assoc., Inc. | | | | Х | |
| American Office Equipment Co., Inc. | | | | | |
| American Office Equipment Co., Inc. American Office Equipment Co., Inc. American Office Equipment Co., Inc. Tu by Herman Miller 60% X | | · · · · · · · · · · · · · · · · · · · | | | |
| American Office Equipment Co., Inc. Herman Miller 497% X | | | | | |
| American Office Equipment Co., Inc. Tu by Herman Miller 60% X | American Office Equipment Co., Inc. | = | 49% | X | |
| Arcon Resources, Inc. dba Revolution Products So% X | American Office Equipment Co., Inc. | | 60% | X | |
| Brodart Co. Brodart 44% X | Arcon Resources, Inc. dba Revolution | | | х | |
| CBA / Charlotte, Inc. AB&D 40% X CBA / Charlotte, Inc. F W Lombard 40% X Corilam Fabricating Co. Corilam Fabricating Co. 40% X Diversified Educational Systems, Inc. Case Systems, Inc. 38% X Diversified Educational Systems, Inc. Leonard Peterson & Company 38% X Diversified Educational Systems, Inc. Tesco Learning Environments 42.50% X Diversified Educational Systems, Inc. Wenger Corporation 2.50% X Douron, Inc. Biblomodel 30.10% X X Douron, Inc. Candex 48% X X Douron, Inc. Douron Library International 43.70% X X Douron, Inc. Fireking 50.30% X X Douron, Inc. Hale 38.90% X X Douron, Inc. Hale 38.90% X X Douron, Inc. Invincible 49.40% X X Douron, Inc. Krueger Inter | | Drodont | 4.40/ | V | |
| CBA / Charlotte, Inc. F W Lombard 40% | | | | | |
| Corilam Fabricating Co. | | | | ^ | |
| Diversified Educational Systems, Inc. Case Systems, Inc. 38% X | | | | V | |
| Diversified Educational Systems, Inc. | | | | | |
| Diversified Educational Systems, Inc. Company Tesco Learning Environments 42.50% X | Diversified Educational Systems, Inc. | · · · · · · · · · · · · · · · · · · · | 38% | X | |
| Diversified Educational Systems, Inc. | Diversified Educational Systems, Inc. | | 38% | X | |
| Douron, Inc. Biblomodel 30.10% X | Diversified Educational Systems, Inc. | | 42.50% | X | |
| Douron, Inc. Candex 48% X | Diversified Educational Systems, Inc. | Wenger Corporation | 2.50% | X | |
| Douron, Inc. Douron Library International 43.70% X | Douron, Inc. | Biblomodel | 30.10% | X | X |
| Douron, Inc. International 43.70% X | Douron, Inc. | Candex | 48% | | X |
| Douron, Inc. Fleetwood 32.60% X | Douron, Inc. | • | 43.70% | | Х |
| Douron, Inc. Fleetwood 32.60% X | Douron, Inc. | Fireking | 50.30% | | Х |
| Douron, Inc. | , | | | Х | Х |
| Douron, Inc. | | Hale | | X | Х |
| Douron, Inc. Invincible 49.40% X X Douron, Inc. Krueger International (KI) 42% X X Douron, Inc. Liat 45.50% X X Douron, Inc. Montel Mobile Filing 32.50% X X Douron, Inc. Penco Products 46.10% X X Douron, Inc. Russwood Library Furniture 50% X X Douron, Inc. Smith Systems 41.30% X X Douron, Inc. Waddell 24.20% X X Edwards & Hill Office Furniture Gressco 40% Everest Expedition, LLC dba The Worden Company Fluidconcepts Fluidconcepts 50% X X | | Hon | 56% | Х | Х |
| Douron, Inc. Krueger International (KI) 42% X X Douron, Inc. Liat 45.50% X X Douron, Inc. Montel Mobile Filing 32.50% X X Douron, Inc. Penco Products 46.10% X X Douron, Inc. Russwood Library Furniture 50% X X Douron, Inc. Smith Systems 41.30% X X Douron, Inc. Waddell 24.20% X X Edwards & Hill Office Furniture Gressco 40% Everest Expedition, LLC dba The Worden Company Fluidconcepts Fluidconcepts 50% X X | | | | X | Х |
| Douron, Inc. Liat 45.50% X X X Douron, Inc. Montel Mobile Filing 32.50% X X X Douron, Inc. Penco Products 46.10% X X X X Douron, Inc. Russwood Library Furniture 50% X X X X Douron, Inc. Smith Systems 41.30% X X X Edwards & Hill Office Furniture Gressco 40% Everest Expedition, LLC dba The Worden Company Fluidconcepts Fluidconcepts Fluidconcepts 50% X X X X X X X X X X X X X X X X X X X | · | | | X | Х |
| Douron, Inc.Montel Mobile Filing32.50%XXDouron, Inc.Penco Products46.10%XXDouron, Inc.Russwood Library Furniture50%XXDouron, Inc.Smith Systems41.30%XXDouron, Inc.Waddell24.20%XXEdwards & Hill Office FurnitureGressco40%XEverest Expedition, LLC dba The Worden CompanyWorden41.50%XFluidconceptsFluidconcepts50%XX | | | 45.50% | X | |
| Douron, Inc.Penco Products46.10%XXDouron, Inc.Russwood Library Furniture50%XXDouron, Inc.Smith Systems41.30%XXDouron, Inc.Waddell24.20%XXEdwards & Hill Office FurnitureGressco40%Everest Expedition, LLC dba The Worden CompanyWorden41.50%XFluidconceptsFluidconcepts50%XX | | | | X | |
| Douron, Inc.Russwood Library Furniture50%XXDouron, Inc.Smith Systems41.30%XXDouron, Inc.Waddell24.20%XXEdwards & Hill Office FurnitureGressco40%Everest Expedition, LLC dba The Worden CompanyWorden41.50%XFluidconceptsFluidconcepts50%XX | | | | | |
| Douron, Inc. Smith Systems 41.30% X X Douron, Inc. Waddell 24.20% X X Edwards & Hill Office Furniture Gressco 40% Everest Expedition, LLC dba The Worden Company Fluidconcepts Fluidconcepts 50% X X | | | | | |
| Douron, Inc. Waddell 24.20% Edwards & Hill Office Furniture Gressco 40% Everest Expedition, LLC dba The Worden Company Fluidconcepts Fluidconcepts Fluidconcepts Substitution of the Waddell Worden 41.50% X X | | · · · · · · · · · · · · · · · · · · · | | | |
| Edwards & Hill Office FurnitureGressco40%Everest Expedition, LLC dba The Worden CompanyWorden41.50%XFluidconceptsFluidconcepts50%XX | · | | | | |
| Everest Expedition, LLC dba The Worden CompanyWorden41.50%XFluidconceptsFluidconcepts50%XX | | | | | |
| Fluidconcepts Fluidconcepts 50% X X | Everest Expedition, LLC dba The Worden | | | Х | |
| | | Fluidconcepts | 50% | Х | Х |
| | Groupe Lacasse, LLC | Groupe Lacasse, LLC | 45% | X | X |

Proposal 5: Files, Filing Systems, Storage Cabinets and Shelving (continued)

| Bidder with Highest Discount | Manufacturer | Discount | Environmentally Preferred | Quick Ship |
|---|--------------------------------------|----------|---------------------------|---------------|
| Hann Manufacturing, Inc. dba Hann | Hann | 40% | X | X |
| - | High Point Furniture | 400/ | V | V |
| High Point Furniture Industries, Inc. | Industries | 49% | X | Х |
| Incomo | Office Specialty dba | 56% | | |
| Inscape | Inscape | 30% | | |
| Interior Concepts Corp. | Interior Concepts | 55% | X | |
| Ironwood Manufacturing dba Ironwood | Ironwood | 40% | X | Х |
| Kimball Office, Inc. | Kimball Office, Inc. | 53% | X | Х |
| Lakeshore Learning Materials | Lakeshore Learning | 7% | X | |
| Liberty Systems, Inc. | MJ Industries | 50% | | |
| Library Interiors, Inc. | Library Interiors Millwork | 40% | X | |
| Library Interiors, Inc. | Moduform/Library Bureau Wood | 25% | X | |
| Marvel Group, Inc. dba Marvel | Marvel | 40% | X | Х |
| Maryland Correctional Enterprises | Maryland Correctional Enterprises | 0% | Х | Х |
| Maxon Furniture, Inc. | Maxon Furniture, Inc. | 64% | X | |
| Safco Products Co. dba Mayline | Mayline Group | 50% | | |
| MDM Office Systems, Inc. dba Standard | | | | |
| Office Supply | Alera | 52.20% | X | X |
| Melos, Inc. | Estey | 50% | | |
| MOI, Inc. | First Office | 62.40% | Х | Х |
| MOI, Inc. | Knoll | 47% | X | Х |
| MOI, Inc. | OFS | 62.40% | X | Х |
| National Office Furniture | National Office Furniture | 50% | X | Х |
| Palmieri Furniture | Palmieri Library Furniture | 30% | Х | |
| Paragon Furniture | Paragon Furniture | 40% | X | |
| Price Modern, LLC | Carolina Business | 54% | | |
| Price Modern, LLC | Haworth | 63% | | |
| Regency Seating, Inc. | Regency Seating, Inc. | 50% | | Х |
| Rudolph's Office & Computer Supply | Hirsh | 52% | X | Х |
| Rudolph's Office & Computer Supply | Safco | 45% | X | Х |
| Rudolph's Office & Computer Supply | Smead | 40% | | |
| Rudolph's Office & Computer Supply | Tennsco | 45% | X | Х |
| School Specialty, Inc. | Quantum Storage | 18% | | |
| School Specialty, Inc. | Rubbermaid Commercial | 29% | | |
| School Specialty, Inc. | Storage Republic | 41% | | |
| Shuttle System, LLC dba Navetta | Navetta | 20% | X | |
| Sommer Metalcraft Corp. DBA Library | Library Bureau Steel | 400/ | | |
| Bureau Steel | SafeStak | 40% | | |
| Sommer Metalcraft Corp. DBA Library Bureau Steel | Library Bureau Steel SpaceMax | 40% | | |
| Steelcase, Inc. | Steelcase | 47% | X | Х |
| STORAGELogic of Maryland, Inc. | Hamilton Sorter | 24% | X | |
| STORAGELogic of Maryland, Inc. | Space Saver | 24% | X | Х |
| Teknion, LLC | Teknion Ledger Storage, LLC | 63.74% | X | Х |

Proposal 5: Files, Filing Systems, Storage Cabinets and Shelving (continued)

| Bidder with Highest Discount | Manufacturer | Discount | Environmentally Preferred | Quick Ship |
|---|----------------------|----------|---------------------------|---------------|
| Trendway Corporation | Trendway Corporation | 55% | X | Χ |
| Dancker, Sellew & Douglas, Inc. | Great Openings | 59% | X | |
| Washington Office Interiors, LLC | Krug | 45% | X | Х |
| Washington Office Interiors, LLC | Intensa | 38% | X | Х |
| Whitney Bros., Co. dba Whitney Brothers | Whitney Brothers | 10% | X | Х |
| Zoom, Inc. | Haskell | 55% | | |

Proposal 6: Lockers, Folding Tables & Chairs, Costumers/Other Misc. Furniture

| Bidder with Highest Discount | Manufacturer | Discount | Environmentally Preferred | Quick Ship |
|--|---|----------|---------------------------|---------------|
| Agati, Inc. | Agati, Inc. | 45% | | |
| American Design Assoc., Inc. | ISE | 36.60% | Χ | Х |
| American Design Assoc., Inc. | Palmer Hamilton | 32% | | |
| American Design Assoc., Inc. | PK-30 System | 38.50% | Х | Х |
| American Design Assoc., Inc. | Speech Privacy Systems | 24% | Х | Х |
| American Design Assoc., Inc. | Hallowell | 37.10% | Х | Х |
| American Design Assoc., Inc. | Leisure Craft | 27% | Х | |
| American Design Assoc., Inc. | Safco | 40.10% | Х | Х |
| American Design Assoc., Inc. | Sandusky Lee | 41.20% | Х | |
| American Office Equipment Co., Inc. | Everywhere & Renew Tables by Herman Miller | 62% | Х | |
| Arcon Resources, Inc. dba Revolution Products | Revolution Products | 50% | Х | |
| BioFit Engineered Products, L.P. | BioFit | 35% | | |
| Borgo Upholstery Limited O/A Borgo Contract Seating | Borgo Contract Seating | 55% | Х | х |
| CBA / Charlotte, Inc. | AB&D | 40% | X | |
| CBA / Charlotte, Inc. | F W Lombard | 40% | | |
| Commercial Furniture Group, Inc. | Falcon | 45% | X | |
| Commercial Furniture Group, Inc. | Thonet | 45% | X | |
| Corilam Fabricating Co. | Corilam Fabricating Co. | 40% | X | |
| Dauphin North America | Dauphin North America | 50% | X | |
| Dauphin North America | Valo, a division of Dauphin | 50% | Χ | Х |
| Ditto Sales, Inc. dba Versteel | Ditto Sales, Inc. dba Versteel | 40% | Х | Х |
| Diversified Educational Systems, Inc. | Tesco Learning Environments | 42.50% | Х | |
| Diversified Educational Systems, Inc. | Wenger Corporation | 2.50% | Χ | |
| Douron, Inc. | Hon | 53.50% | Χ | Х |
| Douron, Inc. | Intensa | 41.80% | Χ | Х |
| Douron, Inc. | Magnuson | 25.60% | Χ | Х |
| Douron, Inc. | Mity-Lite Tables | 34.40% | Х | Х |
| Douron, Inc. | Candex | 48% | | Х |
| Douron, Inc. | Chief Manufacturing | 42% | | Х |
| Douron, Inc. | Claridge | 35% | Х | Х |
| Douron, Inc. | Clarin Seating | 42.80% | Х | Х |
| Douron, Inc. | Clarus | 30.10% | Х | Х |
| Douron, Inc. | Fleetwood | 32.60% | Х | Х |
| Douron, Inc. | Krueger International (KI) | 42% | Х | Х |
| Douron, Inc. | Penco Products | 46.10% | Х | Х |
| Douron, Inc. | Peter Pepper | 21% | Х | Х |
| Douron, Inc. | Shiffler | 5% | | Х |
| Douron, Inc. | SixInch | 21.10% | | Х |
| Douron, Inc. | Virco | 65.50% | Х | Х |
| Douron, Inc. | Workstuff, Inc. | 32.30% | X | Х |
| Edwards & Hill Office Furniture | Deflecto | 35% | Х | Х |
| Edwards & Hill Office Furniture | Millennium Mat | 50% | | Х |

Proposal 6: Lockers, Folding Tables & Chairs, Costumers/Other Misc. Furniture (continued)

| Fairway Holdings, Inc. dba Berco Furniture Solutions Fluidconcepts Fluidconcept | X X X X |
|--|------------------|
| Furniture Solutions Fluidconcepts So% X Groupe Lacasse, LLC Groupe Lacasse, LLC 45% X Hann Manufacturing, Inc. dba Hann Hann Hann Hann His Furniture, Inc. His Furniture, Inc. High Point Furniture Industries Humanscale Corporation Humanscale Corporation Fluidconcepts High Point Furniture Inc. High Point Furniture Industries X Interior Concepts Corp. Interior Concepts Fluidconcepts X X Interior Fluidconcepts Inc. High Point Furniture Industries Industries X Interior Concepts X Interior Concepts Interior Concepts Som X Ironwood Manufacturing dba Ironwood Ironwood Ironwood Ironwood X Kimball Office, Inc. Kimball Office, Inc. Lakeshore Learning X | X X X |
| Fluidconcepts 50% X Groupe Lacasse, LLC Groupe Lacasse, LLC 45% X Gunlocke Company, LLC Gunlocke Company, LLC 53% X Hann Manufacturing, Inc. dba Hann Hann 40% X Hi5 Furniture, Inc. Hi5 Furniture, Inc. 45% High Point Furniture Industries, Inc. High Point Furniture Industries 49% X Interior Concepts Corp. Interior Concepts 55% X Ironwood Manufacturing dba Ironwood Ironwood 40% X Kimball Office, Inc. Kimball Office, Inc. 53% X Lakeshore Learning Materials Lakeshore Learning 7% | X X X |
| Groupe Lacasse, LLC Groupe Lacasse, LLC Gunlocke Company, LLC Gunlocke Company, LLC Hann Manufacturing, Inc. dba Hann Hann Hann Hi5 Furniture, Inc. Hi5 Furniture, Inc. High Point Furniture Industries, Inc. High Point Furniture Industries Humanscale Corporation Humanscale Corporation Furniture Interior Concepts Corp. Interior Concepts Fish X Ironwood Manufacturing dba Ironwood Ironwood Ironwood X Kimball Office, Inc. Kimball Office, Inc. Lakeshore Learning Materials X X X X X X X X X X X X X | X X X |
| Gunlocke Company, LLC Hann Manufacturing, Inc. dba Hann Hann Hann Hi5 Furniture, Inc. Hi6 Point Furniture Industries, Inc. High Point Furniture Industries, Inc. High Point Furniture Industries Humanscale Corporation Humanscale Corporation Furniture Industries Humanscale Corporation Furniture Industries Humanscale Corporation Furniture Industries X X X Industries X Interior Concepts Corp. Interior Concepts Fig. X Ironwood Manufacturing dba Ironwood Ironwood Ironwood X Kimball Office, Inc. Kimball Office, Inc. Signal X | X X |
| Hann Manufacturing, Inc. dba HannHann40%XHi5 Furniture, Inc.Hi5 Furniture, Inc.45%High Point Furniture Industries, Inc.High Point Furniture Industries49%XHumanscale CorporationHumanscale Corporation55%XInterior Concepts Corp.Interior Concepts55%XIronwood Manufacturing dba IronwoodIronwood40%XKimball Office, Inc.Kimball Office, Inc.53%XLakeshore Learning MaterialsLakeshore Learning7%X | X X |
| Hi5 Furniture, Inc. High Point Furniture Industries, Inc. High Point Furniture Industries Humanscale Corporation Interior Concepts Corp. Ironwood Manufacturing dba Ironwood Kimball Office, Inc. Lakeshore Learning Materials Hi5 Furniture, Inc. High Point Furniture Industries 49% X Industries Industries Interior Concepts Interior Concepts Interior Concepts Ironwood Ir | X |
| High Point Furniture Industries, Inc.High Point Furniture Industries49%XHumanscale CorporationHumanscale Corporation55%XInterior Concepts Corp.Interior Concepts55%XIronwood Manufacturing dba IronwoodIronwood40%XKimball Office, Inc.Kimball Office, Inc.53%XLakeshore Learning MaterialsLakeshore Learning7%X | X |
| Interior Concepts Corp.Interior Concepts55%XIronwood Manufacturing dba IronwoodIronwood40%XKimball Office, Inc.Kimball Office, Inc.53%XLakeshore Learning MaterialsLakeshore Learning7%X | |
| Interior Concepts Corp.Interior Concepts55%XIronwood Manufacturing dba IronwoodIronwood40%XKimball Office, Inc.Kimball Office, Inc.53%XLakeshore Learning MaterialsLakeshore Learning7%X | Х |
| Ironwood Manufacturing dba IronwoodIronwood40%XKimball Office, Inc.Kimball Office, Inc.53%XLakeshore Learning MaterialsLakeshore Learning7%X | Х |
| Kimball Office, Inc. Kimball Office, Inc. 53% X Lakeshore Learning Materials Lakeshore Learning 7% X | |
| Lakeshore Learning Materials Lakeshore Learning 7% X | Χ |
| | |
| Dono magnitud, mo. | Х |
| Liberty Systems, Inc. Muzo 30% | |
| Library Interiors, Inc. Library Interiors Millwork 40% X | |
| Library Interiors, Inc. Moduform/Library Bureau Wood X | |
| Library Interiors, Inc. Big Cozy Books 10% X | |
| Library Interiors, Inc. Iglooplay 10% X | |
| Marvel Group, Inc. dba Marvel Marvel 40% X | Χ |
| Maryland Correctional Enterprises Maryland Correctional Enterprises X | |
| Maxon Furniture, Inc. Maxon Furniture, Inc. 64% X | |
| Melos, Inc. Melos Library 40% | |
| Melos, Inc. Southern Aluminum 40% | |
| MOI, Inc. First Office 62.40% X | Х |
| MOI, Inc. Highmark 60% X | Х |
| MOI, Inc. Knoll 54% X | Х |
| MOI, Inc. Loewenstein 55.50% X | Х |
| National Office Furniture National Office Furniture 50% X | Х |
| Nova Solutions, Inc. Nova 45% | |
| Palmieri Furniture Palmieri Library Furniture 30% X | |
| Paragon Furniture Paragon Furniture 40% X | |
| Price Modern, LLC Haworth Tables 58% | |
| Price Modern, LLC Nevers 50% | |
| Regency Seating, Inc. Regency Seating, Inc. 50% | Х |
| Rudolph's Office & Computer Supply Quartet 40% X | Х |
| Rudolph's Office & Computer Supply Tennsco 45% X | Х |
| Rudolph's Office & Computer, Inc. Viking 45% | Х |
| School Specialty, Inc. Ghent 43% | Χ |
| School Specialty, Inc. School Specialty, Inc. MooreCo 46% X | X |
| School Specialty, Inc. Rubbermaid Commercial 29% | X |
| School Specialty, Inc. School Specialty, Inc. Wisconsin Bench Mfg. 47% X | |
| Shuttle System, LLC dba Navetta Navetta Navetta Navetta | |

Proposal 6: Lockers, Folding Tables & Chairs, Costumers/Other Misc. Furniture (continued)

| Bidder with Highest Discount | Manufacturer | Discount | Environmentally Preferred | Quick Ship |
|---|----------------------------------|----------|---------------------------|---------------|
| Sommer Metalcraft Corp. dba Library Bureau Steel | Library Bureau Steel SafeStak | 40% | | |
| Sommer Metalcraft Corp. dba Library Bureau Steel | Library Bureau Steel SpaceMax | 40% | | |
| Steelcase, Inc. | Coalesse Steelcase | 44% | X | |
| Steelcase, Inc. | Details Steelcase | 44% | X | Х |
| Steelcase, Inc. | Steelcase | 44% | X | Х |
| Steelcase, Inc. | Turnstone Steelcase | 44% | X | Х |
| STORAGELogic of Maryland, Inc. | Hamilton Sorter | 24% | X | |
| STORAGELogic of Maryland, Inc. | Space Saver | 24% | X | |
| Teknion, LLC | Teknion Thesis, LLC | 61.18% | X | Х |
| Dancker, Sellew & Douglas, Inc. | Great Openings | 59% | X | |
| Washington Office Interiors, LLC | Krug | 45% | X | Х |
| Whitney Bros., Co. dba Whitney Brothers | Whitney Brothers | 10% | X | Х |
| Zoom, Inc. | Correll | 58.20% | X | Х |
| Zoom, Inc. | Nevins | 58% | X | |
| Zoom, Inc. | Spec | 55% | Χ | Χ |
| Zoom, Inc. | Sterling Tree Studio | 55% | | |