



April 25, 2019

Mr. Jon Stone  
Draeger, Inc.  
3135 Quarry Road  
Telford, PA 18969

RE: **Request for Proposal (RFP) #19-007** –*SCBA Equipment*

Dear Mr. Jon Stone:

The Metropolitan Washington Council of Governments (“COG”), on behalf of its participating agencies, is pleased to provide official notification that Draeger’s proposal in response to **RFP #19-007** has been accepted to provide *SCBA Equipment* for public safety and emergency services agencies in the Metropolitan Washington region.

COG offers Draeger the enclosed contract award (**Contract #19-075**) under the following terms:

|                               |  |
|-------------------------------|--|
| <b>Period of Performance:</b> | April 11, 2019 – April 10, 2022, with two (2) three-year renewal options |
| <b>Award Amount:</b>          | Varies by the participating agency                                       |

This award notice of **Contract #19-075** incorporates all terms and conditions of RFP #19-007 (*SCBA Equipment*) and Draeger’s Technical and Pricing Proposal opened on January 28, 2019. Please be advised that each participating agency must issue its own contract and/or purchase order to Draeger.

COG thanks Draeger for your proposal submission and looks forward to working with you.

Please feel free to contact COG’s Cooperative Purchasing Specialist, Jayme Hardy, at [jhardy@mwkog.org](mailto:jhardy@mwkog.org), if additional information is requested.

Best regards,

A handwritten signature in black ink that reads "Rick D. Konrad".

Rick D. Konrad  
Contracts and Purchasing Manager