

# BALTIMORE COUNTY PUBLIC SCHOOLS

Darryl L. Williams, Ed.D. ♦ Superintendent ♦ 6901 North Charles Street ♦ Towson, MD ♦ 21204

## ADDENDUM NUMBER 1

DATE: August 20, 2019  
BID NAME: INSPECTION, MAINTENANCE, REPAIR AND INSTALLATION OF STAGE CURTAIN SYSTEMS  
BID NUMBER: JBO-700-20  
DUE DATE: NO CHANGE  
DUE TIME: NO CHANGE  
TOTAL PAGES: 4

The following revisions and responses to questions are made to the original bid document. This addendum forms a part of the Contract Documents and modifies the Original Solicitation Documents accordingly and as noted below. Acknowledge receipt of this Addendum in the space provided on the "Addenda" form within the Form of Proposal.

The solicitation inquiries received prior to the issuance of this addendum are as follows:

### **SPECIFICATIONS:**

#### Part II, 16.0 Delivery

Remove: ~~16.8 It is the Bidder's responsibility to have material available for BCPS to pick up at a location within fifty (50) miles from the Baltimore County Public Schools, 9610 Pulaski Park Drive, Baltimore, MD 21220. The determination of the mileage shall be obtained through on-line Internet tools, such as <http://maps.yahoo.com/> or <http://www.mapquest.com/>, based upon the address provided by Bidder.~~

#### Part II, 29.0 Invoicing and Payment

Remove: ~~29.4 Materials shall be priced at the Award Bidders cost (including tax) plus 20% markup  
Reimbursement Amount = (1.20) times (Award Bidder's cost of materials)~~

Add: 29.4 Materials shall be priced at the Award Bidders cost (including tax) plus 10% markup  
Reimbursement Amount = (1.10) times (Award Bidder's cost of materials)

### **GENERAL**

**(1) INQUIRY:** Part II, 16.4 BCPS requires that all items be delivered within ten (10) business days from receipt of order. Concern: Stage curtains are a custom made product from specific fabrics and colors. The fabric distributors specified take 2-4 weeks to deliver the fabric; then it has to be made. Most stage curtain manufacturers have a 6-8 week delivery time.

**RESPONSE:** BCPS acknowledges that delivery times for products will take longer than 10 days.

**(2) INQUIRY:** Part II, 16.8 states that it is the bidder's responsibility to have material available for BCPS to pick up at a location within fifty (50) miles from BCPS, Baltimore. Question: Are you

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saying that you will only do business with bidders within 50 miles of your location? If the curtains are to be installed, why would BCPS need to pick up anything?

**RESPONSE:** BCPS will remove this language from this contract.

**(3) INQUIRY:** Part III, 2.3.2 The products listed here are no longer available. The only boucle type fabric remaining is Doral, a vinyl backed product distributed by Krieger which is listed in 3.1.

**RESPONSE:** All fabrics must meet or exceed NFPA 701.

**(4) INQUIRY:** Part III, 6.4 calls for aircraft cable for trim and support. Would you accept the industry standard Grade 30 chain?

**RESPONSE:** BCPS will accept the industry standard of Grade 30 chain.

**(5) INQUIRY:** Part III, 7.1.6 calls for a weight tape. Will you accept washers?

**RESPONSE:** BCPS will accept washers.

**(6) INQUIRY:** Part III, 7.1.8 calls for lining for each curtain. Since Doral is vinyl backed, 25 oz Memorable does not require lining and it is not customary to line backstage curtains, which curtains are being lined?

**RESPONSE:** All curtains must comply with code and manufacturers recommendations.

**(7) INQUIRY:** Part III, 8.3 calls for single carriers to have neoprene-tired ball bearing wheels and master carriers with nylon-tired ball bearing wheels. Are you intentionally mixing these two wheels? The most common type is a nylon-tired wheel for both.

**RESPONSE:** BCPS accepts the nylon-tired wheel for both.

**(8) INQUIRY:** Part III, 12.8 calls for floor mounted motors. Are you aware of the safer models of the track mounted motors that keep the motors out of the reach of the students. Much safer.

**RESPONSE:** Yes. Options will be considered on a case by case basis.

**(9) INQUIRY:** There have been many changes in the industry that have resulted in improvements in products, maintenance, safety and longevity of stage curtains. The industry is rapidly moving away from FR cotton materials like the KM Memorable that you have specified to the Inherently Flame Retardant (IFR) fabrics. Most of the weights are available in both FR cotton and IFR. The advantages of the IFR fabrics include (1) they never need to be retreated for flame retardance, (2) they don't dry rot, (3) if they get wet, they don't leave permanent water spots, (4) FR cotton requires dry cleaning while IFR can be cleaned with water based products. All of these greatly reduce the cost of the lifetime of the curtains. The specified boucle type fabric is very dated and has been discontinued by all by one provider. The industry has been using velour for front and back curtains for many years. A 25 oz. IFR velour is less expensive than the boucle products, looks nicer and stays cleaner with less maintenance. This would be a good time to change the spec. Most front curtains and valances are made of 25 oz. IFR velour, unlined. Most back curtains are made with a minimum of 13 oz. IFR velour, unlined. Both are less expensive than the boucle product that you specified.

**RESPONSE:** Fill out form of proposal for products specified in the bid specifications. Bidders may submit other/additional pricing as a separate attachment to the bid. The other/additional pricing will not be considered in the award process. Do not write the other/additional pricing on the form of proposal.

All other specifications and terms remain as stated in original document. This addendum is hereby made a part of the Contract Documents, on which the contract is based and is intended to modify, explain, correct and/or add to the original Contract Documents.

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**END OF ADDENDUM**

ATTACHMENT – Pre-Bid Meeting Sign-In Sheet

Jamika Bowen  
Purchasing Agent  
Baltimore County Public Schools - Office of Purchasing

Glenn Patrick  
John Kelly

Tony Corbett  
Bid file

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**BALTIMORE COUNTY PUBLIC SCHOOLS**  
OFFICE OF PURCHASING

6901 CHARLES STREET, BLDG "E"  
TOWSON, MARYLAND 21204

TELEPHONE: (443) 809-4334  
FAX: (410) 887-7831

**Bid-Opening Sign-in Sheet**  
**JBO-701-20- INSPECTION, MAINTENANCE, REPAIR, AND INSTALLATION OF STAGE CURTAIN SYSTEMS"**  
August 7, 2019 2:30 PM

Representative's Name	Company Name	Phone Number	E-Mail Address
Farris Curry	AMERICAN BLIND & SHADE LLC	301 444-0652	farris@amshades.com
MARK FINK	BARBIZON CAPITAL INC	703/ 625-4777	MFINK@BARBIZON.COM
JOHN KELLY	BCPS	443-677-7099 JKELLY@BCPS.ORG	J.KELLY@BCPS.ORG
GLENN PASECK	BCPS	glenn.paseck@bcps.org	
Jamika Bowen, Purchasing Agent <i>JWB</i>	Baltimore County Public Schools	Please Email	jbowen@bcps.org