

ANNE ARUNDEL COUNTY PUBLIC SCHOOLS
PURCHASING OFFICE
2644 RIVA ROAD
ANNAPOLIS, MARYLAND 21401



ANNE ARUNDEL
COUNTY PUBLIC SCHOOLS

NEGOTIATED AGREEMENT #19CM-012

Date of Issue: June 6, 2018 Buyer: William T. Hubbard CPPB, Lead Buyer

Title: FOOTBALL EQUIPMENT RECONDITIONING

Bid Due Date: Bids are due no later than July 5, 2018 at 11:00 AM in the Purchasing Office. The opening is public and shall be conducted in the Bid Room at the address shown above. **NOTE: If the Central Office Building (address above) is closed due to inclement weather, bids shall be due on the next business day that the building is open. The originally scheduled bid opening time shall remain the same regardless of the opening day. Use telephone number 410-222-5160 to determine if the building is closed. ALSO NOTE: The closing of schools does not constitute the closing of the Central Office Building. See Page 8 for information relevant to PRE-BID CONFERENCE**

NOTE: MINORITY & SMALL BUSINESS ENTERPRISES ARE ENCOURAGED TO RESPOND TO THIS RFB.

This Bid must be signed by an owner, partner, or in the case of the corporation, the President, Vice President, Secretary, or other corporate officers. To be signed by any other official, a Power of Attorney or Corporate Resolution must be attached to the bid. If bidder is a corporation, then it must be registered in accord with the Corporation and Association Article of the Annotated Code of Maryland. Your signature on this page hereby provides the AACPS your acknowledgment and acceptance of the terms and conditions contained in the Request for Bid and the execution of same during the discharge of any succeeding contract. It shall be clearly understood that unless otherwise indicated, when this page is executed by an authorized officer of the Anne Arundel County Public Schools ("AACPS"), these specifications, terms and general conditions, and price bid shall become a legally binding Contract between the Successful Bidder and the AACPS.

Name of Respondent: Kranos Corporation dba Schutt Reconditioning
Address: 8 McFadden Road Easton, PA 18045
Phone: 217-324-2712 x244 Fax: 217-324-2732 eMail: rhaworth@schutt-sports.com

Federal ID or Social Security Number _____

MDOT MBE Certification # _____ DGS Small Business Registration #: _____

Web Address: www.schuttsports.com MD Dept. of Assess. & Taxation # E15195555

Date Bid Submitted: 6/28/18 Signature of Respondent: Rebecca Haworth

Printed/Typed Name and Title: Rebecca Haworth, Bid Manager

Accepted by AACPS Supervisor of Purchasing: [Signature]

Date: 8/27/18

Award Limitations: _____

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Section I: GENERAL INFORMATION

1. GENERAL

The Board of Education of Anne Arundel County, also called Anne Arundel County Public Schools ("AACPS") is soliciting competitive sealed bids for all necessary supplies, materials, equipment, labor and supervision required to provide the services as more fully described herein. Services shall be performed in accordance with the specifications, terms, general conditions, and attachments (if any). ***If further information is required, contact the buyer at 410-222-5160. It is the responsibility of bidders to check for addenda on our web page (www.aacps.org) prior to the bid opening.***

Familiarize yourself with the Request for Bid (RFB). The opening place, due date and time are stated herein. Schedules for site inspections and or pre-bid conference, if required, are also noted. Familiarize yourself with the Instructions to Bidders, Check off List, Specifications, Qualifications, Mandatory Terms and Conditions, Bid Work Sheet, Experience Questionnaire, Plans (if any) and Site Conditions.

2. NO OBLIGATION

This RFB implies no obligation on the part of the AACPS.

3. RESPONSE INSTRUCTIONS

Bidders are responsible for properly labeling their bid envelope with their name, address, bid number and due date. AACPS may not be held responsible for a bid, which may be inadvertently opened prior to the specified opening date, unless it is submitted with proper labeling.

4. REJECTION/CANCELLATION OF RFB

This solicitation is subject to cancellation when determined by the Supervisor of Purchasing to be in the best interest of AACPS. Additionally, to ensure fair competition and to permit a determination of the lowest responsive bid from a responsible bidder, non-responsive bids or non-responsible bidders that demonstrably show a risk of default, or that include omissions, alterations of form and bids that are conditional or irregular in any respect, may be rejected by the Supervisor of Purchasing.

5. PRICE GUARANTEE

The bidder warrants that the bid price shall be effective for a period of not less than 90 days from the date bids are due. NOTE: For the successful bidder, prices shall remain firm over the duration of the contract.

6. EXCEPTIONS

Should a bidder find any discrepancy in the plans and/or specifications or should there be any doubt as to the meaning or intent of any part thereof or should bidder have any exceptions to the terms and conditions stated herein, bidder must, not later than seven days (Saturdays and Sundays included) prior to the opening of bids request clarification from AACPS. Failure to request such clarification shall be construed as a waiver of any claim by the bidder for expenses incurred because of a later interpretation of the contract documents by the Supervisor of Purchasing.

Failure to request clarification shall be construed as full acceptance of the terms and conditions as stated.

7. SUBMITTALS

The submittals for this solicitation include the original, unaltered solicitation documents including any addenda issued by AACPS, financial statement, Qualifications/Experience Questionnaire, Bid Work Sheet, and any other additional documents requested herein shall be completed and returned with each bid. Failure to do so may cause rejection of bid. Acceptable documents for compliance with the Financial Statement mandatory requirement include Bidder's:

- Latest Balance Sheet and Income Statement prepared by an independent accounting firm;
- Annual Report;
- Dun & Bradstreet complete Business Report or
- Other financial documents determined to be acceptable by the Supervisor of Purchasing.

8. LATE BIDS

Late bids will not be accepted unless there is a mistake on the part of an AACPS employee that causes the bid to be late. Otherwise, it is the sole responsibility for the bidder to ensure that their bid is submitted on or before the date and time specified in the solicitation. Late bids will either not be accepted, returned unopened, or destroyed at the bidder's request.

9. BID WITHDRAWAL

No bid can be withdrawn after it is submitted to AACPS unless the bidder makes a written request to the Buyer, prior to the time set for the opening of bids, or if AACPS fails to award or issue a notice of intent to award, or bidder provides clear and convincing evidence that a mistake in the bid calculation has been made *and only then with the approval of the AACPS Supervisor of Purchasing*.

10. COST OF BIDDING

AACPS accepts no responsibility for any expense incurred in the preparation and presentation requirements, if any. Such expense is to be borne exclusively by the bidder.

11. COOPERATIVE PURCHASING CLAUSE

Anne Arundel County Public Schools reserves the right to extend all of the terms, conditions, specifications, and unit or other prices of any contract resulting from this bid to any and all public bodies, subdivisions, school districts, community colleges, colleges, and universities including non-public schools. This is conditioned upon mutual agreement of all parties pursuant to special requirements, which may be appended thereto. The supplier/contractor agrees to notify the issuing body of those entities that wish to use any contract resulting from this bid and will also provide usage information, which may be requested.

Anne Arundel County Public Schools assumes no authority, liability, or obligation, on behalf of any other public or non-public entity that may use any contract resulting from this bid. All purchases and payment transactions will be made directly between the contractor and the requesting entity. Any exceptions to this requirement must be specifically noted in the bid/proposal response.

12. PROTESTS

This contract shall be subject to the provision of the Board of Education of Anne Arundel County Policies and Regulations DEC - RA.

13. REGISTRATION

Pursuant to Section 7-201 et seq. of the Corporations and Associations Article of the Annotated Code of Maryland, corporations not incorporated in Maryland shall be *registered* with the State Department of Assessments and Taxation before doing any *intra-state* or foreign business in this State. Before doing any *interstate* business in this State, a foreign corporation shall *qualify* with the Department of Assessments and Taxation.

14. COMPETITIVE SEALED BID PROCESS

- Bidder shall submit all requirements as set forth in the RFB.
- Bidder shall submit one paper copy of their bid, including all attachments on or before the date and time specified on the title page. Bidder shall also submit one electronic copy of the bid on a flash drive or CD. Any and all bids received after the date and time specified shall be considered late and rejected on that basis.
- No bidder shall be allowed to offer more than one price on each item even though bidder may feel that two or more types or styles shall meet specifications. Bidders shall determine for themselves which to offer. If said bidder should submit more than one price on an item, all prices for that item shall be rejected at the discretion of the Buyer.
- The Buyer shall review each submission for responsiveness. If the bid is determined to be not responsive or the bidder not responsible, the bid shall be rejected and the bidder notified in writing accordingly.
- Award of this RFB may be made by group, item, lot or any combination at the sole option of the AACPS and shall be made to the bidder(s) offering the lowest favorable bid price.

15. ANTI-BRIBERY

The Contractor warrants that neither it nor any of its officers, directors, or partners nor any of its employees who are directly involved in obtaining or performing contracts with any public body has been convicted of bribery, attempted bribery or conspiracy to bribe under the laws of any state or of the federal government or has engaged in conduct since July 1, 1977, which would constitute bribery, attempted bribery, or conspiracy to bribe under the laws of any state or the federal government.

16. SITE INSPECTION

If applicable, bidder is responsible for examining all locations and surroundings in which the service is to be performed, thoroughly acquainting themselves with the details of the work and all conditions and obstacles, if any, which may be encountered in the performance and completion of the work. If any provision of these specifications is found by bidder to be inconsistent with or contrary to any existing rule, regulation, law or ordinance, the bidder shall report such to the Supervisor of Purchasing.

A site inspection is strongly recommended. Inspections may be arranged by **calling** each school, Monday through Friday between 8 AM and 3 PM, except AACPS recognized holidays, to make an appointment and identify the employee(s) that will be visiting the site. When Contractor's employee(s) arrive on site, they will be required to produce a copy of the bid advertisement or bidding documents along with their photo identification. Where scanning equipment is located, their identification will be scanned to ensure compliance with paragraph 22 Sex Offender Notification of this section. If the Contractor's representative cannot produce this required documentation, or the scan identifies the employee(s) as a registered offender, the school reserves the unilateral right to not allow Contractor's employee(s) on site for any reason. This will not constitute grounds for an extension of the bid due date.

17. TAXES

The AACPS is exempt from Federal Excise taxes [52-73-0144K] and State and local Sales or Use taxes [3000110-2]. Bidders shall not include these taxes in their bid price. Exemption certificates will be provided upon request. Where a Contractor is required to furnish and install material in the construction or improvement of real property in performance of a contract, the Contractor shall pay Maryland sales tax, and the exemption does not apply.

18. BEST CUSTOMER

The AACPS expects to receive pricing of the best customer of the Supplier/Contractor. If during the life of any resulting contract a better price is offered to another customer, then that best price shall be offered to the AACPS.

19. Drug, Alcohol, and Tobacco-Free Work Environments

Referencing AACPS Board Policy GAC and Code of Maryland Regulations 13A.02.04, the use of drugs, alcohol, or tobacco products is not permitted in or on property owned by the Board of Education of Anne Arundel County. Failure to comply with this clause is considered a material breach of contract that may result in termination.

20. IRREGULARITIES

AACPS reserves the right to waive any minor mistakes in the solicitations and or bids. AACPS reserves the right to negotiate or modify any element of the bid to ensure that the best possible arrangements for achieving the stated purpose are obtained.

21. SUBCONTRACTORS

AACPS shall enter into an agreement with the selected Contractor(s) only. The selected Contractor(s) shall be responsible for all products and services as required by this RFB. Subcontractors, if any, shall be identified and a complete description of their role relative to this bid shall be included at the time of the bid opening.

22. SEX OFFENDER NOTIFICATION

Maryland Law requires sex offenders to register with the local law enforcement agency in the county in which they will reside, work, or attend school. *See Criminal Procedure Article, §11-707, Annotated Code of Maryland.* An AACPS contractor may not knowingly employ an individual to work at a school if the individual is a registrant. A contractor violating this Law is guilty of a misdemeanor and may be subject to imprisonment not exceeding five years or a fine not exceeding \$5,000, or both. *See Section 11-722 of the Criminal Procedure Article, Annotated Code of Maryland.*

Other Crimes

An AACPS contractor or subcontractor may not knowingly assign an employee to work on school premises with direct, unsupervised, and uncontrolled access to children, if the employee has been convicted of:

- 1) Section 3-307 of the Criminal Law Article, Maryland Annotated Code, *Sexual Offense in the Third Degree*;
- 2) Section 3-308 of the Criminal Law Article, Maryland Annotated Code, *Sexual Offense in the Fourth Degree*;
- 3) An offense under the laws of another state that would constitute a violation of Sections 3-307 or 3-308 of the Criminal Law Article if committed in Maryland;
- 4) Child sexual abuse under Section 3-602 of the Criminal Law Article, Annotated Code of Maryland;
- 5) An offense under the laws of another state that would constitute child sexual abuse under Section 3-602 of the Criminal Law Article if committed in Maryland;
- 6) A crime of violence as defined in Section 14-101 of the Criminal Law Article, Annotated Code of Maryland; or
- 7) An offense under the laws of another state that would constitute a crime of violence under Section 14-101 of the Criminal Law Article if committed in Maryland.

See Education Article, §6-113, Annotated Code of Maryland

- A. AACPS contractors shall ensure compliance with the requirements in Sections A and B above for their workforce. Workforce means all of the contractor's direct employees, subcontractors, and independent contractors.
- B. Violations of any of these provisions may result in immediate termination for cause.

Each contractor shall screen their work-forces to ensure that a Registered Sex Offender does not perform work at a county public school and also ensure that a subcontractor and independent contractor conducts screening of its personnel who may work at a school. The term "work force" is intended to refer to all of the contractor's direct employees and subcontractors and/or independent contractors it uses to perform the work. Violations of this provision may cause AACPS to take action against the contractor up to and including termination of the contract. To assist you in identifying Registered Sex Offenders, the Purchasing Office has the list of Registered Sex Offenders, which you are welcome to view. The AACPS Office of School Security maintains this list and distributes updates to us as new offenders are identified.

23. ACCESS TO PUBLIC RECORDS ACT

Bidder should identify those portions of its bid/proposal that it considers confidential, proprietary commercial information or trade secrets, and provide, upon request, justification why such materials, if requested, should not be disclosed by the AACPS under the Access of Public Records Act. Bidders are advised that, upon request for this information from a third party, the Supervisor of Purchasing will be required to make an independent determination whether the information may be disclosed. Failure to clearly identify confidential, proprietary or trade secret information will be an indication to AACPS that the entire bid/proposal is available for public disclosure.

24. GIFTS

In accordance with Board Policy Code BAF, contractors/vendors are hereby notified that the giving or offering a gift or series of gifts to a Board official or employee is improper and may result in disqualification from future work on the grounds that the donor/offoror is no longer a responsible bidder or vendor. The subject Code further states that Board officials and employees shall not "solicit any gift, or accept any gift or series of gifts exceeding \$25 in value in a calendar year from any person, entity, or employee of an entity that is under the authority of the school system or has or is negotiating a contract with the school system, except where such gifts would not present a conflict or interest as determined by the Ethics Panel. For purposes of this section, gift includes the transfer of any service or thing of economic value regardless of form without adequate and lawful consideration.

25. eMarylandMarketplace REGISTRATION

Contractors are required to register with eMaryland Marketplace at <https://emaryland.buyspeed.com/bsc> within five business days following notice of award. Maryland Law requires local and State agencies to post award notices on eMarylandMarketplace which requires all successful bidders to register in the system. Registration is free. Failure to comply with this requirement may be considered grounds for default. It is recommended that any interested bidder register with eMarylandMarketplace regardless of the award outcome for this procurement as it is a valuable resource for bid notification for municipalities throughout Maryland.

26. Check-off list for required documents in your bid response, provided for your convenience:

1. **Return entire, original document including Title Page, Specifications, Addenda, and Bid Work Sheet.** One paper copy and one electronic copy provided on a flash drive or CD is required.
2. Qualification/Experience Questionnaire
3. Financial Statement
4. Certificate Of Insurance

26. PRE-BID CONFERENCE

A Pre-Bid conference will be held at 1:00 P.M. on June 14, 2018 in Conference Room 2B located at 2644 Riva Road, Annapolis, MD 21401. Attendance is strongly recommended. AACPS is not responsible for communicating to bidders any information that is discussed during the conference. However, if AACPS makes changes to the RFB specifications as a result of the discussions at the pre-bid conference, all bidders who have registered on the AACPS website will receive the amendment.

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Section II: Qualifications/Experience Questionnaire/Affidavit

Submitted to: Anne Arundel County Public Schools, Purchasing Office

By: Kranos Corporation dba Schuff Reconditioning

Information furnished in response to this Questionnaire and any verifications made by the Anne Arundel County Public Schools (AACPS) shall provide a basis for determining the responsibility of bidders. If AACPS, in its sole discretion, determines that a bidder's references are inadequate, AACPS reserves the right to determine a bidder is not responsible which may be cause for rejection of the bid.

1. Bidder shall have at least three years of documented experience with providing Football Equipment Reconditioning Services similar to those specified herein. Attached

2. How many years has your firm been in the business of providing these services? 30 Years

3. Add additional locations below if necessary. N/A

A. Company: Howard County Public Schools
 Address: 10910 Clarksville Pike Ellicott City, MD 21042
 Contact Person: Robert Hill Phone Number: 410-313-3584
 Value: \$ 20K

B. Company: Montgomery County Public Schools
 Address: 850 Hungerford Dr. Rockville, MD 20850
 Contact Person: Debra Crane Phone Number: 301-279-3304
 Value: \$ 30K

C. Company: Carnoll County Public Schools
 Address: 125 North Court St. Westminster, MD
 Contact Person: Cynthia Reilly Phone Number: 410-757-3060
 Value: \$ 15-18K

4. List two professional references not including those cited above. Provide name, address, phone and fax number and point of contact.

Name	Address	Phone and Fax	Email	Point of Contact
James Madison University	752 Off Street Harrisonburg, VA 22802	540-568-4501 540-569-7935	Morrisjg@jmu.edu	Garrett Morris
South Dakota State	PO Box 2201, Rm 304 Brookings, SD 57007	605-688-5128	Vicki.soren@sdstate.edu	Vicki Soren

5. What is your Dunn and Bradstreet Rating? See attached

6. How many people does your company currently employ on a:
 A. Full Time basis? 158 B. Part Time basis? 20

7. Has your organization performed any contract for any Department, Board, Administration, Agency, organization of the State of Maryland or Anne Arundel County Government over the last five years? (Please list names, addresses, dates and the Government employee responsible for accepting the work).

8. Has your company or any of its officers or employees ever been found guilty of any criminal act in regard to the performance of a government contract or subjected to any penalty, or liquidated damages arising out of poor or non-performance? Explain.

No

9. Has your company ever been suspended or debarred bidding on future Local, State or Federal contracts by the Board of Public Works, or any other Local, State or Federal organization for any reason? Explain.

No

10. Has your company ever filed for bankruptcy/receivership or any other similar defalcation? Explain.

No

11. Is any part of the service or product provided under this solicitation purchased or made outside the United States? Explain.

No

The signatory of this form hereby affirms that the information as set forth is accurate, truthful and complete, to the best of his/her knowledge and belief.

Date this 23rd day of June 2018.

Name of Organization: Kranos Corporation dba Schott Reconditioning

By: 

Rebecca Haworth
(Print Name)

Title: Bid Manager

Section III: SPECIFICATIONS

1. SCOPE

The AACPS is soliciting pricing for the Reconditioning of Football Helmets pursuant to the specifications stated herein.

2.0 CONTRACTOR'S RESPONSIBILITY

2.1 GENERAL

2.1.1 Contractor shall be certified to ensure that reconditioned equipment meets NATIONAL OPERATING COMMITTEE FOR ATHLETIC EQUIPMENT, (NOCSAE) Standards. This shall include placing the appropriate Certification of Reconditioning Sticker on each helmet serviced stating that NOCSAE Standards have been met.

2.1.2 Contractor shall ensure that football equipment being reconditioned will be picked-up at the individual schools on or about December 1st, of each year. Each school shall identify equipment to be reconditioned. Contractor shall deliver back to the school all equipment picked up from each school by no later than May 1st of the following year. Payment for services rendered will be made on or about July 1st. Each school shall identify equipment to be reconditioned.

2.1.3 Contractor shall provide written estimate of repairs/reconditioning in accordance with the Contract. This estimate shall be sent to the particular Athletic Director at the applicable School prior to any work being performed and requires prior approval. **Any helmet that is rejected meaning it cannot be reconditioned shall be returned to the School from which it came. It shall be marked as "rejected." Facemasks and chinstraps will also be returned to Schools at no expense to the School.**

2.1.4 Contractor shall warrant reconditioned equipment to be free of any defects and fully comply with all NOCSAE standards and procedures. This warranty shall survive termination or expiration of this Contract. Warranty covers materials, labor and shipping charges. The Contractor shall determine and advise the customer if equipment repairs are the responsibility of the equipment manufacturer or the reconditioning Firm.

2.2 PICK UP AND DELIVERY

Contractor shall pick up football equipment from and deliver to participating locations, as requested. Contractor shall verify time of pickup and delivery with the School Athletic Director. Delivery shall be FOB Destination, Freight Included. Quoted costs shall include all shipping costs from pick up at schools to Contractors and equipment returns to the particular schools. **Contractor is fully responsible for all pickup and delivery of said equipment.**

2.3 Fort George G. Meade

Heightened Security has gone into effect at Fort Meade. The Anne Arundel County Schools, which are located at Fort Meade, are:

Manor View Elementary School
2900 MacArthur Road
Fort George G. Meade, MD 20755
410-222-6504

Pershing Hill Elementary School
7600 29th Division Road
Fort George G. Meade, MD 20755
410-222-6519

West Meade Elementary School
7722 Ray Street
Fort George G. Meade, MD 20755
410-222-6545

MacArthur Middle School
3500 Roehenbach Road
Ft. George G. Meade, MD 20755
410-674-0032

Contractors who work on Fort Meade or who would require access to facilities during emergency conditions or periods of restricted access are required to register your vehicle(s). To register call the **Visitor Control Center at 301-677-1063**. All vehicles must be registered to gain entry onto Fort Meade. To register you must show: an ID showing government affiliation; a valid driver's license and valid registration as well as proof of insurance. If the vehicle is not owned by the registrant, the owner must authorize the registration with either a power of attorney or a notarized letter. These services will be available from 7:30 A.M. to 3:30 P.M., Monday through Friday at the Visitor's Center. The Provost Marshal encourages registration during OFF-PEAK (non-rush hour) times. Decals issued by other military installations ARE honored on Fort Meade.

Vehicle Registration is located in the Visitor Control Center, adjacent to the Reece Road and Route 175 Entrance. Entry for deliveries to Schools on Fort George G. Meade must be made through the entrance at Route 32 and Mapes Road.

Security measures may change and as they do, contractors are solely responsible for any expense and to keep updated on all new procedures by visiting Fort Meade's website at <http://www.ftmeade.army.mil> and/or by calling the Visitor Control Center at **301-677-1063**, and for compliance therewith.

Please also be aware that the Department of Defense has instituted a new policy on the use of cell phones which specifically prohibits cell phone use while driving on Fort Meade properties. Violators will be fined.

2.4 CONFIDENTIALITY

Contractor shall ensure the complete confidentiality of any and all information provided by AACPS, and gathered and developed by Contractor in the performance of this Contract. The material gathered, used and developed shall not be provided to any other party without the expressed written approval of the Supervisor of Purchasing.

2.5 F.O.B. Destination:

All contract pricing shall include shipping. If shipping costs are not shown separately, the parties agree that shipping costs are included in the total price to the AACPS.

3.0 AACPS RESPONSIBILITIES**3.1 Access to the Premises**

AACPS will provide access to applicable AACPS Locations, as each job requires.

3.2 Inspection of Services and Testing of Supplies and Services

The Contractor shall provide and maintain an inspection system acceptable to the AACPS covering the supplies/services under this solicitation/contract. Complete records of all inspection work performed by the Contractor shall be maintained and made available to the AACPS during contract performance and for as long afterwards as the contract requires.

The AACPS has the right to inspect and test all materials/services in accordance with the solicitation/contract, to the extent practicable at all times and places during the term of the contract. The AACPS shall perform inspections and tests in a manner that will not unduly delay the work.

If the AACPS performs inspections or tests on the premises of the Contractor or a Subcontractor, the Contractor shall furnish, and shall require Subcontractor to furnish, at no increase in contract price, all reasonable facilities and assistance for the safe and convenient performance of these duties.

(1) No inspector other than the Supervisor of Purchasing may change any provision of the specifications or the contract without written authorization. The presence or absence of an inspector does not relieve the Contractor or Subcontractor from any requirements of the contract.

(2) Location. When an inspection is made in the plant or place of business of a Contractor or Subcontractor, the Contractor or Subcontractor shall provide, without charge, all reasonable facilities and assistance for the safety and convenience of the person or persons performing the inspection or testing.

(3) Time. Inspection or testing of supplies and services performed at the plant or place of business of any Contractor or Subcontractor shall be performed at reasonable times.

If any of the materials/services do not conform to solicitation/contract requirements, the AACPS may require the Contractor to perform the services again in conformity with contract requirements, the AACPS may:

(1) Require the Contractor to take necessary action to ensure that future performance conforms to contract requirements; and

(2) Reduce the contract price to reflect the reduced value of the services performed.

If the Contractor fails to cure any defect or ensure future performance in conformity with contract requirements, the AACPS may:

(1) By contract or otherwise acquire the supplies/services and charge to the Contractor any cost incurred by the AACPS that is directly related to the acquisition of such material/service; and/or Terminate the contract for default.

4. QUANTITIES

AACPS reserves the right to increase or decrease quantities as required. Quantities are approximate and unit prices bid shall apply regardless of any increase or decrease in the estimated quantities shown herein.

5. DURATION OF CONTRACT

Once awarded, the contract shall remain in force and effect for three years from the date of award anticipated to be on or about August 1, 2018. AACPS may extend this Contract at its sole option for an additional two year period at the conclusion of this Contract.

6. SURETY RESERVED

7. INSURANCE REQUIREMENTS - attached

Unless otherwise required in these specifications, or elsewhere, if a Contract is awarded the Contractor shall be required to purchase and maintain during the life of the Contract, Commercial General Liability Insurance, Business Automobile Liability Insurance, and Workers' Compensation Insurance with limits of not less than those set forth below. The Contractor shall require similar coverage from any of its subcontractors.

Commercial General Liability

At least \$1,000,000 combined single limit coverage written on an occurrence basis covering all premises and operations and including Personal Injury, Independent Contractor, Contractual Liability and Products and Completed Operations. **The general aggregate limit is to apply per project.** On all Commercial General Liability Insurance policies the **Board of Education of Anne Arundel County (the BOARD) AKA Anne Arundel County Public Schools (AACPS) and all of its agents and employees** shall be named as an additional insured, which shall be shown on the insurance certificates furnished to AACPS under this Section.

Business Automobile Liability Insurance

At least \$1,000,000 Combined Single Limit to include owned, non-owned, and hired vehicles.

Workers' Compensation Insurance

Statutory benefits as required by Maryland law and/or, when required, the U.S. Longshoremen's and Harbor Workers' Compensation Act including standard Other States coverage; Employers' Liability coverage with limits of at least \$100,000 each accident/\$100,000 each employee disease/\$500,000 disease policy limit.

The Contractor shall provide AACPS with a Certificate of Insurance evidencing the coverage required above within ten (10) days of the date of the notice of award. While under contract if the Contractor receives an insurer's non-renewal or cancellation notice the Contractor shall fax a copy within two (2) business days of its receipt to the Supervisor of Purchasing at (410) 222-5624. The Contractor, if requested by AACPS, shall provide certified true copies of any, or all, insurance policies.

Providing any insurance required herein does not relieve the Contractor of any of the responsibilities or obligations assumed by the Contractor in any resulting Contract or for which the Contractor may be liable by law or otherwise.

Failure to provide and continue in force such insurance as required herein shall be deemed a material breach of any resulting Contract and shall operate as an immediate termination thereof.

Waiver of Subrogation

To the fullest extent permitted by law, the Contractor and its invitees, employees, officials, volunteers, agents and representatives waive any right of recovery against the Board of Education of Anne Arundel County (the Board) for any and all claims, liability, loss, damage, costs or expense (including attorney's fees) arising out of the services provided by Contractor under this Contract. Such waiver shall apply regardless of the cause of origin of the injury, loss or damage, including the negligence of the Board and its elected and appointed officials, officers, volunteers, consultants, agents and employees. The Contractor shall advise its insurers of the forgoing.

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Section IV: MANDATORY TERMS AND CONDITIONS

The following are mandatory terms and conditions to be included in all contracts

1. LEGAL COMPLIANCE

Contractor shall comply in all respect with Federal, State (including Maryland Motor Vehicle laws) and Local Regulations, including laws regarding eligibility to work in the United States. The provisions of this Contract shall be governed by the laws of Maryland. Any disputes, legal cases or other controversies shall be pursued in Maryland Courts consistent with and subject to Maryland State Law.

If applicable, all materials, supplies, equipment, or services supplied, as a result of this Contract shall comply with the applicable U.S. and Maryland Occupational Safety and Health Act Standards.

2. EPA COMPLIANCE

Materials, supplies, equipment, or services shall comply in all respects with the Federal Noise Control Act of 1972, where applicable.

3. MINORITY AND SMALL BUSINESS ENTERPRISES

Minority and Small Business Enterprises are encouraged to respond to this solicitation notice. It is the overall goal of AACPS that Minority Business Enterprises certified by the Maryland Department of Transportation and Small Businesses certified by the Maryland Department of General Services participate in a minimum of 15 percent of the total dollar value of the District's construction, supply and service procurements.

A certified MBE subcontract participation goal of 0 percent of the contract has been established for this procurement. Bidders shall include MBE forms with their bids. MBE forms and procedures are located in Section VI of these documents. Bidders who fail to submit the MBE forms, including Attachment A-Certified MBE Utilization and Fair Solicitation Affidavit, and Attachment B-MBE Participation Schedule may result in the bid being determined non-responsive.

The Maryland Department of Transportation website (www.mdot.maryland.gov) is available to help locate Maryland Department of Transportation certified Minority Business Enterprises. Registration and small business certification can be found through the eMaryland Marketplace website: <https://emaryland.buyspeed.com/bsc>. For additional information please contact AACPS's Minority and Small Business Enterprise Office, Esther A. Leslie Avery at 410-222-5130 or Lilliette Rivera at 410-222-5131.

4. RETENTION OF RECORDS

The Contractor shall retain and maintain all records and documents relating to this contract for five years after final payment by the AACPS hereunder or any applicable statute of limitation, whichever is longer, and shall make them available for inspection and audit by authorized representatives of the AACPS, including the Supervisor of Purchasing or the Supervisor of Purchasing's designee.

5. OCCUPATIONAL SAFETY AND HEALTH (O.S.H.A.)

All materials, supplies, equipment, or services supplied, as a result of this contract shall comply with the applicable U.S. and Maryland Occupational Safety and Health Act standards.

6. HAZARDOUS MATERIAL IDENTIFICATION AND MATERIAL SAFETY DATA SHEET

(a) "Hazardous material," as used in this clause, includes any material defined as hazardous under the latest version of Federal Standard No. 313 (including revisions adopted during the term of the contract).

(b) The Offeror must list any hazardous material, as defined in paragraph (a) of this clause, to be delivered under this contract. The hazardous material shall be properly identified and include any applicable identification number, such as National Stock Number or Special Item Number. This information shall also be included on the Material Safety Data Sheet submitted under this contract.

7. TERMINATION**7.1 TERMINATION FOR DEFAULT**

Should a Contractor fail to perform fully, faithfully and promptly any obligation owed to AACPS under this contract, then AACPS may, at its election, consider the breach material and, notwithstanding any requirement of notice, terminate the contract in its entirety. Failure on the part of the Contractor to fulfill contractual obligations shall be considered just cause for termination of the contract, and the Contractor is not entitled to recover any cost incurred by the Contractor up to the date of termination. Such termination, or failure to terminate, by AACPS shall not be construed as a waiver of any other right or remedy afforded by law or by agreement between the parties which AACPS may have against Contractor. No failure of AACPS to utilize a remedy afforded by law or contract upon any breach by Contractor shall be construed as a waiver of the right to insist upon full, prompt and faithful performance of the particular obligation, and all other obligations of Contractor in the future.

7.2 TERMINATION FOR CONVENIENCE

The performance of work under this contract may be terminated by AACPS in accordance with this clause in whole, or from time to time in part, whenever AACPS shall determine that such termination is in the best interest of AACPS. AACPS shall pay all reasonable costs associated with the contract that the Contractor has incurred up to the date of termination, and all reasonable costs associated with termination of the contract; provided, however, that the Contractor shall not be reimbursed for any anticipatory profits that have not been earned as of the date of termination.

7.3 NONAVAILABILITY OF FUNDING

If the County Council fails to appropriate funds or if funds are not otherwise made available for continued performance for any fiscal period of this contract succeeding the first fiscal period, this contract shall be canceled automatically as of the beginning of the fiscal year for which funds were not appropriated or otherwise made available; provided, however, that this shall not affect either AACPS's rights or the Contractor's rights under any termination clause in this contract. The effect of termination of the contract hereunder shall be to discharge both the Contractor and AACPS from future performance of the contract, but not from their rights and obligations existing at the time of termination.

8. ASSIGNMENT

The assignment of this contract to successors, associated companies or any other parties by the Contractor for any reason, without the expressed written approval of AACPS, is hereby specifically prohibited.

9. PAYMENT

Subject to the performance of the work and its acceptance by the AACPS, contractor may invoice the AACPS for all appropriate charges for services performed during the billing period. All such charges shall be derived in accordance with the prices originally bid on the BID WORK SHEET, found in

Section V attached hereto and made a part hereof. In the event that contractor is not in default of any of the contract terms and conditions, then AACPS shall cause said invoice to be timely paid.

Contractor agrees to include on the face of all invoices billed to the AACPS, its Taxpayer Identification Number, which is the Social Security Number for individuals and sole proprietors and the Federal Employer Identification Number for all other types of organizations, and the purchasing document number; such as the purchase order.

When appropriate, AACPS reserves the right to use the AACPS procurement card for the payment of supplies or services listed in the Contract in lieu of issuing a purchase order. No procurement card transaction shall take place without the written authorization of the cardholder indicating the order for the supplies or services. The limits set on the procurement card shall not be exceeded nor shall the order be split to fall within those limits. The Contractor shall receive orders by phone, facsimile, or other forms of notification from the AACPS procurement card holder. The Contractor may process a payment in the credit card network ONLY upon shipment of supplies or performance of the services ordered by the cardholder. For partial shipments or performance, the Contractor may process a payment ONLY for the amount shipped or completed and NOT for the entire amount ordered by the cardholder. Upon shipment or completion of the remaining order, the Contractor may process a payment request to the credit card network for the remainder of the order. ***The Contractor shall not charge AACPS for any fees related to the use of the procurement card over and above their bid prices.***

10. INDEMNIFICATION OF THE ANNE ARUNDEL COUNTY PUBLIC SCHOOLS

Contractor shall indemnify and save harmless the AACPS, its agents, AACPS members and employees, against and from all suits, actions, claims, demands, damages, losses, expenses and/or costs of every kind and description to which the AACPS may be subjected or put, including but not exclusively so, by reason of injury (including death) to persons or damage to property, in any way resulting from Contractor's performance of the work specified herein or performed under this contract, or any part thereof, or by or on account of any act or omission of the Contractor, its agents or employees, whether such suits, actions, claims, demands, damages, losses, expenses and/or costs be against, suffered or sustained by the AACPS, its agents, AACPS members and employees, or be against, suffered or sustained by other corporations and persons to whom the AACPS, its agents, AACPS members and employees, may become liable therefore, except that Contractor shall not indemnify and save harmless the AACPS, its agents, AACPS members and employees, against and from all suits, actions, claims, demands, damages, losses, expenses and/or costs arising from or due to the negligence of the AACPS or its agents, AACPS members and employees. The whole, or so much of the moneys due, or to become due the Contractor under the contract, as may be considered necessary by the Supervisor of Purchasing, may be retained by the AACPS until such suits or claims for damages shall have been settled, or otherwise disposed of, and satisfactory evidence to that effect furnished to the Supervisor of Purchasing.

11. AGENT CERTIFICATION

The Contractor warrants that it has not employed or retained any person, partnership, corporation, or other entity, other than a bona fide employee, bona fide agent, bona fide salesperson, or commercial selling agency working for the Contractor, architect, or engineer, to solicit or secure this agreement, and that it has not paid or agreed to pay any person, partnership, corporation, or other entity other than a bona fide employee, bona fide salesperson, or commercial selling agency, any fee or other consideration contingent on the making of any agreement resulting from this solicitation.

12. INTELLECTUAL PROPERTY

Contractor agrees to indemnify and save harmless AACPS, its officers, agents and employees with respect to any claim, action, cost or judgment for patent infringement, or trademark or copyright violation arising out of the purchase of materials, supplies, equipment or services covered by this contract. Further, Contractor shall not share, exchange, or release AACPS's data to any other party without the express written consent from the Superintendent or his/her designee of AACPS.

13. AACPS's INCIDENTAL AND CONSEQUENTIAL DAMAGES

In accordance with the Uniform Commercial Code, section 2-715(2), which describes recoverable consequential damages, this contract covers incidental and consequential damages resulting from contractor's breach as follows:

- a) any loss resulting from general or particular requirements and needs of which the contractor at the time of contracting had reason to know and which could not reasonably be prevented by cover or otherwise; and
- b) injury to person or property proximately resulting from any breach of warranty.

14. IDENTIFICATION OF ASBESTOS CONTAINING MATERIAL

The U.S Environmental Protection Agency (EPA) requires the contractor to identify asbestos-containing material under the Asbestos Hazard Emergency Response Act (AHERA), 15 U.S.C. §§ 2641-2656, and EPA's implementation codified at 40 C.F.R. Part 763, Subpart E. Contractor/Supplier shall supply documentation that the material(s) contain no asbestos containing materials. The documentation shall be provided for the bulk samples, which shall be analyzed in accordance with AHERA regulations.

Contractor/Supplier shall utilize an independent laboratory for analytical purposes. The laboratory shall have received EPA accreditation for PLM/DS bulk sampling analysis, NVLAP accreditation and the bulk analyst shall have passed the McCrone Institute Bulk Analysis Course. Contractor/Supplier shall also provide an overview of the laboratories site, structure, controls, references and copy of their current NVLAP certificate.

Materials ordered that are produced in lots shall have the required EPA documentation for each lot produced. The sampling analysis for each lot shall be submitted at time of delivery to AACPS, if analysis is not provided AACPS shall not accept delivery of materials. Contractor/Supplier shall submit the Verification of No (ACBM) in Products-Construction Materials Form.

15. CODE OF ETHICS

This solicitation shall be governed by the Ethics and Vendor Relations policies and regulations of the Board of Education of Anne Arundel County.

16. NON HIRING OF EMPLOYEES

No employee of the AACPS or any department, commission, agency or branch thereof whose duties as such employee include matters relating to or affecting the subject matter of this contract shall, while being employed, become or be employee of the party or parties hereby contracting with the AACPS or any department, or branch thereof.

17. DISPUTES

This contract shall be subject to the provision of the Board of Education of Anne Arundel County Policies and Regulations Manual, Code DEC. Pending resolution of a claim, the Contractor shall proceed diligently with the performance of the contract in accordance with the Supervisor of Purchasing's decision.

18. REGULATIONS

The regulations set forth by the Board of Education of Anne Arundel County in effect on the date of execution of this Contract are applicable to this Contract.

19. SEVERABILITY

Should any clause or paragraph found herein be considered by court action to be illegal, invalid, inoperative or unenforceable, it shall be modified or removed accordingly. However, the modification or removal of a clause or paragraph shall not serve to nullify the Contract. All other clauses and paragraphs shall remain enforceable as written.

20. WAIVER

No provision of these Contract Documents shall be deemed to have been waived unless such waiver is in writing. Any waiver shall extend to the particular case only and only in the manner specified, and shall not be construed in any way to be a waiver of any further or other rights in the same or different circumstances.

21. NON-DISCRIMINATION CLAUSE

Anne Arundel County Public Schools prohibits discrimination in matters affecting employment or in providing access to programs on the basis of actual or perceived race, color, religion, national origin, sex, age, marital status, sexual orientation, genetic information, gender identity, or disability unrelated in nature and extent so as to reasonably preclude performance. For more information, contact The Office of Investigations, Anne Arundel County Public Schools, 2644 Riva Road, Annapolis, Maryland 21401, (410) 222-5286; TDD (410) 222-5500. www.aacps.org

Further, Contractor agrees not to discriminate in any manner against an employee or applicant for employment on the basis of actual or perceived race, color, religion, national origin, sex, age, marital status, sexual orientation, genetic information, gender identity, or disability unrelated in nature and extent so as to reasonably preclude performance in matters affecting employment.

22. MODIFICATIONS AND AMENDMENTS

Modifications to this Contract may be made only with the express written concurrence of both parties unless an expressed unilateral right is identified herein.

23. FORCE MAJEURE

Force Majeure is defined as an occurrence beyond the control of the affected party and not avoidable by reason of diligence. It includes the acts of nature, war, riots, strikes, fire, floods, epidemics, or other similar occurrences. If either party is delayed by force majeure, said party shall provide written notification to the other within 48 hours. Delays shall cease as soon as practicable and written notification of same provided. The time of contract completion may be extended by contract modification, for a period of time equal to that delay caused under this condition. AACPS may also consider requests for price increase for raw materials that are directly attributable to the cause of delay. AACPS reserves the right to cancel the contract and/or purchase materials, equipment or services from the best available source during the time of force majeure, and Contractor shall have no recourse against AACPS. Further, except for payment of sums due, neither party shall be liable to the other or deemed in default under this contract, if and to the extent that such party's performance of this contract is prevented by reason of force majeure as defined herein

Section V: BID WORK SHEET**#19CM-012**Contractor: Kranos Corporation dba Schutt Reconditioning

Bid price shall be submitted as follows and shall include all costs associated with the performance of this RFB. This includes, but is not limited to salaries/wages, materials, equipment, transportation, overhead, taxes, profit and any other related costs:

NOTE: Amendments to solicitations often occur prior to bid opening and sometimes within as little as 24 hours prior to bid opening. It is the potential vendor's responsibility to frequently visit this section of our site to obtain amendments once they have been posted. Completion of this Bid Work Sheet indicated that you have read this section and visited the website, www.aacps.org for amendments that may affect your bid. Note: The use of brand names shall be interpreted as follows:

1. Brand names used with the "or equivalent" clause are intended to be descriptive and not restrictive. Bids may be considered on models or brands or products of manufacturers other than those specified provided the documentation or samples required are provided with your response.
2. Brand names that do not use the words "or equivalent" after them are to be considered the only brands acceptable to AACPS.

AACPS retains the sole right to determine when an equivalent shall be accepted, and when accepted, whether or not the substitute represents a true equal against the described bona-fide requirements. The use of the words "or equal", or "or equivalent" are intended to mean the same thing.

ALSO NOTE: The quantities listed below are estimates for evaluation purposes only unless otherwise stated herein.

AWARD WILL BE MADE TO BOTH RIDDELL AND SCHUTT, TO RECONDITION THEIR PARTICULAR HELMETS ONLY.

BID WORKSHEET A (1). FOOTBALL HELMETS (RIDDELL)

QTY	EQUIPMENT	REPAIRS TO BE MADE	UNIT COST	TOTAL COST
		<i>*Painting shall include the Helmet Manufacturer's standard solid colors</i>		NO BID
10,000				
	<i>Helmet Costs- Repairs to all helmets including all interior parts Riddell Front Side Neck, Back Top, Back/Neck Top/Side Crown, Sweatband, Name Plate Air Valves Schutt Front Sizer, Back Sizer, Single or Double Air Liner, Stabilizer Blocks Stabilizer System, Sweatbands All interior parts included in price unless missing</i>	<i>Picked up, cleaned, sanitized, painted or buffed and sized and returned Face Masks on/off *Inspect and replace interior parts as necessary including jaw pads Major repairs, i.e., valves Velcro, etc. New cage hardware installed Recertify helmet to NOCSAE standards and include NOCSAE surcharge</i>		NO BID
10,000	Helmet Painting	<i>High Gloss, Pro Gloss or Regular</i>		NO BID
	Accessories to be replaced as Necessary. To include the following:			
1,000		<i>Chin Straps: 4 Point Riddell Schutt or Rawlings</i>		NO BID
1,200		<i>High Hook Up Riddell Schutt or Rawlings</i>		NO BID
1,200		<i>Jaw Pads (any size) Riddell Schutt or Rawlings (Pairs)</i>		NO BID
800		<i>Cages, Standard, Steel Riddell or Schutt Any color, NOPO, OPO, JOP, NJOP</i>		NO BID
1,000		<i>Cages, Specialty, Steel Riddell, Schutt or Rawlings Any color, any style not listed above</i>		NO BID
1,000		<i>Face Mask only School will install</i>		NO BID
5,000		<i>Face Mask installed by Contractor</i>		NO BID

	Accessories to be replaced as necessary		UNIT COST	TOTAL COST
10,000		<i>Decals – All prices include installation During reconditioning process</i>		NO BID
2,000		<i>One (1) Color</i>		NO BID
3,000		<i>Two (2) Color</i>		NO BID
8,000		<i>Three (3) color</i>		NO BID
3,000		<i>Four (4) color</i>		NO BID
1,000		<i>½" Helmet Stripes (any color)</i>		NO BID
1,000		<i>¾" Helmet Stripes (any color)</i>		NO BID
1,000		<i>1" Helmet Stripes</i>		NO BID
1,000		<i>3" Multi Helmet Stripes</i>		NO BID
10,000		<i>Sweatband Decal</i>		NO BID
12,000	<i>Shoulder pad repair as necessary to include: The following but not be limited to those Repairs or replacement parts</i>	<i>Clean, sanitize and all repairs as necessary</i>		NO BID
		<i>All repairs as necessary</i>		NO BID

In addition to the above reconditioning, some schools may have the following items for repair:

			UNIT COST	TOTAL COST
4,000	Football Pants	<i>Clean, sanitize and all repairs as necessary</i>		NO BID
4,000	Football Jerseys	<i>Clean, sanitize and all repairs as necessary</i>		NO BID
2,000	Girdles	<i>Clean, sanitize and all repairs as necessary</i>		NO BID
1,000	Rib Pads	<i>Clean, sanitize and all repairs as necessary</i>		NO BID

NO BID

TOTAL – (A1) Riddell \$ _____

BID WORKSHEET A (2). FOOTBALL SCHUTT

QTY	EQUIPMENT	REPAIRS TO BE MADE	UNIT COST	TOTAL COST
		<i>*Painting shall include the Helmet Manufacturer's standard solid colors</i>		
6,000			\$28.25	\$169,500.00
	<i>Helmet Costs- Repairs to all helmets including all interior parts Riddell Front Side Neck, Back Top, Back/Neck Top/Side Crown, Sweatband, Name Plate Air Valves Schutt Front Sizer, Back Sizer, Single or Double Air Liner, Stabilizer Blocks Stabilizer System, Sweatbands All interior parts included in price unless missing</i>	<i>Picked up, cleaned, sanitized, painted or buffed and sized and returned Face Masks on/off *Inspect and replace interior parts as necessary including jaw pads Major repairs, ie, valves Velcro, etc. New cage hardware installed Recertify helmet to NOCSAE standards and include NOCSAE surcharge</i>		
6,000	Helmet Painting	<i>High Gloss, Pro Gloss or Regular</i>	\$0.00	\$0.00
	Accessories to be replaced as Necessary. To include the following:			
1,000		<i>Chin Straps: 4 Point Riddell Schutt or Rawlings</i>	\$0.00	\$0.00
1,200		<i>High Hook Up Riddell Schutt or Rawlings</i>	\$0.00	\$0.00
1,200		<i>Jaw Pads (any size) Riddell Schutt or Rawlings (Pairs)</i>	\$0.00	\$0.00
800		<i>Cages, Standard, Steel Riddell or Schutt Any color, NOPO, OPO, JOP, NJOP</i>	\$0.00	\$0.00
1,000		<i>Cages, Specialty, Steel Riddell, Schutt or Rawlings Any color, any style not listed above</i>	\$15.50	\$15,500.00
1,000		<i>Face Mask only School will install</i>	\$0.00	\$0.00
6,000		<i>Face Mask installed by Contractor</i>	\$0.00	\$0.00

	Accessories to be replaced as necessary		UNIT COST	TOTAL COST
6,000		Decals – All prices include installation During reconditioning process	\$0.00	\$0.00
2,000		One (1) Color	\$0.00	\$0.00
3,000		Two (2) Color	\$0.00	\$0.00
8,000		Three (3) color	\$0.00	\$0.00
3,000		Four (4) color	\$0.00	\$0.00
1,000		½" Helmet Stripes (any color)	\$0.00	\$0.00
1,000		¾" Helmet Stripes (any color)	\$0.00	\$0.00
1,000		1" Helmet Stripes	\$0.00	\$0.00
1,000		3" Multi Helmet Stripes	\$0.00	\$0.00
6,000		Sweatband Decal	\$0.00	\$0.00
10,000	Shoulder pad repair as necessary to include: The following but not be limited to those Repairs or replacement parts	Clean, sanitize and all repairs as necessary	\$5.39	53,900.00
		All repairs as necessary		

In addition to the above reconditioning, some schools may have the following items for repair:

			UNIT COST	TOTAL COST
4,000	Football Pants	Clean, sanitize and all repairs as necessary	\$0.00	\$0.00
4,000	Football Jerseys	Clean, sanitize and all repairs as necessary	\$0.00	\$0.00
2,000	Girdles	Clean, sanitize and all repairs as necessary	\$0.00	\$0.00
1,000	Rib Pads	Clean, sanitize and all repairs as necessary	\$0.00	\$0.00

TOTAL – (A2) Schutt [®] 238,900.00

Price Proposal Compiled By:

Rebecca Haworth, Bid Manager

[Signature], Bid Manager

(Print Name AND Title of Individual Signing Form)

DEFINITIONS

- (1) **"Bid"**: An offer to perform a contract for work and labor or supplying materials or goods at a specified price.
- (2) **"Contractor"**: One who contracts to do work for another. The term is strictly applicable to any person who enters into a contract, but is commonly reserved to designate one who, for a fixed price, undertakes to procure the performance of works or services, or the furnishing of goods, whether for the public or a company or individual.
- (3) **"DGS"**: Maryland Department of General Services
- (4) **"Equivalent Item"**: An item of equipment, material, or supply, the quality, design, or performance characteristics of which are functionally equal or superior to an item specified in a solicitation.
- (5) **"Equivalent"**: Equal in value, force, measure, volume, power, and effect or having equal or corresponding import, meaning or significance.
- (6) **"FOB" "Destination"**: The term "F.O.B." is an abbreviation for "free on board" and means that seller will deliver subject matter contracted for, on certain conveyance, without expense to buyer. The seller assumes all responsibilities and costs up to the point of delivery, including insurance, transportation, etc.
- (7) **"Responsible"**: A person who has the capability in all respects to perform fully the contract requirements and the integrity and reliability that shall assure good faith performance.
- (8) **"Responsible Bidder"**: One who is capable financially and competent to complete the job for which he is bidding. A responsible bidder is one who is not only financially responsible, but who is possessed of a judgement, skill, ability, capacity and integrity requisite and necessary to perform a public contract according to its terms.
- (9) **"Responsive Bid"**: A bid submitted in response to an invitation for bids that conforms in all material respects to the requirements contained in the invitation for bids.
- (10) **"Services"**: The rendering of time, effort, or work, rather than the furnishing of a specific physical product other than reports incidental to the required performance. It includes, but is not limited to, the professional, personal, and/or contractual services provided by architects, engineers, attorneys, accountants, physicians, consultants, appraisers, land surveyors, and where the service is associated with the provision of expertise or labor, or both.
- (11) **"Supplies"**: All tangible personal property, including equipment, leases of equipment, insurance, including necessarily associated services, and printing.
- (12) **"Vendor"**: A person who desires to enter into a contract with the AACPS for goods or services.