

Agenda Item Details

Meeting Jan 08, 2014 - Board of Education Meeting
Category 5. Regular Meeting - Action Consent
Subject 5.02 RFP 14T5, School Buses
Type Action (Consent)

Staff reviewed the above referenced bid and recommends approval by the Board of Education as part of its consent agenda.

Submitted by:	Stephen P. Starmer Purchasing Manager	Approval:	Theresa R. Alban, Ph.D.
	Leslie R. Pellegrino Executive Director of Fiscal Services		Superintendent of Schools

[01.08.14 RFP 14T5 School Buses.pdf \(449 KB\)](#)

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Most of the items listed under the consent agenda have gone through Board subcommittee review and recommendation. Documentation concerning these items has been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.

Motion & Voting

Move approval of the Consent Agenda.

Lillian G. Wherry supported the motion.

Motion by Kathryn B Groth, second by Colleen E Cusimano.

Final Resolution: Motion Carries

Yea: Colleen E Cusimano, Zakir Bengali, Kathryn B Groth, April F Miller, Joy Schaefer, Jean A Smith

KL
JP

BOARD OF EDUCATION OF FREDERICK COUNTY

BOARD AGENDA ITEM

BOARD MEETING DATE: JANUARY 8, 2014

TITLE: RFP 14T5, School Buses

Agenda Type: ☐ Report/Information ☐ Discussion ☐ Action ☒ Action/Consent Only

Session: ☒ Regular ☒ Work Session ☐ Closed ☐ Public Hearing

Executive Summary

Please Identify:

- | | | |
|--------------------------------------|--|--------------------------------|
| 1. Existing situation and background | 3. Key Issues and costs | 6. Feedback/evaluation process |
| 2. Short/long term goals | 4. Possible Solutions | 7. Recommendations |
| | 5. Pros and cons of possible solutions | |

Staff reviewed the above referenced bid and recommends approval by the Board of Education as part of its consent agenda.

Submitted by:	Stephen P. Starmer Purchasing Manager	Approval:	
	Leslie R. Pellegrino Executive Director of Fiscal Services		Superintendent of Schools

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RFP 14T5
SCHOOL BUSES

FACT SHEET

A. **Overview:** This recommendation is to establish a contract for the purchase and delivery of school buses. Bids were opened on November 26, 2013.

1. **Bid participation:**

44 companies notified
3 companies submitted a bid

2. **Bids were received from:**

American Truck & Bus, Inc. (Annapolis, MD)
*K. Neal International Trucks, Inc. (Hyattsville, MD)
i.g. Burton & Company, Inc. (Milford, DE)

*Indicates Minority Business Enterprise

3. **Other Facts:**

- The bid specifications for this solicitation was a collaborative effort of all the state Local Education Agencies (LEA's) who either own all or part of their bus fleets in a statewide initiative to create leverage and reduce prices over the life of the contract.
- The contract shall be effective from the date of award through September 30, 2018, with five additional one-year renewal options available.
- Orders will be placed individually by each participating LEA between December 1 and February 1. Pricing will be used from the column that reflects the total bulk quantity purchased between the specified dates and the purchase order pricing adjusted accordingly.
- The contract will be administered by Kim Miskell, Assistant Purchasing Manager.

4. **Source of Funding:** FY14 Approved Operating Budget and contingent upon FY15, FY16, FY17 and FY18 Operating Budget Board approval.

B. **Recommendation:** Staff recommends that RFP 14T5, School Buses, be awarded to American Truck & Bus, Inc. (Annapolis, MD); K. Neal International Trucks, Inc. (Hyattsville, MD); and i.g. Burton & Company, Inc. (Milford, DE) per the attached Proposal Tabulation.

C. **Action taken by the Board (Purchasing use only):**

AB					
____ Approved	____ Denied	____ Deferred	____ Other	KM/ab	
01.08.14					
____ Date	____ Date	____ Date	____ Date	BOE Meeting:	01.08.14

RFP 14T5 SCHOOL BUSES - 48 PASSENGER - TYPIC C - PROPOSAL TABULATION

	American Truck & Bus								I.g. Burton		K. Neal International
	Qty 1 - 50	Qty 51 - 100	Qty 101 - 150	Qty 151 - 200	Qty 201 - 250	Qty 251 - 300	Qty 301 - 350	Qty 351 - 400	Qty 1 - 150	Qty 151 - 400	Qty 1 - 400
Base Bid - 48 Passenger School Bus - Type C	\$ 83,254.00	\$ 82,945.00	\$ 82,672.00	\$ 82,412.00	\$ 82,154.00	\$ 81,896.00	\$ 81,640.00	\$ 81,384.00	\$ 83,254.00	\$ 82,462.00	\$ 77,866.00
Options:											
Engine - Cummins ISB	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	INCLUDED
Engine - 215 HP Int'l Maxforce DT466	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$ 2,240.00
ABS Air Brake System	\$ 1,177.00	\$ 1,177.00	\$ 1,118.00	\$ 1,118.00	\$ 1,059.00	\$ 1,059.00	\$ 1,000.00	\$ 1,000.00	\$ 1,199.00	\$ 1,077.00	\$ 543.00
OEM in-block electric heater with bumper mounted plug-in receptacle (750 - 1000 watts)	\$ 95.00	\$ 95.00	\$ 90.00	\$ 90.00	\$ 86.00	\$ 86.00	\$ 81.00	\$ 81.00	\$ 185.00	\$ 151.00	\$ 50.00
Delete Roof hatch audible alarm	\$ 30.00	\$ 30.00	\$ 29.00	\$ 29.00	\$ 26.00	\$ 26.00	\$ 25.00	\$ 25.00	\$ -	\$ -	\$ -
Rear Air Suspension	\$ 664.00	\$ 664.00	\$ 631.00	\$ 631.00	\$ 598.00	\$ 598.00	\$ 564.00	\$ 564.00	\$ 1,402.00	\$ 1,272.00	\$ 1,753.00
Tilt/Telescopic Steering Wheel	\$ 112.00	\$ 112.00	\$ 106.00	\$ 106.00	\$ 101.00	\$ 101.00	\$ 95.00	\$ 95.00	STD	STD	\$ 372.00
Tire Options - Description - Make/Model/Size/Tread Design List Tire Upcharge:											
Michelin/XZE2/11R/Highway (6)	\$ 557.00	\$ 557.00	\$ 529.00	\$ 529.00	\$ 501.00	\$ 501.00	\$ 473.00	\$ 473.00	\$ -	\$ -	\$ -
Goodyear/622/11R/M&S (4)	\$ 444.00	\$ 444.00	\$ 422.00	\$ 422.00	\$ 400.00	\$ 400.00	\$ 377.00	\$ 377.00	\$ -	\$ -	\$ -
Michelin/XDE/11R/M7S (4)	\$ 550.00	\$ 550.00	\$ 523.00	\$ 523.00	\$ 495.00	\$ 495.00	\$ 468.00	\$ 468.00	\$ -	\$ -	\$ -
Continental/HD3ECO/11R/M&S (4)	\$ 297.00	\$ 297.00	\$ 282.00	\$ 282.00	\$ 267.00	\$ 267.00	\$ 252.00	\$ 252.00	\$ -	\$ -	\$ -
Michelin 11R 22.5 XZE2 FR & RR, LRG	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 584.00	\$ 525.00	\$ -
Michelin 11R 22.5 XZE5 FR XDE M&S RR, LRG	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 556.00	\$ 500.00	\$ -
Michelin 11R 22.5 XZA3 DR, XDE M&S RR LRG	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 682.00	\$ 613.00	\$ -
Michelin 11R 22.5 XZE2FR, XD52 RR LRG	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,206.00	\$ 1,085.00	\$ -
Hankook 11R 22.5 AH12FR, Z3SA RR	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (25.00)	\$ (25.00)	\$ -
Good Year 662 11R 22.5 Fuel Max - Each	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 123.00
Good Year 661 HSA 11R 22.5 - Each	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 92.00
Good Year 662RSD 11222.5 - Each	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 108.00
Michelin XZE 11R 22.5 - Each	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 122.00
Michelin XDN2 11R 22.5 - Each	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 223.00
Air Conditioning - Bulk Head	\$ 7,430.00	\$ 7,430.00	\$ 7,059.00	\$ 7,059.00	\$ 6,687.00	\$ 6,687.00	\$ 6,316.00	\$ 6,316.00	\$ 7,960.00	\$ 7,960.00	\$ 6,800.00
Air Conditioning - Dash	\$ 1,160.00	\$ 1,160.00	\$ 1,102.00	\$ 1,102.00	\$ 1,044.00	\$ 1,044.00	\$ 986.00	\$ 986.00	\$ 1,480.00	\$ 1,480.00	\$ 3,100.00
Adjustable Brake/Accelerator Pedals	\$ 428.00	\$ 428.00	\$ 407.00	\$ 407.00	\$ 385.00	\$ 385.00	\$ 364.00	\$ 364.00	\$ 903.00	\$ 903.00	N/A
Floor Mounted Hand Operated Parking Brake Control (Orschlen)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$ 67.00	\$ 60.00	N/A
Ignition Keys - Additional (per set)	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 21.00	\$ 21.00	\$ 3.00
Aisle strip - one two inch ("2") white rubber aisle strip 27" forward of the emergency door.	\$ 16.00	\$ 16.00	\$ 15.00	\$ 15.00	\$ 14.00	\$ 14.00	\$ 13.00	\$ 13.00	\$ 77.00	\$ 77.00	\$ 23.00
Air Compressor w/Air Dryer	\$ 1,440.00	\$ 1,440.00	\$ 1,368.00	\$ 1,368.00	\$ 1,296.00	\$ 1,296.00	\$ 1,224.00	\$ 1,224.00	\$ 1,207.00	\$ 1,151.00	\$ 1,011.00
Child Reminder System - Model CRS2A	\$ 122.00	\$ 122.00	\$ 116.00	\$ 116.00	\$ 110.00	\$ 110.00	\$ 104.00	\$ 104.00	\$ 137.00	\$ 123.00	\$ 175.00
Storage Compartment - 13"Hx15"Dx 25"W	\$ 198.00	\$ 198.00	\$ 188.00	\$ 188.00	\$ 178.00	\$ 178.00	\$ 168.00	\$ 168.00	\$ 316.00	\$ 284.00	\$ 136.00
Heater - Wabasto TSL 17	\$ 811.00	\$ 811.00	\$ 770.00	\$ 770.00	\$ 730.00	\$ 730.00	\$ 689.00	\$ 689.00	\$ 1,667.00	\$ 1,500.00	\$ 1,066.00
Identification Letters (Additional) (per each)	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 3.00	\$ 3.00	\$ 0.68
Identification Numbers (Additional) (per each)	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 3.00	\$ 3.00	\$ 0.68
Interior/Modesty Panels - below both front barriers	\$ 21.00	\$ 21.00	\$ 20.00	\$ 20.00	\$ 19.00	\$ 19.00	\$ 18.00	\$ 18.00	\$ 49.00	\$ 45.00	\$ 46.00
Deduct - Warning light - 4" diameter backup light	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (50.00)	\$ (50.00)	\$ 144.00
Keybox - GE-Supra 2-key Permanent Key Box	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 48.00	\$ 43.00	\$ 45.00
Deduct - Delete Radio	\$ (339.00)	\$ (339.00)	\$ (339.00)	\$ (339.00)	\$ (339.00)	\$ (339.00)	\$ (339.00)	\$ (339.00)	\$ (248.00)	\$ (248.00)	\$ 175.00
Service Door - Manual	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$ (102.00)	\$ (102.00)	\$ -
Strobe Light - Flashing White - Roof Mounted	\$ 105.00	\$ 105.00	\$ 100.00	\$ 100.00	\$ 95.00	\$ 95.00	\$ 89.00	\$ 89.00	\$ 208.00	\$ 187.00	\$ 123.00
Driver Seat - High back, Air Suspension	\$ 212.00	\$ 212.00	\$ 201.00	\$ 201.00	\$ 191.00	\$ 191.00	\$ 180.00	\$ 180.00	N/C	N/C	\$ 217.00
Seating Configuration - Optional 3-2	\$ (33.00)	\$ (33.00)	\$ (33.00)	\$ (33.00)	\$ (33.00)	\$ (33.00)	\$ (33.00)	\$ (33.00)	\$ 912.00	\$ 821.00	\$ -
Seat Belt Ready Seats (per bus)	\$ 468.00	\$ 468.00	\$ 445.00	\$ 445.00	\$ 421.00	\$ 421.00	\$ 398.00	\$ 398.00	\$ 1,382.00	\$ 1,244.00	Included
Shoulder Rail Pad (installed full length of seating area)	\$ 108.00	\$ 108.00	\$ 103.00	\$ 103.00	\$ 97.00	\$ 97.00	\$ 92.00	\$ 92.00	\$ 143.00	\$ 129.00	\$ 149.00
Stop Arm - Octagon-shaped w/strobing LED lights - Air Operated	\$ 51.00	\$ 51.00	\$ 48.00	\$ 48.00	\$ 46.00	\$ 46.00	\$ 43.00	\$ 43.00	\$ 56.00	\$ 51.00	\$ (100.00)
Crossing Arm - Air Operated	\$ 249.00	\$ 249.00	\$ 237.00	\$ 237.00	\$ 224.00	\$ 224.00	\$ 212.00	\$ 212.00	\$ 430.00	\$ 386.00	\$ -
Crossing Arm - Electric Operated	\$ 265.00	\$ 265.00	\$ 252.00	\$ 252.00	\$ 239.00	\$ 239.00	\$ 225.00	\$ 225.00	\$ 421.00	\$ 379.00	\$ -
Sunshield - Roadside window above driver's sash assembly	\$ 27.00	\$ 27.00	\$ 26.00	\$ 26.00	\$ 24.00	\$ 24.00	\$ 23.00	\$ 23.00	\$ 29.00	\$ 25.00	\$ 23.00
Rear window wide angle lens	\$ 99.00	\$ 99.00	\$ 94.00	\$ 94.00	\$ 89.00	\$ 89.00	\$ 84.00	\$ 84.00	\$ 58.00	\$ 52.00	\$ 18.00
20-amp junction box	\$ 72.00	\$ 72.00	\$ 68.00	\$ 68.00	\$ 65.00	\$ 65.00	\$ 61.00	\$ 61.00	\$ 59.00	\$ 53.00	\$ 88.00
Undercoating of fuel tank	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 650.00	\$ 650.00	\$ 200.00
Performance Bond - 1st 500,000 (cost per \$1,000)	\$ 4.60								\$ 5.90		\$ 2.00
Performance Bond - Next 2,000,000 (cost per \$1,000)	\$ 2.60								\$ 5.30		\$ 2.00
Performance Bond - Next 2,500,000 (cost per \$1,000)	\$ 1.98								\$ 4.10		\$ 2.50
First Piece Inspection for LEA representative @ factory w/all expenses borne by vendor	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 2,235.00		\$ 2,500.00

RFP 14T5, SCHOOL BUSES - 48 PASSENGER BUS W/FLAT FLOOR, WHEELCHAIR LIFT AND AIR CONDITIONING - TYPE C - PROPOSAL TABULATION

	American Truck & Bus								i.g. Burton		K. Neal International
	Qty 1 - 50	Qty 51 - 100	Qty 101 - 150	Qty 151 - 200	Qty 201 - 250	Qty 251 - 300	Qty 301 - 350	Qty 351 - 400	Qty 1 - 150	Qty 151 - 400	Qty 1 - 400
Base Bid - 48 Passenger School Bus w/Flat Floor, Wheelchair Lift and Air Conditioning - Type C	\$ 96,431.00	\$ 96,077.00	\$ 95,760.00	\$ 95,454.00	\$ 95,151.00	\$ 94,848.00	\$ 94,547.00	\$ 94,247.00	\$ 98,367.00	\$ 97,672.00	\$ 90,432.00
Options:											
Engine - Cummins ISB	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	INCL
Engine - 215 HP Int'l Maxforce DT466	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$ 2,240.00
ABS Air Brake System	N/C	N/C	N/C	N/C	N/C	N/C	N/C	N/C	\$ 117.00	\$ 117.00	\$ 543.00
OEM in-block electric heater with bumper mounted plug-in receptacle (750 - 1000 watt)	\$ 95.00	\$ 95.00	\$ 90.00	\$ 90.00	\$ 86.00	\$ 86.00	\$ 81.00	\$ 81.00	\$ 185.00	\$ 151.00	\$ 50.00
Delete Roof hatch audible alarm	\$ 30.00	\$ 30.00	\$ 29.00	\$ 29.00	\$ 27.00	\$ 27.00	\$ 26.00	\$ 26.00	\$ -	\$ -	\$ -
Axles: Front 10,000 lbs.	\$ 257.00	\$ 257.00	\$ 244.00	\$ 244.00	\$ 231.00	\$ 231.00	\$ 218.00	\$ 218.00	\$ 121.00	\$ 109.00	\$ 418.00
Axles: Rear 19,000 lbs.	\$ 6.00	\$ 6.00	\$ 6.00	\$ 6.00	\$ 5.00	\$ 5.00	\$ 5.00	\$ 5.00	\$ -	\$ -	INCL
Axles: Rear Air Suspension - minimum 23,000 lb. rating	INCL	INCL	INCL	INCL	INCL	INCL	INCL	INCL	\$ 130.00	\$ 117.00	\$ 550.00
Tilt/Telescopic Steering Wheel	\$ 112.00	\$ 112.00	\$ 106.00	\$ 106.00	\$ 101.00	\$ 101.00	\$ 95.00	\$ 95.00	STD	STD	\$ 372.00
Tire Options - Description - Make/Model/Size/Tread Design List Tire Upcharge:											
Michelin/XZE/255-70R/Highway (6)	\$ 306.00	\$ 306.00	\$ 291.00	\$ 291.00	\$ 275.00	\$ 275.00	\$ 260.00	\$ 260.00	\$ -	\$ -	\$ -
Goodyear/622/255-70R/M&S (4)	\$ 119.00	\$ 119.00	\$ 113.00	\$ 113.00	\$ 107.00	\$ 107.00	\$ 101.00	\$ 101.00	\$ -	\$ -	\$ -
Michelin/XD2/255-70R/M&S (4)	\$ 21.00	\$ 21.00	\$ 20.00	\$ 20.00	\$ 19.00	\$ 19.00	\$ 18.00	\$ 18.00	\$ -	\$ -	\$ -
Michelin 255/70R 22.5 XZE F&R LRH	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 311.00	\$ 311.00	\$ -
Hankook 255/70R 22.5 AHIZ	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (254.00)	\$ (254.00)	\$ -
Good Year 662 11R 22.5 Fuel Max - Each	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 123.00
Good Year 661 HSA 11R 22.5 - Each	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 92.00
Good Year 662RSD 11 R 22.5 - Each	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 108.00
Michelin XZE 11R 22.5 - Each	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 122.00
Michelin XDN2 11R 22.5 - Each	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 223.00
Adjustable Brake/Accelerator Pedals	\$ 428.00	\$ 428.00	\$ 407.00	\$ 407.00	\$ 385.00	\$ 385.00	\$ 364.00	\$ 364.00	\$ 903.00	\$ 903.00	N/A
Floor Mounted Hand Operated Parking Brake Control (Orschlen)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$ 67.00	\$ 61.00	N/A
Ignition Keys - Additional (per set)	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 21.00	\$ 21.00	\$ 3.00
Aisle strip - one two inch ("2") white rubber aisle strip 27" forward of the emergency door.	\$ 16.00	\$ 16.00	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00	\$ 14.00	\$ 14.00	\$ 77.00	\$ 77.00	\$ 23.00
Child Reminder System - Model CRS2A	\$ 122.00	\$ 122.00	\$ 116.00	\$ 116.00	\$ 110.00	\$ 110.00	\$ 104.00	\$ 104.00	\$ 137.00	\$ 123.00	\$ 175.00
Storage Compartment - 13"Hx15"Dx 25"W	\$ 198.00	\$ 198.00	\$ 188.00	\$ 188.00	\$ 178.00	\$ 178.00	\$ 168.00	\$ 168.00	\$ 316.00	\$ 285.00	\$ 136.00
Deduct - Delete - Emergency Windows (2) - (One on each side)	\$ (171.00)	\$ (171.00)	\$ (171.00)	\$ (171.00)	\$ (171.00)	\$ (171.00)	\$ (171.00)	\$ (171.00)	N/A	N/A	\$ 190.00
Heater - Wabasto TSL 17	\$ 811.00	\$ 811.00	\$ 770.00	\$ 770.00	\$ 730.00	\$ 730.00	\$ 689.00	\$ 689.00	\$ 1,667.00	\$ 1,500.00	\$ 1,066.00
Heater, 40,000 BTU left rear, floor-mounted	\$ 182.00	\$ 182.00	\$ 173.00	\$ 173.00	\$ 164.00	\$ 164.00	\$ 155.00	\$ 155.00	N/A	N/A	\$ 310.00
Identification Letters (Additional) (per each)	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 3.00	\$ 3.00	\$ 0.68
Identification Numbers (Additional) (per each)	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 3.00	\$ 3.00	\$ 0.68
Interior/Modesty Panels - below both front barriers	\$ 21.00	\$ 21.00	\$ 20.00	\$ 20.00	\$ 19.00	\$ 19.00	\$ 18.00	\$ 18.00	\$ 49.00	\$ 45.00	\$ 46.00
Deduct - Warning light - 4" diameter backup light	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (50.00)	\$ (50.00)	\$ 144.00
Keybox - GE-Supra 2-key Permanent Key Box	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 48.00	\$ 43.00	\$ 45.00
Deduct - Delete Radio	\$ (339.00)	\$ (339.00)	\$ (339.00)	\$ (339.00)	\$ (339.00)	\$ (339.00)	\$ (339.00)	\$ (339.00)	\$ (248.00)	\$ (248.00)	\$ 175.00
Service Door - Manual	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$ (102.00)	\$ (102.00)	\$ -
Strobe Light - Flashing White - Roof Mounted	\$ 105.00	\$ 105.00	\$ 100.00	\$ 100.00	\$ 95.00	\$ 95.00	\$ 90.00	\$ 90.00	\$ 208.00	\$ 187.00	\$ 123.00
Driver Seat - High back, Air Suspension	\$ 212.00	\$ 212.00	\$ 201.00	\$ 201.00	\$ 191.00	\$ 191.00	\$ 180.00	\$ 180.00	N/C	N/C	\$ 217.00
Seating Configuration - Optional 3-2	\$ (26.00)	\$ (26.00)	\$ (26.00)	\$ (26.00)	\$ (26.00)	\$ (26.00)	\$ (26.00)	\$ (26.00)	N/A	N/A	\$ -
Seat Belt Ready Seats (per bus)	\$ 421.00	\$ 421.00	\$ 400.00	\$ 400.00	\$ 379.00	\$ 379.00	\$ 358.00	\$ 358.00	\$ 377.00	\$ 339.00	INCL
Shoulder Rail Pad (installed full length of seating area)	\$ 108.00	\$ 108.00	\$ 103.00	\$ 103.00	\$ 97.00	\$ 97.00	\$ 92.00	\$ 92.00	\$ 143.00	\$ 129.00	\$ 149.00
Stop Arm - Octagon-shaped w/strobing LED lights - Air Operated	\$ 51.00	\$ 51.00	\$ 48.00	\$ 48.00	\$ 46.00	\$ 46.00	\$ 43.00	\$ 43.00	\$ 56.00	\$ 51.00	\$ (100.00)
Crossing Arm - Air Operated	\$ 249.00	\$ 249.00	\$ 236.00	\$ 236.00	\$ 224.00	\$ 224.00	\$ 212.00	\$ 212.00	\$ 430.00	\$ 386.00	\$ -
Crossing Arm - Electric Operated	\$ 265.00	\$ 265.00	\$ 252.00	\$ 252.00	\$ 239.00	\$ 239.00	\$ 225.00	\$ 225.00	\$ 421.00	\$ 379.00	\$ -
Sunshield - Roadside window above driver's sash assembly	\$ 27.00	\$ 27.00	\$ 26.00	\$ 26.00	\$ 24.00	\$ 24.00	\$ 23.00	\$ 23.00	\$ 29.00	\$ 25.00	\$ 23.00
Rear window wide angle lens	\$ 99.00	\$ 99.00	\$ 94.00	\$ 94.00	\$ 89.00	\$ 89.00	\$ 84.00	\$ 84.00	\$ 58.00	\$ 52.00	\$ 18.00
Speakers (Per/Each)	\$ 95.00	\$ 95.00	\$ 90.00	\$ 90.00	\$ 86.00	\$ 86.00	\$ 81.00	\$ 81.00	N/A	N/A	\$ 11.00
20-amp junction box	\$ 72.00	\$ 72.00	\$ 69.00	\$ 69.00	\$ 65.00	\$ 65.00	\$ 61.00	\$ 61.00	\$ 59.00	\$ 53.00	\$ 88.00
Undercoating of fuel tank	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 650.00	\$ 650.00	\$ 2.00
Dash Air Conditioning	\$ 1,160.00	\$ 1,160.00	\$ 1,102.00	\$ 1,102.00	\$ 1,044.00	\$ 1,044.00	\$ 986.00	\$ 986.00	\$ 1,480.00	\$ 1,480.00	\$ 3,446.00
Air Conditioning Upgrade to 106,000 BTU combined system	\$ 928.00	\$ 928.00	\$ 882.00	\$ 882.00	\$ 835.00	\$ 835.00	\$ 789.00	\$ 789.00	N/C	N/C	\$ 650.00
Performance Bond - 1st 500,000 (cost per \$1,000)	\$ 4.65								\$ 5.90		\$ 2.00
Performance Bond - Next 2,000,000 (cost per \$1,000)	\$ 2.65								\$ 5.30		\$ 2.50
Performance Bond - Next 2,500,000 (cost per \$1,000)	\$ 2.03								\$ 4.10		\$ 2.75
First Piece Inspection for LEA representative @ factory w/all expenses borne by vendor	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 2,235.00	\$ 2,235.00	\$ 2,500.00

RFP 14T5 SCHOOL BUSES - 64/66 PASSENGER - TYPE C - PROPOSAL TABULATION

	American Truck & Bus								J.g. Burton		K: Neal International
	Qty 1 - 50	Qty 51 - 100	Qty 101 - 150	Qty 151 - 200	Qty 201 - 250	Qty 251 - 300	Qty 301 - 350	Qty 351 - 400	Qty 1 - 150	Qty 151 - 400	Qty 1 - 400
Base Bid - 64/66 Passenger School Bus - Type C	\$ 84,390.00	\$ 84,076.00	\$ 83,799.00	\$ 83,533.00	\$ 83,271.00	\$ 83,009.00	\$ 82,748.00	\$ 82,487.00	\$ 83,966.00	\$ 83,154.00	\$ 79,311.00
Options:											
Engine - Cummins ISB	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	INC
Engine - 215 HP Int'l Maxforce DT466	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$ 2,240.00
ABS Air Brake System	\$ 1,177.00	\$ 1,177.00	\$ 1,118.00	\$ 1,118.00	\$ 1,059.00	\$ 1,059.00	\$ 1,000.00	\$ 1,000.00	\$ 1,199.00	\$ 1,077.00	\$ 543.00
100 Gallon fuel tank	\$ 426.00	\$ 426.00	\$ 405.00	\$ 405.00	\$ 383.00	\$ 383.00	\$ 362.00	\$ 362.00	\$ 407.00	\$ 366.00	\$ 460.00
OEM in-block electric heater with bumper mounted plug-in receptacle (750 - 1000 watt)	\$ 95.00	\$ 95.00	\$ 90.00	\$ 90.00	\$ 86.00	\$ 86.00	\$ 81.00	\$ 81.00	\$ 185.00	\$ 151.00	\$ 50.00
Delete Roof hatch audible alarm	\$ 30.00	\$ 30.00	\$ 29.00	\$ 29.00	\$ 27.00	\$ 27.00	\$ 26.00	\$ 26.00	\$ -	\$ -	\$ -
Rear Air Suspension	\$ 664.00	\$ 664.00	\$ 631.00	\$ 631.00	\$ 598.00	\$ 598.00	\$ 564.00	\$ 564.00	\$ 1,402.00	\$ 1,272.00	\$ 1,753.00
Tilt/Telescopic Steering Wheel	\$ 112.00	\$ 112.00	\$ 106.00	\$ 106.00	\$ 101.00	\$ 101.00	\$ 95.00	\$ 95.00	STD	STD	\$ 372.00
Tire Options - Description - Make/Model/Size/Tread Design List Tire Upcharge:											
Michelin/XZE2/11R/Highway (6)	\$ 557.00	\$ 557.00	\$ 529.00	\$ 529.00	\$ 501.00	\$ 501.00	\$ 473.00	\$ 473.00	\$ -	\$ -	\$ -
Goodyear/622/11R/M&S (4)	\$ 444.00	\$ 444.00	\$ 422.00	\$ 422.00	\$ 400.00	\$ 400.00	\$ 377.00	\$ 377.00	\$ -	\$ -	\$ -
Michelin/XDE/11R/M&S (4)	\$ 550.00	\$ 550.00	\$ 523.00	\$ 523.00	\$ 495.00	\$ 495.00	\$ 468.00	\$ 468.00	\$ -	\$ -	\$ -
Continental/HD3ECO/11R/M&S (4)	\$ 297.00	\$ 297.00	\$ 282.00	\$ 282.00	\$ 267.00	\$ 267.00	\$ 252.00	\$ 252.00	\$ -	\$ -	\$ -
Michelin 11R 22.5 XZE2 FR & RR, LRG	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 584.00	\$ 525.00	\$ -
Michelin 11R 22.5 XZES FR, XDE M&S RR, LRH	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 556.00	\$ 500.00	\$ -
Michelin 11R 22.5 XZA3 FR, XDE M&S RR, LRH	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 682.00	\$ 613.00	\$ -
Michelin 11R 22.5 XZE2FR, XO52 RR, LRH	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,206.00	\$ 1,085.00	\$ -
Hankook 11R 22.5, AH12 FR, Z3SA, RR	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (25.00)	\$ (25.00)	\$ -
Good Year 662 11R 22.5 Fuel Max - Each	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 123.00
Good Year 661 HSA 11R 22.5 - Each	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 92.00
Good Year 662RSD 11 R 22.5 - Each	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 108.00
Michelin XZE 11R 22.5 - Each	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 122.00
Michelin XDN2 11R 22.5 - Each	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 223.00
Air Conditioning	\$ 8,095.00	\$ 8,095.00	\$ 7,690.00	\$ 7,690.00	\$ 7,286.00	\$ 7,286.00	\$ 6,880.00	\$ 6,880.00	\$ 8,410.00	\$ 8,410.00	\$ 7,308.00
Adjustable Brake/Accelerator Pedals	\$ 428.00	\$ 428.00	\$ 407.00	\$ 407.00	\$ 385.00	\$ 385.00	\$ 364.00	\$ 364.00	\$ 903.00	\$ 903.00	N/A
Floor Mounted Hand Operated Parking Brake Control (Orschlen)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$ 67.00	\$ 60.00	N/A
Ignition Keys - Additional (per set)	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 21.00	\$ 21.00	\$ 3.00
Aisle strip - one two inch "2" white rubber aisle strip 27" forward of the emergency door.	\$ 16.00	\$ 16.00	\$ 15.00	\$ 15.00	\$ 14.00	\$ 14.00	\$ 14.00	\$ 14.00	\$ 77.00	\$ 77.00	\$ 23.00
Air Compressor w/Air Dryer	\$ 1,440.00	\$ 1,440.00	\$ 1,368.00	\$ 1,368.00	\$ 1,296.00	\$ 1,296.00	\$ 1,224.00	\$ 1,224.00	\$ 1,207.00	\$ 1,151.00	\$ 1,011.00
Child Reminder System - Model CRS2A	\$ 122.00	\$ 122.00	\$ 116.00	\$ 116.00	\$ 110.00	\$ 110.00	\$ 104.00	\$ 104.00	\$ 137.00	\$ 123.00	\$ 175.00
Storage Compartment - 13"Hx15"Dx 25"W	\$ 198.00	\$ 198.00	\$ 188.00	\$ 188.00	\$ 178.00	\$ 178.00	\$ 168.00	\$ 168.00	\$ 316.00	\$ 284.00	\$ 136.00
Heater - Wabasto TSL 17	\$ 811.00	\$ 811.00	\$ 770.00	\$ 770.00	\$ 730.00	\$ 730.00	\$ 689.00	\$ 689.00	\$ 1,667.00	\$ 1,500.00	\$ 1,066.00
Identification Letters (Additional) (per each)	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 3.00	\$ 3.00	\$ 0.68
Identification Numbers (Additional) (per each)	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 3.00	\$ 3.00	\$ 0.68
Interior/Modesty Panels - below both front barriers	\$ 21.00	\$ 21.00	\$ 20.00	\$ 20.00	\$ 19.00	\$ 19.00	\$ 18.00	\$ 18.00	\$ 49.00	\$ 45.00	\$ 46.00
Deduct - Warning light - 4" diameter backup light	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (50.00)	\$ (50.00)	\$ 144.00
Keybox - GE-Supra 2-key Permanent Key Box	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 48.00	\$ 43.00	\$ 45.00
Deduct - Delete Radio	\$ (339.00)	\$ (339.00)	\$ (339.00)	\$ (339.00)	\$ (339.00)	\$ (339.00)	\$ (339.00)	\$ (339.00)	\$ (271.00)	\$ (271.00)	\$ 175.00
Outside Storage/Luggage Compartment	\$ 1,457.00	\$ 1,457.00	\$ 1,384.00	\$ 1,384.00	\$ 1,311.00	\$ 1,311.00	\$ 1,238.00	\$ 1,238.00	\$ 552.00	\$ 497.00	\$ 1,017.00
Service Door - Manual	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$ (102.00)	\$ (102.00)	\$ -
Strobe Light - Flashing White - Roof Mounted	\$ 105.00	\$ 105.00	\$ 100.00	\$ 100.00	\$ 95.00	\$ 95.00	\$ 89.00	\$ 89.00	\$ 208.00	\$ 187.00	\$ 123.00
Driver Seat - High back, Air Suspension	\$ 212.00	\$ 212.00	\$ 201.00	\$ 201.00	\$ 191.00	\$ 191.00	\$ 180.00	\$ 180.00	N/C	N/C	\$ 217.00
Seating Configuration - Optional 3-2	\$ (55.00)	\$ (55.00)	\$ (55.00)	\$ (55.00)	\$ (55.00)	\$ (55.00)	\$ (55.00)	\$ (55.00)	\$ 1,254.00	\$ 1,129.00	\$ -
Seat Belt Ready Seats (per bus)	\$ 627.00	\$ 627.00	\$ 596.00	\$ 596.00	\$ 564.00	\$ 564.00	\$ 533.00	\$ 533.00	\$ 1,901.00	\$ 1,711.00	INC
Shoulder Rail Pad (installed full length of seating area)	\$ 122.00	\$ 122.00	\$ 116.00	\$ 116.00	\$ 110.00	\$ 110.00	\$ 104.00	\$ 104.00	\$ 184.00	\$ 165.00	\$ 149.00
Stop Arm - Octagon-shaped w/strobing LED lights - Air Operated	\$ 51.00	\$ 51.00	\$ 48.00	\$ 48.00	\$ 46.00	\$ 46.00	\$ 43.00	\$ 43.00	\$ 56.00	\$ 51.00	\$ (100.00)
Crossing Arm - Air Operated	\$ 249.00	\$ 249.00	\$ 237.00	\$ 237.00	\$ 224.00	\$ 224.00	\$ 212.00	\$ 212.00	\$ 430.00	\$ 386.00	\$ -
Crossing Arm - Electric Operated	\$ 265.00	\$ 265.00	\$ 252.00	\$ 252.00	\$ 239.00	\$ 239.00	\$ 225.00	\$ 225.00	\$ 421.00	\$ 379.00	\$ -
Sunshield - Roadside window above driver's sash assembly	\$ 27.00	\$ 27.00	\$ 26.00	\$ 26.00	\$ 24.00	\$ 24.00	\$ 23.00	\$ 23.00	\$ 29.00	\$ 25.00	\$ 23.00
Rear window wide angle lens	\$ 99.00	\$ 99.00	\$ 94.00	\$ 94.00	\$ 89.00	\$ 89.00	\$ 84.00	\$ 84.00	\$ 58.00	\$ 52.00	\$ 18.00
20-amp junction box	\$ 72.00	\$ 72.00	\$ 68.00	\$ 68.00	\$ 65.00	\$ 65.00	\$ 61.00	\$ 61.00	\$ 59.00	\$ 53.00	\$ 88.00
Undercoating of fuel tank	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 650.00	\$ 650.00	\$ 2.00
Dash Air Conditioning	\$ 1,160.00	\$ 1,160.00	\$ 1,102.00	\$ 1,102.00	\$ 1,044.00	\$ 1,044.00	\$ 986.00	\$ 986.00	\$ 1,480.00	\$ 1,480.00	\$ 3,400.00
Performance Bond - 1st 500,000 (cost per \$1,000)	\$ 4.62								\$ 5.90		\$ 2.00
Performance Bond - Next 2,000,000 (cost per \$1,000)	\$ 2.62								\$ 5.30		\$ 2.50
Performance Bond - Next 2,500,000 (cost per \$1,000)	\$ 2.00								\$ 4.10		\$ 2.75
First Piece Inspection for LEA representative @ factory w/all expenses borne by vendor	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 2,235.00	\$ 2,235.00	\$ 2,500.00

RFP 14T5 SCHOOL BUSES - 70 PASSENGER - TYPE C - PROPOSAL TABULATION

	American Truck & Bus								I.g. Burton		K. Neal International
	Qty 1 - 50	Qty 51 - 100	Qty 101 - 150	Qty 151 - 200	Qty 201 - 250	Qty 251 - 300	Qty 301 - 350	Qty 351 - 400	Qty 1 - 150	Qty 151 - 400	Qty 1 - 400
Base Bld - 70 Passenger School Bus - Type C	\$ 85,394.00	\$ 85,077.00	\$ 84,798.00	\$ 84,530.00	\$ 84,264.00	\$ 83,999.00	\$ 83,737.00	\$ 83,473.00	\$ 84,561.00	\$ 83,737.00	\$ 81,700.00
Options:											
Engine - Cummins ISB	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	INC
Engine - 215 HP Int'l Maxforce DT466	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$ 2,240.00
ABS Air Brake System	\$ 1,177.00	\$ 1,177.00	\$ 1,118.00	\$ 1,118.00	\$ 1,059.00	\$ 1,059.00	\$ 1,000.00	\$ 1,000.00	\$ 1,199.00	\$ 1,077.00	\$ 543.00
100 Gallon fuel tank	\$ 426.00	\$ 426.00	\$ 405.00	\$ 405.00	\$ 383.00	\$ 383.00	\$ 362.00	\$ 362.00	\$ 407.00	\$ 366.00	\$ 460.00
OEM in-block electric heater with bumper mounted plug-in receptacle (750 - 1000 watt)	\$ 95.00	\$ 95.00	\$ 90.00	\$ 90.00	\$ 86.00	\$ 86.00	\$ 81.00	\$ 81.00	\$ 185.00	\$ 151.00	\$ 50.00
Delete Roof hatch audible alarm	\$ 30.00	\$ 30.00	\$ 29.00	\$ 29.00	\$ 27.00	\$ 27.00	\$ 26.00	\$ 26.00	\$ -	\$ -	\$ -
Rear Air Suspension	\$ 664.00	\$ 664.00	\$ 631.00	\$ 631.00	\$ 598.00	\$ 598.00	\$ 564.00	\$ 564.00	\$ 1,402.00	\$ 1,272.00	\$ 1,753.00
Tilt/Telescopic Steering Wheel	\$ 112.00	\$ 112.00	\$ 106.00	\$ 106.00	\$ 101.00	\$ 101.00	\$ 95.00	\$ 95.00	STD	STD	\$ 372.00
Tire Options - Description - Make/Model/Size <u>List Tire Upcharge:</u>											
Michelin/XZE2/11R/Highway (6)	\$ 557.00	\$ 557.00	\$ 529.00	\$ 529.00	\$ 501.00	\$ 501.00	\$ 473.00	\$ 473.00	\$ -	\$ -	\$ -
Goodyear/622/11R/M&S (4)	\$ 444.00	\$ 444.00	\$ 422.00	\$ 422.00	\$ 400.00	\$ 400.00	\$ 377.00	\$ 377.00	\$ -	\$ -	\$ -
Michelin/XDE/11R/M&S (4)	\$ 550.00	\$ 550.00	\$ 523.00	\$ 523.00	\$ 495.00	\$ 495.00	\$ 468.00	\$ 468.00	\$ -	\$ -	\$ -
Continental/HD3ECO/11R/M&S (4)	\$ 297.00	\$ 297.00	\$ 282.00	\$ 282.00	\$ 267.00	\$ 267.00	\$ 252.00	\$ 252.00	\$ -	\$ -	\$ -
Michelin 11R 22.5 XZE2 FR & RR, LRG	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 584.00	\$ 525.00	\$ -
Michelin 11R 22.5 XZES FR, XOE M&S RR, LRH	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 556.00	\$ 500.00	\$ -
Michelin 11R 22.5 XZA3 FR, XOE M&S RR, LRH	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 682.00	\$ 613.00	\$ -
Michelin 11R 22.5 XZE2 FR XDS2 RR, LRH	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,206.00	\$ 1,085.00	\$ -
Hankook 11R 22.5 AH12 FR, Z3SA RR	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (25.00)	\$ (25.00)	\$ -
Good Year 662 11R 22.5 Fuel Max - Each	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 123.00
Good Year 661 HSA 11R 22.5 - Each	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 92.00
Good Year 662RSD 11 R 22.5 - Each	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 108.00
Michelin XZE 11R 22.5 - Each	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 122.00
Michelin XDN2 11R 22.5 - Each	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 223.00
Air Conditioning	\$ 8,128.00	\$ 8,128.00	\$ 7,722.00	\$ 7,722.00	\$ 7,315.00	\$ 7,315.00	\$ 6,909.00	\$ 6,909.00	\$ 8,410.00	\$ 8,410.00	\$ 7,308.00
Adjustable Brake/Accelerator Pedals	\$ 428.00	\$ 428.00	\$ 407.00	\$ 407.00	\$ 385.00	\$ 385.00	\$ 364.00	\$ 364.00	\$ 903.00	\$ 903.00	N/A
Floor Mounted Hand Operated Parking Brake Control (Orschlen)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$ 67.00	\$ 60.00	N/A
Ignition Keys - Additional (per set)	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 21.00	\$ 21.00	\$ 3.00
Aisle strip - one two inch ("2") white rubber aisle strip 27" forward of the emergency door.	\$ 16.00	\$ 16.00	\$ 15.00	\$ 15.00	\$ 14.00	\$ 14.00	\$ 14.00	\$ 14.00	\$ 77.00	\$ 77.00	\$ 23.00
Air Compressor w/Air Dryer	\$ 1,440.00	\$ 1,440.00	\$ 1,368.00	\$ 1,368.00	\$ 1,296.00	\$ 1,296.00	\$ 1,224.00	\$ 1,224.00	\$ 1,207.00	\$ 1,151.00	\$ 1,011.00
Child Reminder System - Model CRS2A	\$ 122.00	\$ 122.00	\$ 116.00	\$ 116.00	\$ 110.00	\$ 110.00	\$ 104.00	\$ 104.00	\$ 137.00	\$ 123.00	\$ 175.00
Storage Compartment - 13"Hx15"Dx 25"W	\$ 198.00	\$ 198.00	\$ 188.00	\$ 188.00	\$ 178.00	\$ 178.00	\$ 168.00	\$ 168.00	\$ 316.00	\$ 284.00	\$ 136.00
Heater - Wabasto TSL 17	\$ 811.00	\$ 811.00	\$ 770.00	\$ 770.00	\$ 730.00	\$ 730.00	\$ 689.00	\$ 689.00	\$ 1,667.00	\$ 1,500.00	\$ 1,066.00
Identification Letters (Additional) (per each)	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 3.00	\$ 3.00	\$ 0.68
Identification Numbers (Additional) (per each)	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 3.00	\$ 3.00	\$ 0.68
Interior/Modesty Panels - below both front barriers	\$ 21.00	\$ 21.00	\$ 20.00	\$ 20.00	\$ 19.00	\$ 19.00	\$ 18.00	\$ 18.00	\$ 49.00	\$ 45.00	\$ 46.00
Deduct - Warning light - 4" diameter backup light	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (50.00)	\$ (50.00)	\$ 144.00
Keybox - GE-Supra 2-key Permanent Key Box	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 48.00	\$ 43.00	\$ 45.00
Deduct - Delete Radio	\$ (339.00)	\$ (339.00)	\$ (339.00)	\$ (339.00)	\$ (339.00)	\$ (339.00)	\$ (339.00)	\$ (339.00)	\$ (271.00)	\$ (271.00)	\$ 175.00
Outside Storage/Luggage Compartment	\$ 1,457.00	\$ 1,457.00	\$ 1,384.00	\$ 1,384.00	\$ 1,311.00	\$ 1,311.00	\$ 1,238.00	\$ 1,238.00	\$ 552.00	\$ 497.00	\$ 1,017.00
Service Door - Manual	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$ (102.00)	\$ (102.00)	\$ -
Strobe Light - Flashing White - Roof Mounted	\$ 105.00	\$ 105.00	\$ 100.00	\$ 100.00	\$ 95.00	\$ 95.00	\$ 89.00	\$ 89.00	\$ 208.00	\$ 187.00	\$ 123.00
Driver Seat - High back, Air Suspension	\$ 212.00	\$ 212.00	\$ 201.00	\$ 201.00	\$ 191.00	\$ 191.00	\$ 180.00	\$ 180.00	N/C	N/C	\$ 217.00
Seating Configuration - Optional 3-2	\$ (86.00)	\$ (86.00)	\$ (86.00)	\$ (86.00)	\$ (86.00)	\$ (86.00)	\$ (86.00)	\$ (86.00)	\$ 1,368.00	\$ 1,231.00	\$ -
Seat Belt Ready Seats (per bus)	\$ 703.00	\$ 703.00	\$ 668.00	\$ 668.00	\$ 633.00	\$ 633.00	\$ 598.00	\$ 598.00	\$ 2,074.00	\$ 1,866.00	INC
Shoulder Rail Pad (installed full length of seating area)	\$ 166.00	\$ 166.00	\$ 158.00	\$ 158.00	\$ 149.00	\$ 149.00	\$ 141.00	\$ 141.00	\$ 193.00	\$ 174.00	\$ 149.00
Stop Arm - Octagon-shaped w/strobing LED lights - Air Operated	\$ 51.00	\$ 51.00	\$ 48.00	\$ 48.00	\$ 46.00	\$ 46.00	\$ 43.00	\$ 43.00	\$ 56.00	\$ 51.00	\$ (100.00)
Crossing Arm - Air Operated	\$ 249.00	\$ 249.00	\$ 237.00	\$ 237.00	\$ 224.00	\$ 224.00	\$ 212.00	\$ 212.00	\$ 430.00	\$ 386.00	\$ -
Crossing Arm - Electric Operated	\$ 265.00	\$ 265.00	\$ 252.00	\$ 252.00	\$ 239.00	\$ 239.00	\$ 225.00	\$ 225.00	\$ 421.00	\$ 379.00	\$ -
Sunshield - Roadside window above driver's sash assembly	\$ 27.00	\$ 27.00	\$ 26.00	\$ 26.00	\$ 24.00	\$ 24.00	\$ 23.00	\$ 23.00	\$ 29.00	\$ 25.00	\$ 23.00
Rear window wide angle lens	\$ 99.00	\$ 99.00	\$ 94.00	\$ 94.00	\$ 89.00	\$ 89.00	\$ 84.00	\$ 84.00	\$ 58.00	\$ 52.00	\$ 18.00
20-amp junction box	\$ 72.00	\$ 72.00	\$ 68.00	\$ 68.00	\$ 65.00	\$ 65.00	\$ 61.00	\$ 61.00	\$ 59.00	\$ 53.00	\$ 88.00
Undercoating of fuel tank	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 650.00	\$ 650.00	\$ 200.00
Performance Bond - 1st 500,000 (cost per \$1,000)	\$ 4.64								\$ 5.90		\$ 2.00
Performance Bond - Next 2,000,000 (cost per \$1,000)	\$ 2.64								\$ 5.30		\$ 2.50
Performance Bond - Next 2,500,000 (cost per \$1,000)	\$ 2.02								\$ 4.10		\$ 2.75
First Piece Inspection for LEA representative @ factory w/all expenses borne by vendor	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 2,235.00	\$ 2,235.00	\$ 2,500.00

RFP 14T5, SCHOOL BUSES - 60 PASSENGER TRANSIT - PROPOSAL TABULATION

	American Truck & Bus	I.g. Burton	I.g. Burton	K. Neal International
	Qty 1 - 400	Qty 1 - 150	Qty 151 - 400	Qty 1 - 400
Base Bid - 60 Passenger Transit School Bus - Type D	\$ -	\$ 135,777.00	\$ 134,634.00	\$ -
Options:				
Performance Bond - 1st 500,000 (cost per \$1,000)	\$ -	\$ 5.90		\$ -
Performance Bond - Next 2,000,000 (cost per \$1,000)	\$ -	\$ 5.30		\$ -
Performance Bond - Next 2,500,000 (cost per \$1,000)	\$ -	\$ 4.10		\$ -
Please list any available options:	\$ -	\$ 1,180.00	\$ 1,180.00	\$ -
Dash Air Conditioning	\$ -	\$ 1,180.00	\$ 1,180.00	\$ -
Base Bid - 60 Passenger Transit School Bus - Type D				
Options:				
Performance Bond - 1st 500,000 (cost per \$1,000)	\$ -	\$ -	\$ -	\$ -
Performance Bond - Next 2,000,000 (cost per \$1,000)	\$ -	\$ -	\$ -	\$ -
Performance Bond - Next 2,500,000 (cost per \$1,000)	\$ -	\$ -	\$ -	\$ -
Please list any available options:				

RFP 14T5 SCHOOL BUSES - SPECIAL CONDITIONS - PROPOSAL TABULATION

American Truck & Bus										I.g. Burton	K. Neal International
		Qty 1 - 50	Qty 51 - 100	Qty 101 - 150	Qty 151 - 200	Qty 201 - 250	Qty 251 - 300	Qty 301 - 350	Qty 351 - 400	Qty 1 - 400	Qty 1 - 400
Special Condition Options											
Warranties											
Chassis and Body - 5 Year Option		\$ 1,485.00	\$ 1,485.00	\$ 1,485.00	\$ 1,485.00	\$ 1,485.00	\$ 1,485.00	\$ 1,485.00	\$ 1,485.00	\$ 3,157.00	\$ 910.00
8 Year Option		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$ 1,300.00
Engine - 8 Year Option		\$ 4,950.00	\$ 4,950.00	\$ 4,950.00	\$ 4,950.00	\$ 4,950.00	\$ 4,950.00	\$ 4,950.00	\$ 4,950.00	\$ 875.00	\$ 500.00
Transmission - 8 Year Option		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
ABS Brakes - 8 Year Option		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$ 262.00
Other Major Components - 5 Year Option		\$ 550.00	\$ 550.00	\$ 550.00	\$ 550.00	\$ 550.00	\$ 550.00	\$ 550.00	\$ 550.00	N/A	\$ 910.00
8 Year Option		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$ 1,300.00
Parts and Service Manuals:											
Diagnostic Software:											
Engine - Price Per Copy		\$ 455.00	\$ 455.00	\$ 455.00	\$ 455.00	\$ 455.00	\$ 455.00	\$ 455.00	\$ 455.00	\$ 536.00	\$ 750.00
Transmission - Price Per Copy		\$ 530.00	\$ 530.00	\$ 530.00	\$ 530.00	\$ 530.00	\$ 530.00	\$ 530.00	\$ 530.00	\$ 625.00	\$ 350.00
Anti-Lock Brake - Price Per Copy		N/C	N/C	N/C	N/C	N/C	N/C	N/C	N/C	\$ -	\$ 352.00
Body - Price Per Copy		N/C	N/C	N/C	N/C	N/C	N/C	N/C	N/C	\$ -	\$ 919.00
Body Control Module - Price Per Copy		N/C	N/C	N/C	N/C	N/C	N/C	N/C	N/C	On Board	\$ -
Repair Procedures Software:											
Engine - Price Per Copy		N/C	N/C	N/C	N/C	N/C	N/C	N/C	N/C	\$ 525.00	\$ 250.00
Transmission - Price Per Copy		N/C	N/C	N/C	N/C	N/C	N/C	N/C	N/C	\$ 100.00	\$ 250.00
Anti-Lock Brake - Price Per Copy		N/C	N/C	N/C	N/C	N/C	N/C	N/C	N/C	\$ -	\$ 250.00
Body - Price Per Copy		N/C	N/C	N/C	N/C	N/C	N/C	N/C	N/C	\$ -	\$ 250.00
Internet Access to Data Base - Additional usernames		N/C	N/C	N/C	N/C	N/C	N/C	N/C	N/C	See Bid	\$ 150.00
Diagnostic Materials - Laptop Computer		\$ 3,995.00	\$ 3,995.00	\$ 3,995.00	\$ 3,995.00	\$ 3,995.00	\$ 3,995.00	\$ 3,995.00	\$ 3,995.00	\$ 3,950.00	\$ 4,525.00
60 Gallons of fuel upon delivery (20 additional gallons above bid specification requirements)		\$ 80.00	\$ 80.00	\$ 80.00	\$ 80.00	\$ 80.00	\$ 80.00	\$ 80.00	\$ 80.00	\$ 80.00	\$ 80.00
Miscellaneous											
Provide a list of all available safety items that the manufacturer offers and their associated costs which are not included in these bid specifications											
1. 3 Group 31 Batteries - 1000 CCA/Each		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 380.00	\$ -
2. Backing Camera (Type C Only)		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 736.00	\$ -

RFP14T5, SCHOOL BUSES - WHEELCHAIR OPTIONS - PROPOSAL TABULATION

	American Truck & Bus								I.g. Burton		K. Neal International
	Qty 1 - 50	Qty 51 - 100	Qty 101 - 150	Qty 151 - 200	Qty 201 - 250	Qty 251 - 300	Qty 301 - 350	Qty 351 - 400	Qty 1 - 150	Qty 151 - 400	Qty 1 - 400
WheelChair Options:											
Upcharge for longer body length (from Standard 8 Row Bus to Standard 9 Row Bus)	\$ 984.00	\$ 984.00	\$ 935.00	\$ 935.00	\$ 886.00	\$ 886.00	\$ 836.00	\$ 836.00	\$ 1,811.00	\$ 1,630.00	INCL
Lift Door - ADA compliant :	INCL	INCL	INCL	INCL	INCL	INCL	INCL	INCL	\$ 670.00	\$ 603.00	INCL
Track: Cost for track installed (per foot)	\$ 145.00	\$ 145.00	\$ 138.00	\$ 138.00	\$ 131.00	\$ 131.00	\$ 123.00	\$ 123.00	\$ 826.00	\$ 743.00	\$ 111.00
Seat: Integrated child restraint w/2 position w/o lap/shoulder belt bolt mounted, 39" (each)	\$ 475.00	\$ 475.00	\$ 451.00	\$ 451.00	\$ 428.00	\$ 428.00	\$ 404.00	\$ 404.00	\$ 929.00	\$ 836.00	\$ 609.00
Seat: Integrated child restraint w/2 position with lap/shoulder belt bolt mounted, 39" (each)	\$ 686.00	\$ 686.00	\$ 652.00	\$ 652.00	\$ 617.00	\$ 617.00	\$ 583.00	\$ 583.00	\$ 939.00	\$ 836.00	\$ 633.00
Seat: Integrated child restraint w/2 position w/o lap/shoulder belt track mounted, 39" (each)	\$ 533.00	\$ 533.00	\$ 506.00	\$ 506.00	\$ 480.00	\$ 480.00	\$ 453.00	\$ 453.00	\$ 1,055.00	\$ 949.00	\$ 592.00
Seat: Integrated child restraint w/2 position with lap/shoulder belt track mounted, 39" (each)	\$ 653.00	\$ 653.00	\$ 620.00	\$ 620.00	\$ 588.00	\$ 588.00	\$ 555.00	\$ 555.00	\$ 1,055.00	\$ 949.00	\$ 617.00
Seat: Integrated child restraint w/1 position w/o lap/shoulder belt bolt mounted, 30" (each)	\$ 359.00	\$ 359.00	\$ 341.00	\$ 341.00	\$ 323.00	\$ 323.00	\$ 305.00	\$ 305.00	\$ 868.00	\$ 781.00	\$ 526.00
Seat: Integrated child restraint w/1 position with lap/shoulder belt bolt mounted, 30" (each)	\$ 581.00	\$ 581.00	\$ 552.00	\$ 552.00	\$ 523.00	\$ 523.00	\$ 494.00	\$ 494.00	\$ 868.00	\$ 781.00	\$ 573.00
Seat: Integrated child restraint w/1 position w/o lap/shoulder belt track mounted, 30" (each)	\$ 399.00	\$ 399.00	\$ 379.00	\$ 379.00	\$ 359.00	\$ 359.00	\$ 339.00	\$ 339.00	\$ 868.00	\$ 781.00	\$ 482.00
Seat: Integrated child restraint w/1 position with lap/shoulder belt track mounted, 30" (each)	\$ 520.00	\$ 520.00	\$ 494.00	\$ 494.00	\$ 468.00	\$ 468.00	\$ 442.00	\$ 442.00	\$ 868.00	\$ 781.00	\$ 667.00
Standard bolt mounted 39" non-track seat (seat-belt ready)(each)	\$ 30.00	\$ 30.00	\$ 29.00	\$ 29.00	\$ 27.00	\$ 27.00	\$ 26.00	\$ 26.00	\$ 463.00	\$ 463.00	\$ 83.00
Track-mounted 39" seat (seat-belt ready)(each)	\$ 101.00	\$ 101.00	\$ 96.00	\$ 96.00	\$ 91.00	\$ 91.00	\$ 86.00	\$ 86.00	\$ 254.00	\$ 254.00	\$ 89.00
Standard bolt mounted 30" non-track seat (seat-belt ready)(each)	\$ 18.00	\$ 18.00	\$ 17.00	\$ 17.00	\$ 16.00	\$ 16.00	\$ 15.00	\$ 15.00	\$ 285.00	\$ 285.00	\$ 70.00
Track-mounted 30" seat (seat-belt ready)(each)	\$ 89.00	\$ 89.00	\$ 85.00	\$ 85.00	\$ 80.00	\$ 80.00	\$ 76.00	\$ 76.00	\$ 223.00	\$ 223.00	\$ 72.00
Cost for standard lap belt installed (each)	\$ 18.00	\$ 18.00	\$ 17.00	\$ 17.00	\$ 16.00	\$ 16.00	\$ 15.00	\$ 15.00	\$ 47.00	\$ 47.00	\$ 34.00
Cost for wheelchair restraints (each) -- Q-Straint 8100 Series manual or automatic - type to be determined by LEA	\$ 305.00	\$ 305.00	\$ 290.00	\$ 290.00	\$ 275.00	\$ 275.00	\$ 259.00	\$ 259.00	\$ 459.00	\$ 459.00	\$ 300.00

RFP 14T5, SCHOOL BUSES - ADDITIONAL OPTIONS - PROPOSAL TABULATION

	American Truck & Bus								I.g. Burton		K. Neal International			
	Qty 1 - 50	Qty 51 - 100	Qty 101 - 150	Qty 151 - 200	Qty 201 - 250	Qty 251 - 300	Qty 301 - 350	Qty 351 - 400	Qty 1 - 200	Qty 201 - 400	Qty 1 - 50	Qty 51 - 100	Qty 101 - 150	Qty 151 - 400
Additional Options														
Provide and Insall Digital Camera System - Angel Trax (AT) Hybrid Quest - 4 CH Mobile DVR w/(4) infrared cameras, GPS Mapping	\$ 1,825.00	\$ 1,825.00	\$ 1,825.00	\$ 1,825.00	\$ 1,825.00	\$ 1,825.00	\$ 1,825.00	\$ 1,825.00	\$ 2,150.00	\$ 1,920.00	\$ 2,120.41	\$ 1,998.30	\$ 1,946.26	\$ 1,867.34
Install buyer provided Angel Trax Digital Camera System	\$ 300.00	\$ 300.00	\$ 300.00	\$ 300.00	\$ 300.00	\$ 300.00	\$ 300.00	\$ 300.00	\$ 325.00	\$ 325.00	\$ 300.00	\$ 300.00	\$ 300.00	\$ 300.00
Install buyer provided Motorola XTL 5000 O5 Mobile Digital Radio	\$ 225.00	\$ 225.00	\$ 225.00	\$ 225.00	\$ 225.00	\$ 225.00	\$ 225.00	\$ 225.00	\$ 200.00	\$ 200.00	\$ 120.00	\$ 120.00	\$ 120.00	\$ 120.00
Install ZONAR Ground Traffic Control System - Model #EVIR GSM	\$ 3,920.00	\$ 3,920.00	\$ 3,920.00	\$ 3,920.00	\$ 3,724.00	\$ 3,724.00	\$ 3,724.00	\$ 3,724.00	\$ 4,100.00	\$ 4,100.00	\$ 110.00	\$ 110.00	\$ 110.00	\$ 110.00