

FREIGHT MOVEMENT TASK FORCE

May 28, 2015

Baltimore Metropolitan Council

9:30 – 11:00 A.M.

SUMMARY

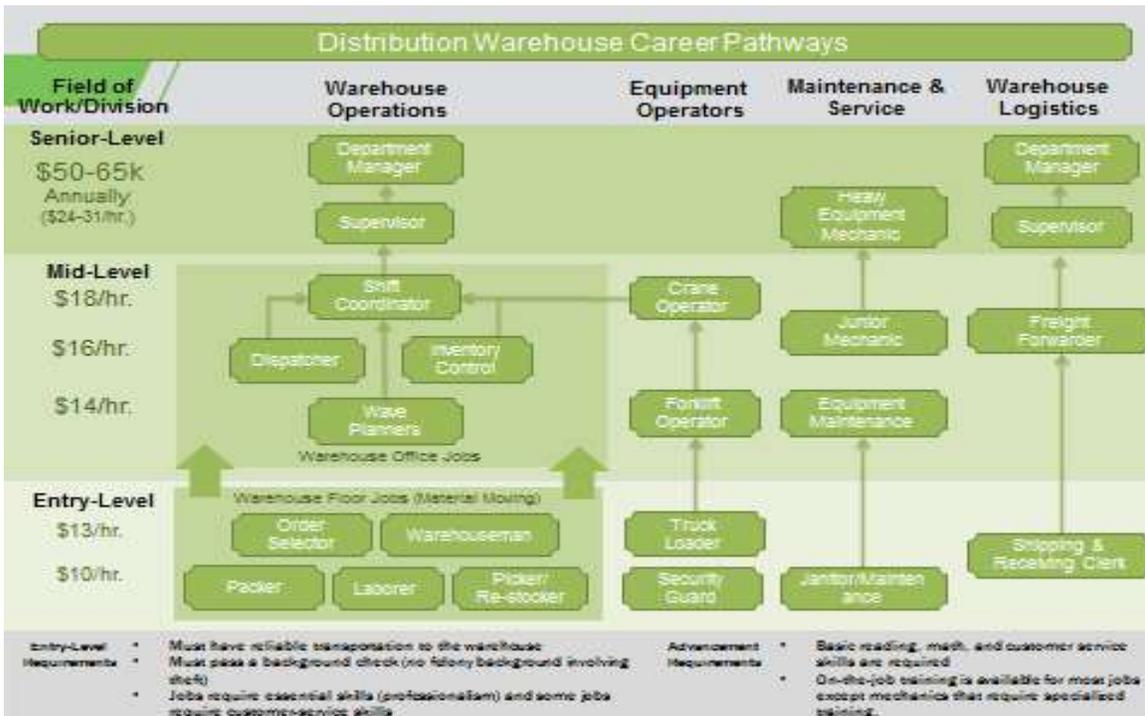
The meeting was called to order at 9:30 A.M. by the incoming Chair, Mr. Armand Patella. He welcomed everyone to the 1st meeting of the FMTF in 2015.

1. OPPORTUNITY COLLABORATIVE BRIEFING IN TRANSPORTATION AND LOGISTICS CAREER PATHWAYS

The Opportunity Collaborative is a coalition of local governments, state agencies, universities and nonprofit organizations in the Baltimore region. This unique partnership was formed in 2012 to develop a Regional Plan for Sustainable Development (RPSD). Mr. Mike Kelly, Executive Director (BMC) briefed the committee on the RPSD that was recently released. One of the areas of the report that would be of particular interest to the FMTF and its members is the focus on transportation and logistics occupations as one of five best opportunity areas. Mr. Kelly highlighted a section from the report that highlights transportation and logistics career pathways leading to family-supporting careers.



Transportation and Logistics Career Pathways Leading to Family-Supporting Careers				
				
Career Path	Entry-Level Occupations	Entry Level Pay (Hourly)	Hourly Pay for Advanced Occupations	Advanced Occupations
Warehouse Operations	Laborer, Packer, Picker, Re-Sorter, Order Selector, Truck Loader, Security Guard, Janitor, Shipping & Receiving Clerk, and Warehouseman	\$9.50- \$13.50	\$16.00- \$24.00	Wave Planners, Dispatchers, Inventory Control, Freight Forwarder, Forklift Operator, Crane Operator, Maintenance Technician, Equipment Mechanic, Heavy Equipment Mechanic, Supervisor, Department Manager
Truck and Bus Drivers	Taxi Driver, Delivery/Sales Driver, Recycle/Waste Material Collector, Light Truck Driver, School Bus Driver, Transit Driver, Heavy Tractor Truck Driver	\$9.00- \$14.00	\$16.00- \$24.00	Driver Supervisor, Experienced Drivers
Diesel Mechanics	Tire Technician, Lube Technician, Customer Service Technician, Diesel Mechanic Trainee	\$9.00- \$14.00	\$22.00- \$26.00	Diesel Engine Technician, Mid/Senior Technician, Lead/Master Technician, Maintenance Supervisor, Maintenance Manager.
Mariner Careers	Ordinary Seaman, Able Bodied Seaman, Wiper, Assistant Cook, Steward	\$12.00- \$15.00	\$30.00- \$65.00	Qualified Member of the Engineering Department (QMED), Boatswain, Cook, Chief Cook, Chief Steward, 3 rd Assistant Engineer, 2 nd Engineer, Chief Engineer, 3 rd Mate, 2 nd Mate, Chief Officer
Logistics Careers	Administrative Assistant, Data Entry Agent	\$9.00- \$11.00	\$18.00- \$22.00	Freight Forwarder, Customs/Import Specialist, Export Specialist, Customs Border Patrol Officer, Customs Broker



The complete report on Regional Plan for Sustainable Development (RPSD) can be found here:

http://www.opportunitycollaborative.org/assets/RPSD_Final_June_2015.pdf?ae56d8

Mr. Kelly also briefly touched upon the Global Cities Initiative (GCI), a five-year project of the Brookings Institute and JP Morgan Chase. Baltimore is one of eight metropolitan areas accepted to the GCI Exchange's 2015 group. He noted that later this year BMC will convene industry focus groups to seek input on export strategies and would like to have FMTF members participate.

2. ANNE ARUNDEL COMMUNITY COLLEGE TRANSPORTATION, LOGISTICS, AND CARGO SECURITY PROGRAM

Mr. Kipp Snow, Instructional Specialist, Business Management and Entrepreneurial Studies Department, talked about how he and the college are trying to get high school and community college students interested in transportation and logistics careers. The program started in 2008 with a Department of Labor grant and included two 18-credit college certificates with a focus on entry level in the areas of transportation, logistics and cargo security and supply chain management. Current initiatives include an 8-week accelerated online course and professional development courses. As many as 250 students were enrolled in various programs at one time. The college also partners with the Southeast Maritime and Transportation Center (SMART) and groups such as the Baltimore Port Alliance (BPA) and the Transportation Distribution Logistics Affinity Group (TD-LAG) to bring in students to the various programs offered at the college.

To raise industry awareness, Mr. Snow and his team have been organizing a truck pull and industry forum – the most recent one held this past April. More information and video from this event can be found here: https://www.youtube.com/watch?v=K_z5VshGli8



In closing, Mr. Snow suggested that the FMTF could help programs such as this with internships, enrollment, providing guest speakers, adjunct faculty, and by raising industry awareness.

[PowerPoint: Anne Arundel CC.pdf]

3. THE TERMINAL CORPORATION

The Terminal Corporation is a warehouse, trucking and distribution company that handles products in the Washington / Baltimore / Mid-Atlantic regions. Mr. Tom Huesman, President, Terminal Transportation Services, provided an overview his company's operations in the Baltimore region. He noted that the company was established in 1893 by a subsidiary of the Pennsylvania Railroad and currently employs over 200 employees with \$40 million in sales. The business lines include warehousing, trucking, supply chain logistics, marine terminal operations and the Baltimore Forest Products Terminal (BalTerm). The company employs state-of-the-art information technology systems to track extensive physical assets.

Terminal Transportation Services (TTS) include over 50 power units along with 65 vans, flatbeds and curtain-side trailers providing regional service. In addition to asset-based regional service, TTS coordinates external carriers to support customer needs for nationwide freight services. The company has regional assets within a 200 plus mile radius with national partnerships worldwide.

[PowerPoint: Terminal Corp.pdf]

4. MARYLAND FREIGHT MAP UPDATE

Ms. L'Kiesha Markley, Assistant Division Chief, SHA, briefed the committee on a major initiative to update designated truck routes and the Maryland trucker's map. The goal was to connect freight movements between the different modes and address gaps in the network. The process began during the summer of 2014 by developing maps with existing truck routes, distribution centers, ports, airports, truck volumes, crash rates, and the statewide strategic plan projects. Over the course of the next year, the team met with various stakeholders such as district traffic engineers, MPO's, regional planners, and others to seek input and comments on proposed routes to be added, existing routes to be removed, etc. Draft maps with proposed changes were sent to SHA offices and local jurisdictions to get their feedback.

A draft final of the map was completed earlier this year and is awaiting approval from senior management at SHA.

5. ROUNDTABLE DISCUSSION

MPA and MdTA suggested that in light of major, proposed changes at Sparrows Point, the FMTF consider studying truck movements and access improvements between the Port and Sparrows Point. This idea was supported by the chair and members of the FMTF. Mr. Patella suggested that the FMTF form a separate working group to study this topic.

ATTENDANCE

Members

Lindsay Donnellon – FHWA, MD Division
Kwame Arhin – FHWA, MD Division
Parto Mazdeyasni – Maryland Port Administration (MPA)
Rick Johnson – Baltimore County Department of Economic Development
Valorie LaCour – Baltimore City Department of Transportation
Armand Patella – Pi Corp
Dominic Scurti – MPA
Glenn Smith – Maryland Transportation Authority (MdTA)
Patrick Zilliacus – MWCOG
Dennis Simpson – MdTA
Joe Greco – MPA
Louis Champion – MMTA
Tyson Byrne – MDOT
L’Kiesha Markley – SHA
Jill Lemke – MPA
Larry Collins – Baltimore Development Corporation
Kipp Snow – Anne Arundel Community College
Tom Huesman – Terminal Corp

Staff and Guests

Bala Akundi – Baltimore Metropolitan Council (BMC)
Charles Baber – BMC
Shawn Kimberly – BMC
Todd Lang – BMC
Brian Ryder – BMC