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MAPT Invitation for Bids No. 2015-42
 Furniture (Office, School, Library, Etc.) and Equipment

Issued by Howard County, Maryland
 Office of Purchasing
 on behalf of the
 Mid-Atlantic Purchasing Team

**Contract Period: January 1, 2016 – December 31, 2018
 with 7 one-year renewal options**

September 2017

AWARDED VENDOR CONTACT INFORMATION

| <i>Name /Address /FEIN</i> | <i>Bidder Contact (Name, Title, Email, Telephone No., Fax No., Website)</i> | <i>MBE Certified*</i> | <i>Payment Terms</i> |
|---|---|----------------------------------|---------------------------------|
| Agati, Inc. 1219 West Lake Street Chicago, IL 60607 36-3529331 | Nathaniel Hawkins Contracts Administrator nhawkins@agati.com 312-829-1977 312-829-8429 Fax www.agati.com | No | Net 30 |
| American Design Associates, Inc. 606 Baltimore Avenue Suite 405 Towson, MD 21204 52-2083508 | James M. Jones President jimjones@americandesignonline.com 410-823-5500 410-823-5508 Fax www.americandesignonline.com | No | Net 30 |
| American Office Equipment, Co., Inc. 309 N. Calvert Street Baltimore, MD 21202 52-0555478 | David Kuntz President dkuntz@americanoffice.com 410-539-7529 410-837-4952 Fax www.americanoffice.com | No | Net 30 |

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|---|--|---------------------------|--------------------------|
| American Seating Company 401 American Seating Center Grand Rapids, MI 49504 38-2739629 | Randy Hermann Government Sales Manager randy.hermann@amseco.com 800-748-0268 616-732-6491 Fax www.americanseating.com | No | Net 30 |
| Arcadia Chair Company 5692 Fresca Drive LaPalma, CA 90623 95-2981958 | Liz Farkas Contract Administrator lizf@arcadiacontract.com 714-562-8200 714-562-8202 Fax www.arcadiacontract.com | No | Net 30 |
| Arcon Resources, Inc. dba Revolution Products 36 Weatherby Drive Greenville, SC 29615 57-0752328 | Elise Patterson President eap1417@bellsouth.net GP29616@gmail.com 864-313-0550 864-281-0940 Fax www.revolutionproducts.com www.cbaatlanta.com | No | Net 30 |
| Biofit Engineered Products, L.P. 15500 Biofit Way Bowling Green, OH 43402 52-1819340 | Elizabeth J. Sworden Executive Assistant liz.sworden@biofit.com 419-823-1089/800-597-0246 419-823-1342 Fax www.biofit.com | No | Net 30 |
| Borgo Upholstery Limited O/A Borgo Contract Seating 324 Carlingview Drive Toronto, Ontario M9W 5G5 Canada 100585041 | Gian Paolo Spassiani Vice President of International Sales gianpaolo@borgo.com 416-679-8133 ext. 236 416-679-8139 Fax www.borgo.com | No | Net 30 |
| Brodart Co. Clinton County Industrial Park 280 North Road McElhattan, PA 17748 23-2248758 | Athena Snook Project Coordinator athena.snook@brodart.com 888-521-1884 570-769-7641 Fax http://www.brodartfurniture.com/ | No | Net 30 |
| CBA / Charlotte, Inc. 6716 Louisburg Square Lane Charlotte, NC 28210 56-1767208 | Thomas W. Brake Owner / President cba@carolina.rr.com 704-365-3333 704-365-4909 Fax www.cbacharlotte.com/ | No | Net 30 |
| Commercial Furniture Group, Inc. 810 West Hwy 25/70 Newport, TN 37821 43-0730877 | Mark Milliken Vice President of Sales, East mmilliken@mycgroup.com 423-623-0031 423-625-1835 Fax www.commercialfurnituregroup.com/ | No | Net 30 |

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|---|---|---------------------------|--------------------------|
| Conset America 225 Elf Way Pittsboro, NC 27312 26-2294259 | Shane Boland Manufacturer Representative info@conset.us 800-293-9051 919-542-6145 Fax www.conset.us | No | Net 30 |
| Corilam Fabricating Co., Inc. PO Box 361, 201 Macy Grove Road Kernersville, NC 27284 56-1106892 | Jonathan Whitley National Sales Director contracts@corilam.com 336-993-3511 336-993-2383 Fax www.cfceducational.com | No | Net 30 |
| Cromwell Valley Business Interiors, LLC 936 Cromwell Bridge Road Towson, MD 21286 26-4002478 | Kenneth J. Cass Vice President kcass@cvbionline.com 410-499-5282 888-603-0046 Fax http://cvbionline.com | No | Net 30 |
| Dauphin North America 100 Fulton Street Boonton, NJ 07005 22-3258679 | Gary D. Chin President gchin@dauphin.com 800-631-1186 800-220-3844 Fax www.dauphin.com www.valofurniture.com | No | Net 30 |
| David Edward Company 1407 Parker Road Baltimore, MD 21227 52-0786309 | Kevin Pitts VP Sales kpitts@davidedward.com 410-242-2222 410-242-1111 Fax www.davidedward.com | No | Net 30 |
| Ditto Sales, Inc. dba Versteel 2332 Cathy Lane Jasper, IN 47546 35-1176142 | Carrie Decker Director of Sales Administration cdecker@versteel.com 800-876-2120 812-482-9318 Fax www.versteel.com | No | Net 30 |
| Diversified Educational Systems, Inc. 205 E. Washington St., PO Box 368 Middleburg, VA 20118-0368 54-0847148 | Anita VanSice, CFO avansice@des.com 540-687-7060 540-687-7063 Fax www.des.com/ | No | Net 30 |
| Douron, Incorporated 10 Painters Mill Road Owings Mills, MD 21117 52-0889531 | Paul Glaudemans Vice President pglaudemans@douron.com 410-363-2600 410-363-1659 www.douron.com | Yes | Net 30 |

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|--|---|---------------------------|--------------------------|
| Edwards & Hill Office Furniture 10810 Guilford Road, Suite 101 Annapolis Junction, MD 20701 52-2102964 | Hans Edwards Partner hans@edwardsandhill.com 301-317-4250 202-478-1777 Fax http://www.edwardsandhill.com | Yes | Net 30 |
| Encore Seating, Inc. 13747 Midway Street Cerritos, CA 90703 33-0822878 | Liz Farkas Contract Administrator lizf@encoreseating.com 562-926-1969 562-926-1963 Fax www.encoreseating.com | No | Net 30 |
| Everest Expedition, LLC dba The Worden Company 199 East 17 th Street Holland, MI 49423 45-5558968 | Stephen De Loof Controller sdeloof@wordencompany.com 616-392-1848 616-392-2542 Fax www.wordencompany.com | No | Net 30 |
| Exemplis, LLC 6415 Katella Avenue Cypress, CA 90630 33-0697684 | Derek Cairo Senior Contracts Administrator dcairo@exemplis.com 714-995-4800 714-995-4885 Fax http://www.sitonit.net/ http://www.ideondesign.com | No | Net 30 |
| Fairway Holdings, Inc. dba Berco Furniture Solutions 111 Winnebago St. Louis, MO 63118 | Beth Van Pelt bvanpelt@osrberco.com 888-772-4788 888-772-4789 Fax www.bercoinc.com | No | Net 30 |
| Fluidconcepts & Design, Inc. 2400 Winston Park Drive, Unit 1 Oakville, Ontario, L6H 0G7 Canada 870825916 | Lydia Leclair lydia@fluidgroup.com 905-672-5258 866-789-6057 Fax http://www.fluidconcepts.ca/ | No | Net 30 |
| Glover Furniture and Design Group, Inc. PO Box 405 Cockeysville, MD 21030 46-4798446 | Roger Mueller Vice President rmueller@gloverfurniture.net 410-771-8000 410-771-8010 Fax www.gloverfurniture.net | No | Net 30 |
| Groupe Lacasse, LLC 222 Merchandise Mart Plaza, Suite 1042 Chicago, IL 60654-1129 38-3504222 | Ben Wagenmaker Government Contract Administrator ben.w@grouplacasse.com 888-522-2773 800-461-2643 Fax www.grouplacasse.com | No | Net 30 |

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|---|---|---------------------------|--------------------------|
| The Gunlocke Company, LLC One Gunlocke Drive Wayland, NY 14572 22-3887942 | Andrew Dean Financial Analyst deana@gunlocke.com 800-828-6300 585-728-8350 Fax www.gunlocke.com | No | Net 30 |
| Hann Manufacturing, Inc. dba Hann 4678 N. State Route 60 NW McConnelsville, OH 43756 31-1439445 | Jay L. Krause National Contracts Manager hann@ironfurnace.com 740-962-4885 740-962-4877 Fax http://www.hannmfg.com/ | No | Net 30 |
| Hi5 Furniture, Inc. 8301 NW 101 st Terrace, Suite 7 Kansas City, MO 64153 80-0253153 | Dawn Boileau Owner dawn@hi5furniture.com 816-774-4050 816-817-4910 Fax www.hi5furniture.com | No | Net 30 |
| High Point Furniture Industries, Inc. HPFI 1104 Bedford Street High Point, NC 27263 56-0671724 | Ruth Laws Marketing Administrator ruthl@hpfi.com 800-447-3462 ext. 2222 336-431-0673 Fax www.hpfi.com | No | Net 30 |
| Humanscale Corporation 220 Circle Drive, North Piscataway, NJ 08854 11-2793425 | Katie Miglin Senior Contract Administrator kmiglin@humanscale.com 732-537-2944 732-356-4146 Fax www.humanscale.com | No | Net 30 |
| Indiana Furniture Industries, Inc. 1224 Mill Street, PO Box 270 Jasper, IN 47547-0270 35-0408870 | Michael A. Blessinger Vice President, Sales & Marketing mike.blessinger@indianafurniture.com 812-482-5727 812-482-9035 Fax www.indianafurniture.com | No | Net 30 |
| Inscape 221 Lister Avenue Falconer, NY 14733 510391804 | Dan Pepersack Director of Government Sales dpepersack@inscapesolutions.com 905-953-5186 877-870-0034 Fax http://inscapesolutions.com http://officespecialty.com | No | Net 30 |
| Interior Concepts Corp. 18525 Trimble Court Spring Lake, MI 49456 38-3071703 | Jay L. Krause National Contracts Manager interiorconcepts@ironfurnace.com 800-678-5550 616-846-3925 Fax http://www.interiorconcepts.com/ | No | Net 30 |

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|--|---|---------------------------|--------------------------|
| Ironwood Manufacturing, Inc. dba Ironwood 1700 Turner Street Missoula, MT 59806 81-0455534 | Jay L. Krause National Contracts Manager ironwood@ironfurnace.com 406-721-4747 406-721-8424 Fax http://www.ironwoodmfg.com/ | No | Net 30 |
| Jonti-Craft, Inc. 171 State Hwy 68 Wabasso, MN 56293 41-1363704 | Thomas J. Franta Senior Executive VP Sales tfranta@jonti-craft.com 507-342-5169 507-342-5617 Fax www.jonti-craft.com | No | Net 30 |
| Kimball Office, Inc. 1600 Royal Street Jasper, IN 47549-1022 35-1688210 | Tonja L. Blackgrove State Contract Specialist kogov@kimball.com 800-482-1616 812-481-6174 www.kimballoffice.com/ | No | Net 30 |
| Lakeshore Learning Materials 2695 E. Dominguez Street Carson, CA 90895 94-1525814 | Tery Amaya Bid Analyst tamaya@lakeshorelearning.com 800-421-5354 310-537-7990 Fax www.lakeshorelearning.com | No | Net 30 |
| La-Z-Boy Contract Furniture KNU, LLC 1 Best Drive, PO Box 9 Ferdinand, IN 47532 20-2599789 | Shane Boland Manufacturer's Representative customerservice@lzbcontract.com sales@midatlanticfurnituregroup.com 812-367-2493 www.lzbcontract.com | No | Net 30 |
| Legacy Furniture Group, Inc. 1610 Deborah Herman Road PO Box 189 Conover, NC 28613 | Mark Dlugolecki Regional Sales Manager mark.dlugolecki@haworth.com 828-328-5600 828-328-5700 Fax www.legacyfurniture.us | No | Net 30 |
| Lesro Industries, Inc. 1 Griffin Road Bloomfield, CT 06002 06-0898258 | Jerry Leshem President sales@lesro.com 800-275-7545 860-243-5392 Fax www.lesro.com | No | Net 30 |
| Liberty Systems, Inc. 1313 Roth Avenue Allentown, PA 18102 52-1764789 | James L. Malise Vice President kmiller@libertysystemsinc.com 800-487-6421 800-821-4996 Fax www.libertysystemsinc.com | No | Net 30 |

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| <p>Library Interiors, Inc. 45 Beaverson Blvd., Ste. 2C Brick, NJ 08723</p> <p>45959 Clarks Road California, MD 20619 22-2589756</p> | <p>Paula Altman Library Consultant paltman@libraryinteriorsinc.com 732-262-8600 / 301-461-3528 732-262-8601 / 866-850-4814 Fax www.libraryinteriorsinc.com</p> | No | Net 30 |
| <p>The Library Store, LTD PO Box 239 Damascus, MD 20872 52-1195378</p> | <p>Jim Ratino V.P. Sales jim@librarystoreltd.com 301-829-5121 301-829-5199 Fax http://librarystoreltd.com/</p> | Yes | Net 30 |
| <p>The Marvel Group, Inc. dba Marvel 3843 West 43rd Street Chicago, IL 60632-3520 06-1706435</p> | <p>Michael Glab glabm@marvelgroup.com 773-843-7550 773-843-2959 Fax http://www.marvelgroup.com/</p> | No | Net 30 |
| <p>Maryland Correctional Enterprises 7275 Waterloo Road Jessup, MD 20794 52-6002033</p> | <p>Todd Deak Director of Sales tdeak@dpsc.state.md.us 410-540-5409 410-540-5569 Fax www.mce.md.gov</p> | No | Net 30 |
| <p>Maxon Furniture, Inc. 2210 Second Avenue Muscatine, IA 52761 42-1295118</p> | <p>Abe Soria Government Sales Manager soriaa@maxonmail.com 800-876-4274 800-257-2635 Fax http://www.maxonfurniture.com/</p> | No | Net 30 |
| <p>Mayline Company, LLC 619 North Commerce Sheboygan, WI 53081 39-1979690</p> | <p>Yvonne Moore Supervisor, State / Local Contracts yvonne@mayline.com 920-457-0222 ext. 316 920-457-7388 Fax www.mayline.com/</p> | No | Net 30 |
| <p>MDM Office Systems, Inc. dba Standard Office Supply 6411 Ivy Lane, Suite 700 Greenbelt, MD 20770 52-1360724</p> | <p>Marlene Morris marlenemorris@mdmstandard.com miltonmorris@mdmstandard.com 301-559-7100 301-486-7520 Fax www.standardofficesupply.com</p> | Yes | Net 30 |
| <p>Melos, Inc. PO Box 9030 Hampton, VA 23670-0030 56-1788384</p> | <p>Jason A. Green President Jason@melosinc.com 757-224-9441 757-299-8282 Fax http://www.melosinc.com</p> | No | Net 30 |

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| MOI, Inc. 2923 Lord Baltimore Drive Baltimore, MD 21244 52-1285474 | Chris Hayden Executive Assistant chayden@moii.com 410-265-5600 410-265-5699 Fax http://www.moii.com/ | No | Net 30 |
| National Office Furniture 1205 Kimball Blvd Jasper, IN 47549 63-0577594 | Maureen O'Callaghan Government Sales Manager maureen.ocallaghan@nationalofficefurniture.com 410-925-3532 / 800-482-1717 800-482-8800 Fax http://www.nationalofficefurniture.com | No | Net 30 |
| Nova Solutions, Inc. 421 West Industrial Ave Effingham, IL 62401 37-1343933 | Suzanne C. Lechman Contract Administrator slechman@novasolutionsinc.com 217-342-7070 217-342-7006 Fax www.novadesk.com | No | Net 30 |
| Palmieri Furniture 1230 Reid Street Richmond Hill, Ontario Canada L4B1C4 104055066 | Frank Palmieri Executive Vice President fpalmieri@palmierifurniture.com 800-413-4440 905-731-9878 Fax www.palmierifurniture.com | No | Net 30 |
| Paragon Furniture, LP dba Paragon Furniture 2224 E Randol Mill Road Arlington, TX 76011 75-2968750 | Jay L. Krause National Contracts Manager paragon@ironfurnace.com 817-633-3242 817-633-2733 Fax http://www.paragoninc.com/ | No | Net 30 |
| Price Modern, LLC 2604 Sisson Street Baltimore, MD 21211 30-0028117 | Brent Matthews Senior Vice President Brent.matthews@pricemodern.com 410-366-5500 410-235-8382 Fax www.pricemodern.com/ | No | Net 30 |
| Regency Seating, Inc. 2375 Romig Road Akron, OH 44320 56-2364796 | John "Skip" Summerville President skip@regencyof.com 330-848-3200 330-848-6260 Fax www.regencyof.com | No | Net 30 |
| RFM Seating 619 SW Wood Street Hillsboro, OR 97123 | Shane Boland Manufacturer's Rep customerservice@rfmseating.com 800-447-5542 www.rfmseating.com | No | Net 30 |

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| Rudolph's Office & Computer Supply, Inc. 6610 Amberton Drive Suite 400 Elkridge, MD 21075 | Ann Zizzi Account Manager azizzi@rudolphsupply.com 410-931-4150 410-931-4158 Fax www.rudolphsupply.com | Yes | Net 30 |
| School Specialty, Inc. 100 Paragon Parkway Mansfield, OH 44903 39-0971239 | Douglas A. Barnd Regional F&E Operations Manager, Assistant Secretary Doug.barnd@schoolspecialty.com 419-589-1900 / 800-305-0174 419-589-1449 / 800-818-5537 Fax www.schoolspecialty.com | No | Net 30 |
| Shuttle System, LLC dba Navetta 11340 Montgomery Road, Suite 205 Cincinnati, OH 45249 26-1573268 | Jay L. Krause National Contracts Manager shuttle@ironfurnace.com 513-489-3727 513-489-7539 Fax http://www.shuttlefurniture.com/ | No | Net 30 |
| Sommer Metalcraft Corp. dba Library Bureau Steel 315 Poston Drive Crawfordsville, IN 47933 35-0820739 | A.A. "Fred" Catania Co-Owner fredcatania@librarybureausteel.com 856-696-5700 765-359-4202 Fax www.librarybureausteel.com | No | Net 30 |
| Source International 545 Hartford Turnpike Shrewsbury, MA 01545 04-2752053 | Bethany Parks National Sales Manager bparks@sourceinternationaldesign.com 800-722-0474 508-842-1838 Fax www.sourceinternationaldesign.com | No | Net 30 |
| Steelcase, Inc. 901 44 th Street, S.E. Grand Rapids, MI 49508 380819050 | Brian Ziemba Dealer Business Manager bziemba@steelcase.com 215-561-5331 518-439-6074 Fax www.steelcase.com | No | Net 30 |
| StorageLogic of Maryland, Inc. 47 Loveton Circle, Suite Q Sparks, MD 21152 26-1555596 | Dave Long Treasurer dlong@storagelogicinc.com 410-472-0824 410-472-0827 Fax www.storagelogicinc.com | No | Net 30 |
| Studio Q Furniture PO Box 1973 Hickory NC 28603 56-0861711 | Rich Iddings Office Manager riddings@studioqfurniture.com 800-356-5732 828-322-8462 Fax www.studioqfurniture.com | No | Net 30 |

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|--|--|---------------------------|--------------------------|
| Teknion, LLC 350 Fellowship Road, Suite 100 Mt. Laurel, NJ 08054 22-3785040 | Jeffrey M. Kraus Vice President – Business Operations jeff.kraus@teknion.com 856-596-7608 856-596-8088 Fax www.teknion.com/products | No | Net 30 |
| Trendway Corporation PO Box 9016 Holland, MI 49422 38-1864337 | Matt Hinueber Director, Contract Sales mhinueber@trendway.com 616-399-3900 616-399-0668 Fax www.trendway.com | No | Net 30 |
| TSRC, Inc. dba Mega Office Furniture 14140 N Washington Hwy Ashland, VA 23005 54-1474203 | Ben Roberson General Manager broberson@tsrcinc.net 804-412-7500 804-412-7575 Fax www.tsrcinc.net | Yes | Net 30 |
| U S Business Interiors 8800 Lottsford Road Largo, MD 20774 52-1677780 | Kurt Weiss President usbi@usbionline.com 301-350-8700 301-350-9393 Fax http://www.usbionline.com/ | No | Net 30 |
| Washington Office Interiors, LLC 12354 Carroll Avenue Rockville, MD 20852 20-2476206 | Barbara A. Barry Principal / Owner bbarry@washingtonoffice.com 301-770-4327 / 301-906-0528 888-792-2135 Fax www.washingtonoffice.com | Yes | Net 30 |
| Whitney Bros., Co dba Whitney Brothers 98 Railroad Street Keene, NH 03431 02-0203910 | Jay L. Krause National Contracts Manager whitneybros@ironfurnace.com 800-225-5381 603-357-1559 Fax www.whitneybros.com | No | Net 30 |
| Zoom, Inc. PO Box 2042 Rockville, MD 20847 20-2345463 | Maureen Levy President, CEO maureen@zoominc.org 301-299-7155 301-299-7166 Fax www.zoominc.org | Yes | Net 30 |

***MBE Certified: This indicates that at the time of award the supplier was certified as a Minority Business Enterprise (MBE) through a Government entity.**