



Addendum No. 1

INVITATION TO BID NO. 17-012

Contract for Emergency Medical Service – Medical Supplies
Cooperative Purchasing Program Manager
c/o Rick Konrad,
Email: rkonrad@mwcog.org

Offerors shall submit one (1) original and three (3) copies of their written proposal and one (1) CD or USB with the complete proposal to:

Metropolitan Washington Council of Governments
c/o Rick Konrad Room 301
777 North Capitol Street, NE, Suite 300
Washington, DC 20002
Submission Date: 12/22/2016
Time: 2:00 PM EDT

Questions / **Answers**

1. Is there a current bid tabulation to show what was awarded on the previous bid?

No, this is the first time this bid has been undertaken in this fashion. We may be able to provide existing pricing on some of the items based on what our member agencies have provided. Requests need to be made for specific item numbers.

2. Can you please indicate if it is ok to not bid on all items per agency? Is the bid based on award per item basis or all or none award? **And...** After reviewing the bid documents, I noticed that the award can be made per line item. Are we required to bid on each line item in order to be considered for award? **And...** Can you please advise how this contract will be awarded? Line by line, category, etc?

Bidders can bid on the items on Bid Form A in all or part. We anticipate awarding more than one contract on this bid. Our member agencies have the right to award the bid to one bidder if that is in their best interests from an administrative standpoint or to multiple bidders.

One example of items being awarded as a group is items 315-345 (Trauma Kit).

But as far as the overall list we feel that no one vendor will be able to provide all items on many of the lists included in Bid Form A.

Ultimately the contract(s) will be awarded by the individual agencies in whole or part, and may be done by category (item description), line item or agency list.

Change in wording below...

“1. **BID INSTRUCTIONS**

5. Multiple bidders may be awarded portions of the items covered by this ITB. ~~Where stated~~ Some awards may be done based on groups of products rather than individual items. Agencies have the right to contract for the bids awarded in their entirety, in segments or by individual item.”
3. In reading the bid, it states no subs on items listed with brands? Will the line say no sub, for example some items show BoundTree as the mfg. when they are a vendor and we can offer the same or similar product that they can?

On the Bid Form A, the ones that are absolutely no subs are marked as such in red and/or have “no subs” written out somewhere in the line item or description. There are no subs accepted for *those* items and no exceptions will be permitted.

Note - not all items that have brand names are “no subs.”

Others that do not have the words “no subs” - if you are offering an alternate must be put on the separate Exception sheet with the matching Item number and the information on the alternate product including how it is packaged (i.e. 12 per case).

See bid document as worded below...

Bid Document page 4...

“6. *Substitutions*

6.1 *Because of the distinct disparity in quality and, more importantly, the cost of certain products and when it has been determined that no other manner of description suffices, proprietary specification (brand names) have been used for some items.*

6.2 *The use of brand names in no way precludes any bidder from submitting alternative equivalent items for those items as long as the brand substitution is clearly indicated and added to Bid Form B; except:*

WHERE A BRAND NAME IS SPECIFIED, AND INDICATED by "NO SUBS", only that brand and part number will be accepted. This requirement is due to training and public safety issues."

4. Can you please advise me of the components required in item # 315, Trauma Kits for Anne Arundel County Public Schools?

The Trauma Kit is comprised of Items 316-345 (All items under Anne Arundel County – Public Schools Section).

Included within the Trauma Kit is a Burn Care Kit (Items 323-339). The Burn Care Kit line items will automatically calculate a Burn Care Kit total on line 322.

The Kits may be ordered in full or partial quantities depending on need.

5. I would like to know the current price you pay for the 2 biohazard bags in the above mentioned bid. Item #30 and 761.

Anne Arundel County's price...

BIOHAZARD BAG RED 7-10 GAL	290116	1	EA	\$0.08
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6. Most items on the Anne Arundel list have BoundTree Medical listed in the MFG/Supplier/Brand Name column. They are a distributor not a manufacturer so my question is if we are bidding the manufacturer of the item requested do we still need to list the item on Bid Form B (exceptions) since it technically would not be an exception?

You may use Bid Form A as long as the item is the same item relative to the manufacturer and specification. In some cases, using the *supplier's* name and stock number was only effective way to help identify the exact product.

7. Item questions

#12 - 9-foot strap- we need to know material, type of ends and buckle **The 9 Foot strap comes with a metal cam buckle. The strap is made of 2 inch nylon. 1 piece. Webbing has 4000 lb. tensile strength.** <https://www.boundtree.com/metal-cam-buckle-one-piece-straps-group-13589-170.aspx?search=506040BK>

#24- Band-Aids- need to know size and cloth or sheer? **Adhesive Bandage, White Cross, Sheer, 1inch x 3inch** <https://www.boundtree.com/adhesive-bandage-081290-product-2135-87.aspx?search=081290>

#61- Chucks- need to know size. **Tendersorb Underpad, Fluff Core, Light Blue Backsheet, 23inch x 24inch** <https://www.boundtree.com/underpads-chux-group-12734-67.aspx?search=4420080>

#129-130 Kling- sterile or non-sterile? **Conforming Non-Sterile Stretch Gauze Bandages** <https://www.boundtree.com/conforming-non-sterile-stretch-gauze-bandages-group-2033-118.aspx?search=080604>

#133-142 Laryn blades disposable- metal or plastic? **All are disposable metal laryngoscope blade with LED light source. Compatible with conventional system laryngoscope handles.** <https://www.boundtree.com/equiplite-mac-laryngoscope-blades-group-6338-30.aspx?search=2142-84000>

#219- Scalpels- what size? **Bard Parker Scalpel, Retractable, Locking, Protected, Disposable, Number 10** <https://www.boundtree.com/bard-parker-protected-disposable-scalpels-group-11623-144.aspx?search=372610>