

BALTIMORE COUNTY PUBLIC SCHOOLS

Joe A. Hairston, Superintendent

6901 Charles Street Towson, MD • 21204-3711

December 1, 2008

"CORRECTED LETTER OF INTENT TO AWARD"

Mr. Vincent Alcarese, President
US Modular Group East, Inc.
3102 Morningside Court
Baldwin, MD 21013

Dear Mr. Alcarese:

Your submission in response to Solicitation Number MBU-505-09 the Purchase of Modular Classrooms for Baltimore County Public Schools' Office of Maintenance was evaluated based on the requirements. The Office of Purchasing, in determining your bid to be the lowest responsive and responsible, will make a recommendation of award to your company to the Board of Education of Baltimore County at its December 2, 2008, Board Meeting. It is the intent of BCPS to accept your pricing as indicated in the schedule below:

Base Bid Item #	Description	
1	Single Classroom Unit "outrigger type" with steel studs	\$57,286.00
2	Single Classroom Unit "outrigger type" with wood studs	\$52,808.00
3	Single Classroom Unit "perimeter type" with steel studs	\$57,142.00
4	Single Classroom Unit "perimeter type" with wood studs	\$56,233.00
5	Double Classroom Unit "outrigger type" with steel studs	\$89,489.00
6	Double Classroom Unit "outrigger type" with wood studs	\$87,071.00
7	Double Classroom Unit "perimeter type" with steel studs	\$92,914.00
8	Double Classroom Unit "perimeter type" with wood studs	\$95,554.00

Mr. Vincent Alcarese, President
 Page 2
 December 1, 2008

Alternates		
A-1	One set of ADA approved stairs	\$950.00
A-2	One ADA approved ramp	\$4,480.00
A-3	One set of skirting for single unit	\$1,380.00
A-4	One set of skirting for double unit	\$1,955.00
A-5	Dry block foundation for single unit	\$2,760.00
A-6	Dry block foundtion for double unit	\$3,105.00
A-7	One Concrete Footer	\$167.00
A-8	Rigging and set-up on on site for single unit	\$4,255.00
A-9	Rigging and set-up on on site for double unit	\$4,850.00
A-10	1/2" thick vinyl finished drywall instead of regular 1/2" drywall for single unit	(\$2,400.00)
A-11	1/2" thick vinyl finished drywall instead of regular 1/2" drywall for double unit	(\$3,700.00)

Upon board approval, BCPS will issue a contract/agreement to your company as the Award Bidder for this project. Please return the signed contracts to the individual listed below. US Modular Group East, Inc. will be required to provide two sets of your Certificate of Insurance and all other submittals specified in the solicitation document in accords with the requirements as soon as possible after the issuance of the contract in order to expedite the delivery of this service.

Your Certificate of Insurance shall be made out in the name of **Board of Education of Baltimore County**, Attn: Patricia Onheiser, Contracting Assistant, 1940 Greenspring Drive, Suite G, Timonium, MD 21093. Send or have delivered all certificates of insurance, bonds, and contract documentation to her attention.

Common items noted from past insurance certificates and bonding are as follows: the insurance certificate must name **Board of Education of Baltimore County as the "additional insured"**, and that the cancellation on the certificate **can neither** say "will endeavor" to notify nor can it have a disclaimer for the obligation or liability for its failure to notify the Baltimore County Public Schools.

Please contact Melanie Webster at 410-887-4334 immediately to better understand the MBE requirement for this project.

Mr. Vincent Alcarese, Vice President

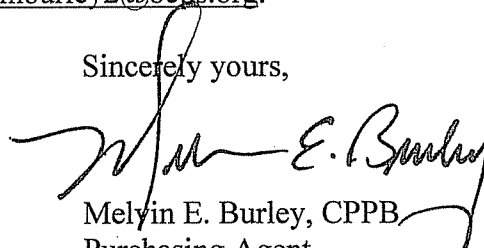
Page 3

December 1, 2008

Additionally, since the contract information has to be very accurate, please confirm that your company name, company address, and contact person's name, etc. used in this letter is accurate and correctly spelled. This or these names will be the name/names to be used on the official contract. Notify BCPS, Office of Purchasing, immediately if you notice any inaccuracies. If you have any questions regarding the above, please call, fax, or email.

Thank you very much for working with the Baltimore County Public Schools. If you need to reach me, I am available at 1940 Greenspring Drive, Suite G, Timonium, MD 21093, telephone number 410-887-4334, and email address mburley2@bcps.org.

Sincerely yours,



Melyin E. Burley, CPPB
Purchasing Agent

Attachment(s): ***Bid Tabulation***

cc: Wayne Thamert, Facilities Inspector
 Patricia Onheiser, Purchasing/Contracting Assistant
 Melanie Webster, MBE Officer
 Harry Baines, BRCPC
 All Bidders
 Bid File— MBU-505-09

**BALTIMORE COUNTY PUBLIC SCHOOLS
 BID TABULATION**

Bid Number: MBU-505-09

Bid Name: Purchase of Modular Classrooms

Base Bid Item #	Description	BIDDERS NAME					USMGE
		EMH Environmental Inc.	ModSpace	Modular Genius Inc.			
1	Single Classroom Unit "outrigger type" with steel studs	\$48,200.00	\$56,845.95	\$46,683.00		\$57,286.00	
2	Single Classroom Unit "outrigger type" with wood studs	\$45,750.00	\$54,711.27	\$45,329.00		\$52,808.00	
3	Single Classroom Unit "perimeter type" with steel studs	\$53,190.00	\$60,746.74	\$50,294.00		\$57,142.00	
4	Single Classroom Unit "perimeter type" with wood studs	\$50,940.00	\$58,612.05	\$48,940.00		\$56,233.00	
5	Double Classroom Unit "outrigger type" with steel studs	\$81,060.00	\$93,888.40	\$77,265.00		\$89,489.00	
6	Double Classroom Unit "outrigger type" with wood studs	\$77,380.00	\$90,928.18	\$75,382.00		\$87,071.00	
7	Double Classroom Unit "perimeter type" with steel studs	\$91,065.00	\$99,747.54	\$83,000.00		\$92,914.00	
8	Double Classroom Unit "perimeter type" with wood studs	\$89,185.00	\$96,787.32	\$81,100.00		\$95,554.00	
Alternates							
A-1	One set of ADA approved stairs	\$1,300.00	\$1,571.06	\$1,605.00		\$950.00	
A-2	One ADA approved ramp	\$3,300.00	\$5,674.05	\$4,676.00		\$4,480.00	
A-3	One set of skirting for single unit	\$1,705.00	\$2,177.67	\$1,822.00		\$1,380.00	
A-4	One set of skirting for double unit	\$1,980.00	\$3,076.05	\$2,600.00		\$1,955.00	
A-5	Dry block foundation for single unit	\$500.00	\$527.40	\$2,013.00		\$2,760.00	
A-6	Dry block foundation for double unit	\$800.00	\$899.57	\$2,713.00		\$3,105.00	
A-7	One Concrete Footer	\$300.00	\$246.78	\$250.00		\$167.00	
A-8	Rigging and set-up on site for single unit	\$1,900.00	\$2,519.59	\$2,354.00		\$4,255.00	
A-9	Rigging and set-up on site for double unit	\$2,600.00	\$2,981.31	\$4,494.00		\$4,850.00	
A-10	1/2" thick vinyl finished drywall instead of regular 1/2" drywall for single unit	(\$500.00)	(\$2,397.78)	(\$2,000.00)		(\$2,400.00)	
A-11	1/2" thick vinyl finished drywall instead of regular 1/2" drywall for double unit	(\$1,000.00)	(\$3,334.07)	(\$2,500.00)		(\$3,700.00)	

BID TABULATION

Bid Number: MBU-505-09

Bid Name: Purchase of Modular Classrooms

		BIDDER'S NAME			
		EMH Environmental Inc.	ModSpace	Modular Genius Inc.	USMGE
		ITEM 1	ITEM 1	ITEM 1	ITEM 1
Base Bid		\$48,200.00	\$56,845.95	\$46,683.00	\$57,286.00
A-1	One set of ADA approved stairs	\$1,300.00	\$1,571.06	\$1,605.00	\$950.00
A-2	One ADA approved ramp	\$3,300.00	\$5,674.05	\$4,676.00	\$4,480.00
A-3	One set of skirting for single unit	\$1,705.00	\$2,177.67	\$1,822.00	\$1,380.00
A-5	Dry block foundation for single unit	\$500.00	\$527.40	\$2,013.00	\$2,760.00
A-7	One Concrete Footer	\$300.00	\$246.78	\$250.00	\$167.00
A-8	Rigging and set-up on site for single unit	\$1,900.00	\$2,519.59	\$2,354.00	\$4,255.00
		\$57,205.00	\$69,562.50	\$59,403.00	
		ITEM 2	ITEM 2	ITEM 2	ITEM 2
Base Bid		\$45,750.00	\$54,711.27	\$45,329.00	\$52,808.00
A-1	One set of ADA approved stairs	\$1,300.00	\$1,571.06	\$1,605.00	\$950.00
A-2	One ADA approved ramp	\$3,300.00	\$5,674.05	\$4,676.00	\$4,480.00
A-3	One set of skirting for single unit	\$1,705.00	\$2,177.67	\$1,822.00	\$1,380.00
A-5	Double Classroom Unit "outrigger type" with steel studs	\$500.00	\$527.40	\$2,013.00	\$2,760.00
A-7	One Concrete Footer	\$300.00	\$246.78	\$250.00	\$167.00
A-8	Rigging and set-up on site for single unit	\$1,900.00	\$2,519.59	\$2,354.00	\$4,255.00
		\$54,755.00	\$67,427.82	\$58,049.00	
		ITEM 3	ITEM 3	ITEM 3	ITEM 3
Base Bid		\$53,190.00	\$60,746.74	\$50,294.00	\$57,142.00
A-1	One set of ADA approved stairs	\$1,300.00	\$1,571.06	\$1,605.00	\$950.00
A-2	One ADA approved ramp	\$3,300.00	\$5,674.05	\$4,676.00	\$4,480.00
A-3	One set of skirting for single unit	\$1,705.00	\$2,177.67	\$1,822.00	\$1,380.00
A-5	Double Classroom Unit "outrigger type" with steel studs	\$500.00	\$527.40	\$2,013.00	\$2,760.00
A-7	One Concrete Footer	\$300.00	\$246.78	\$250.00	\$167.00
A-8	Rigging and set-up on site for single unit	\$1,900.00	\$2,519.59	\$2,354.00	\$4,255.00
		\$62,195.00	\$73,463.29	\$63,014.00	

BID TABULATION

Bid Number: MBU-505-09

Bid Name: Purchase of Modular Classrooms

		BIDDER'S NAME			
		EMH Environmental Inc.	ModSpace	Modular Genius Inc.	USMGE
		ITEM 4	ITEM 4	ITEM 4	ITEM 4
Base Bid		\$50,940.00	\$58,612.05	\$48,940.00	\$56,233.00
A-1	One set of ADA approved stairs	\$1,300.00	\$1,571.06	\$1,605.00	\$950.00
A-2	One ADA approved ramp	\$3,300.00	\$5,674.05	\$4,676.00	\$4,480.00
A-3	One set of skirting for single unit	\$1,705.00	\$2,177.67	\$1,822.00	\$1,380.00
A-5	Double Classroom Unit "outrigger type" with steel studs	\$500.00	\$527.40	\$2,013.00	\$2,760.00
A-7	One Concrete Footer	\$300.00	\$246.78	\$250.00	\$167.00
A-8	Rigging and set-up on site for single unit	\$1,900.00	\$2,519.59	\$2,354.00	\$4,255.00
		\$59,945.00	\$71,328.60	\$61,660.00	
		ITEM 5	ITEM 5	ITEM 5	ITEM 5
Base Bid		\$81,060.00	\$93,888.40	\$77,265.00	\$89,489.00
A-1	One set of ADA approved stairs	\$1,300.00	\$1,571.06	\$1,605.00	\$950.00
A-1	One set of ADA approved stairs	\$1,300.00	\$1,571.06	\$1,605.00	\$950.00
A-2	One ADA approved ramp	\$3,300.00	\$5,674.05	\$4,676.00	\$4,480.00
A-2	One ADA approved ramp	\$3,300.00	\$5,674.05	\$4,676.00	\$4,480.00
A-4	One set of skirting for double unit	\$1,980.00	\$3,076.05	\$2,600.00	\$1,955.00
A-6	Dry Block Foundation for double unit	\$800.00	\$899.57	\$2,713.00	\$3,105.00
A-9	Rigging and set-up on site for double unit	\$2,600.00	\$2,981.31	\$4,494.00	\$4,850.00
		\$55,640.00	\$115,335.55	\$99,634.00	
		ITEM 6	ITEM 6	ITEM 6	ITEM 6
Base Bid		\$77,380.00	\$90,928.18	\$75,382.00	\$87,071.00
A-1	One set of ADA approved stairs	\$1,300.00	\$1,571.06	\$1,605.00	\$950.00
A-1	One set of ADA approved stairs	\$1,300.00	\$1,571.06	\$1,605.00	\$950.00
A-2	One ADA approved ramp	\$3,300.00	\$5,674.05	\$4,676.00	\$4,480.00
A-2	One ADA approved ramp	\$3,300.00	\$5,674.05	\$4,676.00	\$4,480.00
A-4	One set of skirting for double unit	\$1,980.00	\$3,076.05	\$2,600.00	\$1,955.00
A-6	Dry Block Foundation for double unit	\$800.00	\$899.57	\$2,713.00	\$3,105.00
A-9	Rigging and set-up on site for double unit	\$2,600.00	\$2,981.31	\$4,494.00	\$4,850.00
		\$91,960.00	\$112,375.33	\$97,751.00	

**BALTIMORE COUNTY PUBLIC SCHOOLS
BID TABULATION**

Bid Number: MBU-505-09
Bid Name: Purchase of Modular Classrooms

		BIDDER'S NAME			
		EMH Environmental Inc.	ModSpace	Modular Genius Inc.	USMGE
		ITEM 7	ITEM 7	ITEM 7	ITEM 7
Base Bid		\$91,065.00	\$99,747.54	\$83,000.00	\$92,914.00
A-1	One set of ADA approved stairs	\$1,300.00	\$1,571.06	\$1,605.00	\$950.00
A-1	One set of ADA approved stairs	\$1,300.00	\$1,571.06	\$1,605.00	\$950.00
A-2	One ADA approved ramp	\$3,300.00	\$5,674.05	\$4,676.00	\$4,480.00
A-2	One ADA approved ramp	\$3,300.00	\$5,674.05	\$4,676.00	\$4,480.00
A-4	One set of skirting for double unit	\$1,980.00	\$3,076.05	\$2,600.00	\$1,955.00
A-6	Dry Block Foundation for double unit	\$77,380.00	\$90,928.18	\$75,382.00	\$87,071.00
A-9	Rigging and set-up on site for double unit	\$2,600.00	\$2,981.31	\$4,494.00	\$4,850.00
		\$182,225.00	\$211,223.30	\$178,036.00	
		ITEM 8	ITEM 8	ITEM 8	ITEM 8
Base Bid		\$89,185.00	\$96,787.32	\$81,100.00	\$95,554.00
A-1	One set of ADA approved stairs	\$1,300.00	\$1,571.06	\$1,605.00	\$950.00
A-1	One set of ADA approved stairs	\$1,300.00	\$1,571.06	\$1,605.00	\$950.00
A-2	One ADA approved ramp	\$3,300.00	\$5,674.05	\$4,676.00	\$4,480.00
A-2	One ADA approved ramp	\$3,300.00	\$5,674.05	\$4,676.00	\$4,480.00
A-4	One set of skirting for double unit	\$1,980.00	\$3,076.05	\$2,600.00	\$1,955.00
A-6	Dry Block Foundation for double unit	\$800.00	\$899.57	\$2,713.00	\$3,105.00
A-9	Rigging and set-up on site for double unit	\$2,600.00	\$2,981.31	\$4,494.00	\$4,850.00
		\$103,765.00	\$118,234.47	\$103,469.00	

		YES	NO	YES	YES
		BC DPW PRE-QUALIFIED			

IMPORTANT: NO AWARD HAS BEEN MADE.

Award bidder (s) has not yet been identified. Complete evaluation of the bids by BCPS representatives will occur in the near future. The recommended award will be available in the Office of Purchasing after the completed evaluation. Bids will not be available for review by bidders at the bid opening. BCPS reserves the right to review all materials and present a recommendation to the Board of Education prior to bids being available for review. Bid documents will only be available for review after approval of the contract by the Board. Bidders may call the Office of Purchasing to set up a date and time for reviewing bid documents.

KEY: GREEN / LOWEST-PRIMARY; YELLOW / SECOND LOWEST-SECONDARY; RED / THIRD LOWEST-TERTIARY