

Consultant questions about the Telework RFP and answers provided:

Question. On page 3 the telework RFP states "the consultant will make outreach efforts as directed". What does that mean specifically and approximately how many hours will you require?

Answer. There might be times when we (Baltimore Metropolitan Council and Maryland Department of Transportation) would like to have the Consultant assist with outreach to the business community. This could require site visits to several large employers or presenting to business groups, such as local chambers of commerce. This would be in addition to the two seminars mentioned in the RFP. We have not determined a required number of hours for this activity. What we're looking for from those responding to the RFP is an hourly rate to conduct such outreach. *(Posted 4/13/2009)*

Question. Is there any expectation or requirement for the length of the seminars? We conduct seminars of different types and different lengths. If we have a requirement to meet that's fine. If there's flexibility we can get more creative in our proposal in order to increase the number of employers we reach.

The same type of question applies for the website. We have some options that are more interactive for employers to help get them from the information stage into the active development of telework products. Again, if we have free reign in the proposal we'll include these options.

Answer. We are open to the length of the seminars. However, keep in mind that we see them as being promotional—sort of a “This is Telework” introduction, rather than full-fledged training opportunities.

The consultant will be asked to offer comments and suggestions to the web site BMC develops but will not take a direct role in creating the site. *(Posted 4/17/2009)*