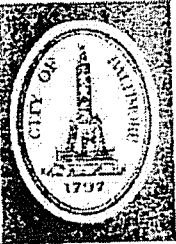


| | | | | |
|-------------|-----------------------|---|--|---|
| FROM | NAME & TITLE | Cecil S. Moore, CPPO, CPPB, C.P.M., City Purchasing Agent | CITY of BALTIMORE MEMO |  |
| | AGENCY NAME & ADDRESS | Bureau of Purchases 231 East Baltimore Street, Suite 300 | | |
| | SUBJECT | Formal - Low Bid | | |

Tires and 2

DATE: August 26, 2008

TO Honorable President and Members
of the Board of Estimates

Dear President and Members:

ACTION REQUESTED OF B/E:

The Board is requested to approve awards for **Solicitation Number B50000621 - New Tires, Retreads, and Roadside Service for Heavy Equipment** to the vendors listed below in the approximate amounts indicated. Period of coverage is September 3, 2008 through September 2, 2011, with two one-year renewals.

| | | |
|--|--|---|
| \$2,000,000.00 | \$1,000,000.00 | \$1,000,000.00 |
| Admiral Tire, d/b/a Edgewater Tire, Inc. 1210 Forest Drive Annapolis, MD 21403 | McCarthy Tire Service, Inc. 3321A 75th Avenue Landover, MD 20785 | Donald B. Rice Tire Co., 900 N. East Street Frederick, MD 21701 |

AMOUNT OF MONEY AND SOURCE OF FUNDS:

\$4,000,000.00 Account Nos.: Various

BACKGROUND/EXPLANATION:

Bidders were solicited nationwide via Citibuy posting and in local newspapers. The five bids received were opened on August 6, 2008. Due to a high demand for both new and retread tires and roadside service, multiple vendors are required to meet the City's needs. Authority is requested to issue multiple purchase orders in the amount of \$4,000,000.00.

The above amount is our estimated requirement; however, the vendors shall supply the City's entire requirement, be it more or less.

Req. Nos.: Various Departments of Public Works, Fleet Management Division

MBE/WBE PARTICIPATION:

MWBOO set goals of 5% MBE and 2% WBE for Retreads and Roadside Service, and 0% MBE and 0% WBE for New Tires. MWBOO found all the vendors non-compliant on August 20, 2008 due to omissions or vagueness in their M/WBE submission packages. It appears that these are administrative errors can be remedied in short order. An award is recommended contingent upon the vendors coming into compliance within 10 days after Board action.

BALTIMORE CITY RESIDENTS FIRST (BCRF):

BCRF applicable. Certification statement completed and returned to Purchases.

Attachments: MWBOO Goal Sheet & Compliance Reviews

APPROVED BY BOARD OF ESTIMATES
SEP 03 2008

Bernice M. Taylor
DATE _____ CLERK

CSM:jdm:SAF #0069

Contract Title and Number: _____

This Contract will be awarded through competitive bidding.

_____ will be awarded to a selected source.

_____ is for professional services.

List services or supplies that the Prime Contractor will not be able to subcontract to another company and will be required to perform with its own workforce:

Getting the new tires directly from the manufacturer.

List services or supplies required under this contract that are available only from a sole source:

Purchase of new tires, must be an authorized Goodyear reseller.

List services or supplies required under this contract that should be exempt from MBE and WBE subcontracting goals and give reasons:

Purchase of tires can not be segmented because the dealer gets them directly from the manufacturer.

Stuart A. Feldman, Procurement Specialist II
Signature and Title of person completing form

Rec 5-8-08
4/25/2008
Date

Action by Minority and Women's Business Opportunity Office

The following goals are applied to this contract:

MBE Goal: 5 %

WBE Goal: 0 %

20% MBE
7/9/08

Thomas B. Gray
Signature

5/23/08
Date

Name and Title

**MINORITY AND WOMEN'S BUSINESS OPPORTUNITY OFFICE
MBE AND WBE PARTICIPATION COMPLIANCE REVIEW**

To (Agency): Bureau of Purchases

Contract Number: B50000621 New Tires, Retreads, & Roadside Service

MBE Goal: 5 %

WBE Goal: 0 %

Contractor: McCarthy Tire & Automotive Centers

Total Contract Amount: Unknown

| MBE/WBE Firms | Dollar Amount | Percentage |
|---------------|---------------|------------|
| MBE: | \$ 0.00 | 0.00 % |
| WBE: | \$ 0.00 | 0.00 % |

Compliant

Non-Compliant

Comments:

*Bidder requested a waiver but did not complete 'Part E: Participation Waiver Request Form'. The bidder did not demonstrate good-faith efforts to meet the goals.

Stephanie Pringle 8-18-08
Analyst Date

Thomas Blay 8/20/08
Chief, MWBOO Date

**MINORITY AND WOMEN'S BUSINESS OPPORTUNITY OFFICE
MBE AND WBE PARTICIPATION COMPLIANCE REVIEW**

To (Agency): Bureau of Purchases

Contract Number: B50000621 New Tires, Retreads, & Roadside Service

MBE Goal: 5 %

WBE Goal: 0 %

Contractor: Service Tire Truck Center

Total Contract Amount: Unknown

| MBE/WBE Firms | Dollar Amount | Percentage |
|----------------------------|-----------------|------------|
| MBE: Millennium Auto Parts | *See note below | |
| WBE: | | |

Compliant

Non-Compliant

Comments:

*Bidder did not complete 'Part C: Statement of Intent' form for the 5% MBE participation.

Stephanie Grady 8-18-08
Analyst Date

Thomas Blazy 8/20/08
Chief, MWBOO Date

**MINORITY AND WOMEN'S BUSINESS OPPORTUNITY OFFICE
MBE AND WBE PARTICIPATION COMPLIANCE REVIEW**

To (Agency): Bureau of Purchases

Contract Number: B50000621 New Tires, Retreads, & Roadside Service

MBE Goal: 5 %

WBE Goal: 0 %

Contractor: Donald B. Rice Tire Company

Total Contract Amount: Unknown

| MBE/WBE Firms | Dollar Amount | Percentage |
|--------------------------------|-----------------|------------|
| MBE: Millennium Auto Parts | *See note below | |
| WBE: Maryland Chemical Company | *See note below | |

Compliant

Non-Compliant

Comments:

*Bidder did not complete 'Part C: Statement of Intent' for the 5% MBE participation.

Stephanie Hingle 8-18-08
Analyst Date

Thomas B. Core 8/20/08
Chief, MWBOO Date

**MINORITY AND WOMEN'S BUSINESS OPPORTUNITY OFFICE
MBE AND WBE PARTICIPATION COMPLIANCE REVIEW**

To (Agency): Bureau of Purchases

Contract Number: B50000621 New Tires, Retreads, & Roadside Service

MBE Goal: 5 %

WBE Goal: 0 %

Contractor: Edgewater Tire, Inc. dba Admiral Tire

Total Contract Amount: Unknown

| MBE/WBE Firms | Dollar Amount | Percentage |
|------------------------------------|-----------------|------------|
| MBE: Pulaski Tire & Towing Service | *See note below | |
| WBE: Maryland Chemical Company | \$0.00 | 2.00 % |

Compliant

Non-Compliant

Comments:

* Pulaski Tire & Towing Service is not certified as a MBE with Baltimore City. Bidder has not made a good-faith effort to meet MBE goal.

Stephanu Brungle 8-18-08
Analyst Date

Thomas P. Gray 8/20/08
Chief, MWBOO Date

Vendor
Donald B. Rice Tire Co.

| Item#/Desc. | Type | Brand | Qty. | Cost | Ext. Cost |
|--|------|-----------------------|------|----------|-------------|
| Item #1 - Disc. Off List Price | | | N/A | | N/A |
| Item #1A - Industrial Tire | | Goodyear | 100 | \$208.71 | \$20,871.00 |
| Item #1B - 20.5 x 25 Loader Tire | | | 1 | \$5.00 | \$5.00 |
| Item #1B - 20.5 x 25 Loader Tire | | | 100 | \$978.00 | \$97,800.00 |
| Item #1B - Disposal Cost | | | 1 | \$5.00 | \$5.00 |
| Item #2 - Retread Tires - Disc. Off List Price | | | N/A | | N/A |
| Item #2 - Retread Tires - Disc. Off List Price | | Goodyear | N/A | | N/A |
| Item #2 - Repairs Disc. Off List Price | | Goodyear | N/A | | N/A |
| Item #2A - 10R-225 | | Goodyear | 150 | \$145.34 | \$21,801.00 |
| Item #2B - 11R225 | | Goodyear | 500 | \$163.40 | \$81,700.00 |
| Item #2C - 11R22.5 | | Goodyear | 500 | \$70.00 | \$35,000.00 |
| Item #3A - Tire Service for Industrial Tires | | | | | |
| (1) Dismount/Mount (Inc On/Off vehicle) | | | 1 | \$0.00 | \$0.00 |
| (2) Dismount/Mount Labor | | | 1 | \$0.00 | \$0.00 |
| (3) Dismount/Mount Labor Drive-in | | | 1 | \$0.00 | \$0.00 |
| (4) Flat Repair (Include On/Off vehicle) | | | 1 | \$5.00 | \$5.00 |
| (5) Flat Repair (Inc Dismount/Mount) | | | 1 | \$0.00 | \$0.00 |
| (6) Powder Coat Wheel Reconditioning | | | 1 | \$0.00 | \$0.00 |
| (7) Rotation | | | 1 | \$0.00 | \$0.00 |
| (8) Rotation-Drive in | | | 1 | \$10.00 | \$10.00 |
| (9) Repair Material | | | 1 | \$2.00 | \$2.00 |
| (10) Scrap Tire Disposal | | | 1 | \$0.00 | \$0.00 |
| (11) Valve New (bolt-in or snap-in) | | | 1 | \$6.00 | \$6.00 |
| (12) Valve New (liquid fill) | | | 1 | \$40.00 | \$40.00 |
| (13) Road Service Day Rate | | | 1 | \$0.00 | \$0.00 |
| Item #3B - Tire Service for Grader/Tractor Tires | | | | | |
| (14) Dismount/Mount (Inc on/off vehicle) | | | 1 | \$0.00 | \$0.00 |
| (15) Dismount/Mount Labor | | | 1 | \$40.00 | \$40.00 |
| (16) Dismount/Mount Labor Drive-in | | | 1 | \$0.00 | \$0.00 |
| (17) Flat Repair (Include on/off vehicle) | | | 1 | \$0.00 | \$0.00 |
| (18) Flat Repair (Inc Dismount/Mount) | | | 1 | \$0.00 | \$0.00 |
| (19) Powder Coat Wheel Reconditioning | | | 1 | \$0.00 | \$0.00 |
| (20) Rotation | | | 1 | \$0.00 | \$0.00 |
| (21) Rotation-Drive in | | | 1 | \$15.00 | \$15.00 |
| (22) Repair Material | | | 1 | \$15.00 | \$15.00 |
| (23) Scrap Tire Disposal | | | 1 | \$0.00 | \$0.00 |
| (24) Valve New (bolt-in or snap-in) | | | 1 | \$0.00 | \$0.00 |
| (25) Valve New (liquid fill) | | | 1 | \$10.00 | \$10.00 |
| (26) Road Service Day Rate | | | 1 | \$65.00 | \$65.00 |
| (27) Road Service Night Rate (2 hr. min.) | | | 1 | \$75.00 | \$75.00 |
| (28) New Calcium Installed per Gallon | | | 1 | \$1.50 | \$1.50 |
| (29) Transfer Calcium per Gallon | | | 1 | \$0.50 | \$0.50 |
| Item #4 - Emergency Road Service | | | | | |
| Normal Business Hours Rate | | | 50 | \$65.00 | \$3,250.00 |
| Overtime Hourly Rate | | | 10 | \$75.00 | \$750.00 |
| Sunday/Holiday Hourly Rate | | | 20 | \$75.00 | \$1,500.00 |
| Item #1 - Disc. Off List Price | | | N/A | | N/A |
| Item #1A - Industrial Tire | | Bridgestone/Firestone | 100 | \$177.00 | \$17,700.00 |
| Item #1B - 20.5 x 25 Loader Tire | | | 1 | \$6.00 | \$6.00 |
| Item #1B - 20.5 x 25 Loader Tire | | | 100 | \$892.50 | \$89,250.00 |
| Item #1B - Disposal Cost | | | 1 | \$96.00 | \$96.00 |
| Item #2 - Retread Tires - Disc. Off List Price | | | N/A | | N/A |
| Item #2 - Retread Tires - Disc. Off List Price | | Bandag | N/A | | N/A |
| Item #2 - Repairs Disc. Off List Price | | Bandag | N/A | | N/A |
| Item #2A - 10R-225 | | Bandag | 150 | \$95.50 | \$14,325.00 |
| Item #2B - 11R225 | | Bandag | 500 | \$109.50 | \$54,750.00 |
| Item #2C - 11R22.5 | | Bandag | 500 | \$75.00 | \$37,500.00 |
| Item #3A - Tire Service for Industrial Tires | | | | | |
| (1) Dismount/Mount (Inc On/Off vehicle) | | | 1 | \$9.00 | \$9.00 |
| (2) Dismount/Mount Labor | | | 1 | \$9.00 | \$9.00 |
| (3) Dismount/Mount Labor Drive-in | | | 1 | \$12.00 | \$12.00 |
| (4) Flat Repair (Include On/Off vehicle) | | | 1 | \$12.00 | \$12.00 |
| (5) Flat Repair (Inc Dismount/Mount) | | | 1 | \$18.00 | \$18.00 |
| (6) Powder Coat Wheel Reconditioning | | | 1 | \$0.00 | \$0.00 |
| (7) Rotation | | | 1 | \$0.00 | \$0.00 |
| (8) Rotation-Drive in | | | 1 | \$0.00 | \$0.00 |
| (9) Repair Material | | | 1 | \$0.00 | \$0.00 |
| (10) Scrap Tire Disposal | | | 1 | \$10.00 | \$10.00 |
| (11) Valve New (bolt-in or snap-in) | | | 1 | \$1.85 | \$1.85 |

McCarty Tire Service Co., Inc.

26.5 & above .76 x's - 24%, 23.5 & below .70 x's - 30%

Vendor Notes

Hours of Operation
M-F 7:00 AM - 5:00 PM
Sat 8:00 AM - 12:00 PM

per hour

per hour
per hour

per hour

Hours of Operation
M-F 7:30 AM - 5:00 PM
Sat 7:30 AM - 12:00 PM

per hour

Hours of Operation
M-F 7:30 AM - 6:30 PM
Sat 8:00 AM - 3:30 PM