



State of Maryland
Anne Arundel County
Baltimore County
Carroll County
City of Baltimore
Harford County
Howard County

BRCPC Invitation for Bid No. 2008-01
Issued by Howard County, Maryland Office of Purchasing
on behalf of the
BALTIMORE REGIONAL COOPERATIVE PURCHASING COMMITTEE

**Contract Period: January 1, 2008 – December 31, 2010
with 5 one-year renewal options**

January 24, 2008

AWARDED MANUFACTURERS' DISCOUNTS

Table of Contents

Proposal 1: Systems Furniture	Page 2
Proposal 2: Casegoods Furniture	Page 4
Proposal 3: School (including Early Childhood/Pre-K and K), Library, Audio Visual	Page 9
Proposal 4: Seating	Page 12
Proposal 5: Files, Filing Systems, Storage Cabinets and Shelving	Page 16
Proposal 6: Lockers, Folding Tables & Chairs, Costumers/Other Misc. Furniture	Page 19

All awards are FOB Destination, Inside Delivery.

When the manufacturer bid direct, the names of the dealers submitted with the bid are listed below the manufacturers' name. Howard County will not continually update the list of dealers. Users of the contract should contact the manufacturer to obtain a current list of dealers.

Proposal 1: Systems Furniture

Bidder with Highest Discount	Manufacturer	Discount	Green Furniture	Quick Ship
Ambridge Interiors, LLC	GF Office Furniture	45.00%		
Ambridge Interiors, LLC	National Office Furniture	42.00%		
Ambridge Interiors, LLC	Rampart	30.00%		
American Design Associates, Inc.	Compatico	42.50%		
American Design Associates, Inc.	Evolve	41.00%	x	
American Design Associates, Inc.	Transwall	42.00%	x	
American Office Equipment Company, Inc.	Herman Miller	64.00%	x	
Artopex	Artopex	50.00%		
Bretford Manufacturing, Inc. Dealers: American Office Equipment Company, Inc. Douron, Inc. Glover Equipment Sales Group, LLC Kunz Price Modern LLC Rudolph's Office and Computer Supply, Inc. School Specialty Sebree & Associates Wurkspace	Bretford Manufacturing	40.00%	x	
Cano Corporation Dealers: A. J. Stationers, Inc. American Design Associates, Inc. Glover Equipment Sales Group, LLC Interior Connections, LLC Charles County Office Furniture Company Inc. Mali Office Products Legal Office Supply, Inc. Now Interiors	Cano Corporation	51.00%	x	x
Douron, Inc.	All Steel	61.00%		x
Douron, Inc.	Fluid Concepts	42.50%		x
Douron, Inc.	Hon	57.50%	x	x
Douron, Inc.	Invincible	53.20%	x	x
Douron, Inc.	Right Angle	47.20%		
Douron, Inc.	Systematix	32.00%		x
Ergonomic Concepts, LLC Dealers: Atlantic Corporate Interiors, Inc. American Office Equipment Company, Inc. Douron, Inc. Glover Equipment Sales Group, LLC Innovative Business Interiors Price Modern LLC Rudolph's Office and Computer Supply, Inc. Sebree and Associates, Inc. Standard Business Furniture Wurkspace LLC	Ergonomic Concepts	48.00%		
Glover Equipment Sales Group, LLC	American Seating	52.90%		

Proposal 1: Systems Furniture (cont'd)

Bidder with Highest Discount	Manufacturer	Discount	Green Furniture	Quick Ship
Groupe Lacasse LLC Dealers: Interior Connections, LLC American Design Associates, Inc. Glover Equipment Sales Group, LLC	Nvision	50.00%		
K.I.-The Hinman Group	Krueger International	52.00%	x	x
Kimball International Marketing	Kimball Office	62.00%	x	x
Marvel Group, Inc. Dealers: Atlantic Corporate Interiors, Inc. Chesapeake Office Supply, Inc. Glover Equipment Sales Group, LLC Innovative Business Interiors, Inc. Price Modern LLC Rudolph's Office and Computer Supply, Inc. Sebree and Associates, Inc. Wurkspace LLC	The Marvel Group	54.50%	x	x
Maryland Correctional Enterprises	Maryland Correctional Enterprises	0.00%	x	
Maryland Office Interiors, Inc.	AIS-Affordable Interior Systems, Inc.	64.00%	x	
Maryland Office Interiors, Inc.	Knoll North America	54.00%	x	
Maxon Furniture Inc.	Panel Concepts (Maxon Furniture Inc.)	52.50%		
Nello Wall Systems, Inc.	Nello Wall Systems - Floor to Ceiling Movable Wall	49.00%	x	x
Nello Wall Systems, Inc.	Nello Wall Systems - Systems Furniture	49.00%	x	x
Price Modern LLC	Haworth	66.00%	x	x
Rudolph's Office and Computer Supply, Inc.	AIS-Affordable Interior Systems, Inc.	64.00%	x	x
Rudolph's Office and Computer Supply, Inc.	SMI (Southern Metal Industries)	47.60%		
Staples Contract and Commercial	Open Plan Systems	68.00%		
Teknion	Teknion, LLC	61.18%	x	x
Trendway Corporation Dealers: Bettinger West Interiors, Inc. Corporate Environment Solutions, Inc. Douron, Inc. Enterprise Furniture Consultants, Inc. Expressway Office Solutions, Inc. Glover Equipment Sales Group, LLC Hamilton Business Interiors Interior Connections PBI, Inc. Rudolph's Office and Computer Supply, Inc. Standard Business Furniture Wurkspace LLC	Trendway	55.00%	x	x
Wright Line LLC	Wright Line, LLC	21.50%		

Proposal 2: Casegoods Furniture

Bidder with Highest Discount	Manufacturer	Discount	Green Furniture	Quick Ship
Adden Furniture, Inc.	Adden Furniture	35.00%	x	
Ambridge Interiors, LLC	Anderson Hickey	25.00%		
Ambridge Interiors, LLC	Legacy Furniture Group	30.00%		
Ambridge Interiors, LLC	National Office Furniture	42.00%		
Ambridge Interiors, LLC	United Chair	25.00%		
American Design Associates, Inc.	Center Core	41.00%		
American Design Associates, Inc.	Datum Office Furniture	40.00%		
American Design Associates, Inc.	DSI	40.00%		
American Design Associates, Inc.	Hamilton Sorter	32.00%	x	
American Design Associates, Inc.	Haskell	40.00%		
American Design Associates, Inc.	Logiflex	40.00%		
American Design Associates, Inc.	Office Source	40.00%		x
American Design Associates, Inc.	Smith Systems	50.20%	x	
American Design Associates, Inc.	Spectrum Industries	44.40%		
American Office Equipment Company, Inc.	Arnold	43.00%		
American Office Equipment Company, Inc.	Ergo Systems	51.00%		
American Office Equipment Company, Inc.	Herman Miller	45.00%	x	
American Office Equipment Company, Inc.	OFS Brands	52.00%		
American Office Equipment Company, Inc.	St Timothy	51.50%		
Arcon Resources, Inc.	Revolution Products	42.00%		
Artopex	Artopex	50.00%		
Berco Inc. Dealers: American Office Equipment Company, Inc. American Design Associates, Inc. Bettinger West Interiors, Inc. Corporate Environment Solutions, Inc. Douron, Inc. Enterprise Furniture Consultants, Inc. Expressway Office Solutions, Inc. Glover Equipment Group Sales, LLC Hamilton Business Interiors, LLC Interior Connections, LLC Maryland Office Interiors, Inc. PBI, Inc. Price Modern LLC Rudolph's Office and Computer Supply, Inc. Standard Business Furniture USBI Wurkspace LLC	Berco	50.00%		
Bretford Manufacturing, Inc.	Bretford Manufacturing, Inc.	40.00%		
Brodart Company Dealers: Glover Equipment Sales Group, LLC Brodart Company	Brodart	44.00%	x	

Proposal 2: Casegoods Furniture (cont'd)

Bidder with Highest Discount	Manufacturer	Discount	Green Furniture	Quick Ship
Cano Corporation Dealers: A. J. Stationers, Inc. American Design Associates, Inc. Glover Equipment Sales Group, LLC Interior Connections, LLC Charles County Office Furniture Company, Inc. Mali Office Products Legal Office Supply, Inc. Now Interiors	Cano Corporation	51.00%		
Capital Office Systems, Inc.	925 / NATCO	27.00%		x
CBA Charlotte	Blanton + Moore	42.00%		
CBA Charlotte	F W Lombard	39.00%		
Douron, Inc.	Allsteel	56.50%	x	x
Douron, Inc.	Barn Door	34.60%		x
Douron, Inc.	Cardex	48.00%		x
Douron, Inc.	Carolina Business Furniture	52.10%	x	x
Douron, Inc.	Douron Library International	43.70%	x	x
Douron, Inc.	Encore	44.30%	x	x
Douron, Inc.	ERG International	45.90%	x	x
Douron, Inc.	Falcon	38.60%		x
Douron, Inc.	Fleetwood	32.60%	x	x
Douron, Inc.	Global	55.70%	x	x
Douron, Inc.	Hon	55.90%	x	x
Douron, Inc.	Invincible	53.20%	x	x
Douron, Inc.	Inwood	55.50%	x	x
Douron, Inc.	Jofco	55.10%		x
Douron, Inc.	Krug	45.90%		x
Douron, Inc.	Lazy Boy	48.60%	x	x
Douron, Inc.	Nucraft	45.30%		
Douron, Inc.	Safco	41.20%		x
Douron, Inc.	Stylex	45.20%	x	x
Douron, Inc.	Virco	59.20%	x	x
Ergonomic Concepts, LLC Dealers: Atlantic Corporate Interiors, Inc. American Office Equipment Company, Inc. Douron, Inc. Glover Equipment Sales Group, LLC Innovative Business Interiors, Inc. Price Modern LLC Rudolph's Office and Computer Supply, Inc. Sebree and Associates, Inc. Standard Business Furniture Wurkspace LLC	Ergonomic Concepts	48.00%		
G. T. Brothers, Inc.	InLine Desks	60.00%		x
Glover Equipment Sales Group, LLC	American Seating Lounge	52.90%		
Glover Equipment Sales Group, LLC	Dar Ran	33.30%		

Proposal 2: Casegoods Furniture (cont'd)

Bidder with Highest Discount	Manufacturer	Discount	Green Furniture	Quick Ship
Glover Equipment Sales Group, LLC	Design Options	48.00%		
Glover Equipment Sales Group, LLC	Grafco	24.50%		
Glover Equipment Sales Group, LLC	Hale	47.50%		
Glover Equipment Sales Group, LLC	Harden	45.50%		
Glover Equipment Sales Group, LLC	Highpoint	49.50%		
Glover Equipment Sales Group, LLC	Jasper	51.20%		
Glover Equipment Sales Group, LLC	Mayline	51.60%		
Groupe Lacasse LLC Dealers: Interiors Connections, LLC American Design Associates, Inc. Glover Equipment Sales Group, LLC	Avenue	44.00%		
Groupe Lacasse LLC Dealers: Interiors Connections, LLC American Design Associates, Inc. Glover Equipment Sales Group, LLC	Lacasse	48.00%		
Gunlocke Company, The	The Gunlocke Company	53.00%		
Indiana Furniture Dealers: Atlantic Corporate Interiors, Inc. American Design Associates, Inc. American Office Equipment Company, Inc. Arbee Associates Inc. Douron, Inc. Glover Equipment Sales Group, LLC Innovative Business Interiors, Inc. Price Modern LLC Rudolph's Office and Computer Supply, Inc. Sebree and Associates, Inc. Standard Business Furniture Wurkspace LLC	Indiana	51.00%	x	x
Interior Connections, LLC	Arcadia-Conference Room	40.00%		
K. I. - The Hinman Group (Krueger international)	Krueger International	47.00%	x	
Kimball International Marketing	Kimball Office	52.00%		
Lakeshore Learning Materials	Lakeshore Learning Materials	5.00%		
Marvel Group, Inc. Dealers: Atlantic Corporate Interiors, Inc. Chesapeake Office Supply, Inc. Glover Equipment Sales Group, LLC Innovative Business Interiors, Inc. Price Modern LLC Rudolph's Office and Computer Supply, Inc. Sebree and Associates, Inc. Wurkspace LLC	Marvel	54.50%	x	x
Maryland Correctional Enterprises	Maryland Correctional Enterprises	0.00%	x	

Proposal 2: Casegoods Furniture (cont'd)

Bidder with Highest Discount	Manufacturer	Discount	Green Furniture	Quick Ship
Maryland Office Interiors, Inc	Arnold Desks	40.00%		
Maryland Office Interiors, Inc	Arnold Furniture Manufacturers	40.00%		
Maxon Furniture Inc.	Panel Concepts (Maxon Furniture Inc.)	52.50%	Green Furniture	Quick Ship
National Office Furniture	National Office Furniture	53.00%	x	x
Paoli, Inc	Paoli, Inc	53.00%		
Patrick Lacasse Industries Dealers: A. J. Stationers, Inc. American Design Associates, Inc. Glover Equipment Sales Group, LLC Interior Connections, LLC Charles County Office Furniture Co. Inc. Mali Office Products Legal Office Supply, Inc. Now Interiors	Patrick Lacasse Industries	50.00%	x	
Price Modern LLC	Fixtures	52.00%	x	x
Price Modern LLC	Haworth	52.00%	x	x
Price Modern LLC	O.S.I.	45.00%	x	x
Regency, Inc. Dealers: A. J. Stationers, Inc. American Design Associates, Inc. Douron, Inc. Standard Business Furniture Metro Office Products, LLC Rudolph's Office and Computer Supply, Inc.	Regency	42.00%		x
Rudolph's Office and Computer Supply, Inc.	ABCO	57.60%		
Rudolph's Office and Computer Supply, Inc.	ACCO DATA	40.00%		
Rudolph's Office and Computer Supply, Inc.	Dorvel	47.00%		
Rudolph's Office and Computer Supply, Inc.	Inline	46.50%		
Rudolph's Office and Computer Supply, Inc.	Luxor	45.90%		
Rudolph's Office and Computer Supply, Inc.	Nova	52.00%		
Rudolph's Office and Computer Supply, Inc.	Tennsco	40.00%		
Rudolph's Office and Computer Supply, Inc.	Viking	43.75%		
Rudolph's Office and Computer Supply, Inc.	Workstream	42.00%		
School Specialty	Texwood	35.00%		
SIS-USA Inc	SIS-USA Inc	43.00%	x	
Staples Contract and Commerical	BALT	45.00%		
Staples Contract and Commercial	Jasper Desk	45.00%		x
Staples Contract and Commercial	Tennsco	40.00%		

Proposal 2: Casegoods Furniture (cont'd)

Bidder with Highest Discount	Manufacturer	Discount	Green Furniture	Quick Ship
Studio Q Dealers: American Design Associates, Inc. American Office Equipment Company, Inc. Bettinger West Interiors, Inc. Corporate Environment Solutions, Inc. Douron, Inc. Enterprise Furniture Consultants, Inc. Expressway Office Solutions, Inc. Glover Equipment Sales Group, LLC Hamilton Business Interiors, LLC PBI, Inc. Price Modern LLC Rudolph's Office and Computer Supply, Inc. Standard Business Furniture USBI Workspace LLC	Studio Q	52.50%	x	
Teknion LLC	Teknion, LLC	51.39%	x	x
Trendway Corporation Dealers: Bettinger West Interiors, Inc. Corporate Environment Solutions, Inc. Douron, Inc. Enterprise Furniture Consultants, Inc. Expressway Office Solutions, Inc. Glover Equipment Sales Group, LLC Hamilton Business Interiors Interior Connections PBI, Inc. Rudolph's Office and Computer Supply, Inc. Standard Business Furniture Workspace LLC	Trendway	55.00%		x

Proposal 3: School (including Early Childhood/Pre-K and K), Library, Audio Visual

Bidder with Highest Discount	Manufacturer	Discount	Green Furniture	Quick Ship
A.J. Stationers, Inc.	Correll, Inc.	46.00%		
A.J. Stationers, Inc.	Diversified Woodcrafts	42.00%		
Adden Furniture, Inc.	Adden Furniture	35.00%	x	
Ambridge Interiors, LLC	Capital Seating	20.00%		
Ambridge Interiors, LLC	Group-4	25.00%		
Ambridge Interiors, LLC	Third Coast	34.00%		
Ambridge Interiors, LLC	United Chair	25.00%		
Ambridge Interiors, LLC	Wood Designs	30.00%		
American Design Associates, Inc.	Amcase	35.00%		
American Design Associates, Inc.	Smith System	50.20%	x	
American Design Associates, Inc.	Spectrum Industries	44.40%		
American Design Associates, Inc.	V/S	16.00%	x	
American Office Equipment Company, Inc.	Fixtures	46.00%		
Arcon Resources, Inc.	Revolution Products	42.00%		
Bretford Manufacturing, Inc.	Bretford Manufacturing, Inc.	40.00%		
Brodart Co. Dealers: Glover Equipment Sales Group, LLC Brodart Company	Brodart Co.	44.00%	x	
Cano Corporation Dealers: A. J. Stationers, Inc. American Design Associates, Inc. Glover Equipment Sales Group, LLC Interior Connections, LLC Charles County Office Furniture Co. Inc. Mali Office Products Legal Office Supply, Inc. Now Interiors	Cano Corporation	51.00%		
CBA Charlotte	Blanton & Moore	42.00%		
CBA Charlotte	FW Lombard	39.00%		
Childcraft	Childcraft Education Corp.	5.00%		
Childcraft	Korners for kids	5.00%		
Clarín Dealers: Douron, Inc. Glover Equipment Sales Group, LLC Sebree and Associates, Inc.	Clarín Seating	40.00%	x	
Douron, Inc.	Allsteel	52.00%	x	x
Douron, Inc.	Balt	43.30%		x
Douron, Inc.	Basyx	32.00%	x	x
Douron, Inc.	Best Rite	47.30%		x
Douron, Inc.	Community	42.20%	x	x
Douron, Inc.	Douron Library International	43.70%	x	x
Douron, Inc.	Fleetwood	32.60%	x	x
Douron, Inc.	Georgia Chair	25.10%		x
Douron, Inc.	Global	55.70%	x	x
Douron, Inc.	HON	56.50%	x	x

Proposal 3: School (including Early Childhood/Pre-K and K), Library, Audio Visual (cont'd)

Bidder with Highest Discount	Manufacturer	Discount	Green Furniture	Quick Ship
Douron, Inc.	Inwood	55.50%		x
Douron, Inc.	Jonti-Craft	28.80%		x
Douron, Inc.	Safco	41.20%		x
Douron, Inc.	Sandusky Lee/Lee Metal	46.70%		x
Douron, Inc.	Screenflex	42.10%		x
Douron, Inc.	Shain Shop-Bilt	40.10%		x
Douron, Inc.	Virco	59.20%	x	x
Douron, Inc.	W-Cubed, LLC	42.20%	x	x
G. T. Brothers, Inc.	InLine Desks	60.00%		x
Glover Equipment Sales Group, LLC	Adelphia	48.50%		
Glover Equipment Sales Group, LLC	Allied Plastic	38.20%		
Glover Equipment Sales Group, LLC	Artco-Bell	48.10%		
Glover Equipment Sales Group, LLC	BioFit	33.30%		
Glover Equipment Sales Group, LLC	Columbia	43.00%		
Glover Equipment Sales Group, LLC	Corilam	36.90%		
Glover Equipment Sales Group, LLC	Design Options	48.00%		
Glover Equipment Sales Group, LLC	Grafco	24.50%		
Glover Equipment Sales Group, LLC	Holbrook	20.10%		
Glover Equipment Sales Group, LLC	Mayline	51.60%		
Glover Equipment Sales Group, LLC	Palmer Snyder	32.30%		
Glover Equipment Sales Group, LLC	Sico	24.50%		
Glover Equipment Sales Group, LLC	Tiffany	51.60%		
Glover Equipment Sales Group, LLC	Tot Mate (Steven Company per Glover)	20.90%		
Glover Equipment Sales Group, LLC	Waddell	20.10%		
Glover Equipment Sales Group, LLC	Whitney Brothers	20.10%		
Groupe Lacasse LLC Dealers: Interiors Connections, LLC American Design Associates, Inc. Glover Equipment Sales Group, LLC	Lacasse	48.00%		
Indiana Furniture Dealers: Atlantic corporate Interiors, Inc. American Design Associates, Inc. American Office Equipment Company, Inc. Arbee Associates Inc. Douron, Inc. Glover Equipment Sales Group, LLC Innovative Business Interiors, Inc. Price Modern LLC Rudolph's Office and Computer Supply, Inc. Sebree and Associates, Inc. Standard Business Furniture Wurkspace LLC	Indiana Furniture	51.00%	x	x
K. I. - The Hinman Group (Krueger international)	Krueger International	55.00%	x	
Lakeshore Learning	Lakeshore Learning	5.00%		

Proposal 3: School (including Early Childhood/Pre-K and K), Library, Audio Visual (cont'd)

Bidder with Highest Discount	Manufacturer	Discount	Green Furniture	Quick Ship
Marvel Group, Inc. Dealers: Atlantic Corporate Interiors, Inc. Chesapeake Office Supply, Inc. Glover Equipment Sales Group, LLC Innovative Business Interiors, Inc. Price Modern LLC Rudolph's Office and Computer Supply, Inc. Sebree and Associates, Inc. Wurkspace LLC	The Marvel Group	54.50%	x	x
Maryland Correctional Enterprises	Maryland Correctional Enterprises	0.00%	x	
Maryland Office Interiors, Inc	Arnold Action Inc	40.00%		
Maryland Office Interiors, Inc	Arnold Visual	40.00%		
Regency, Inc. Dealers: A. J. Stationers, Inc. American Design Associates, Inc. Douron, Inc. Standard Business Furniture Metro Office Products Rudolph's Office and Computer Supply, Inc.	Regency	42.00%		x
Rudolph's Office and Computer Supply, Inc	ABCO	57.60%		
Rudolph's Office and Computer Supply, Inc	Luxor	45.90%		
Rudolph's Office and Computer Supply, Inc	Lesro	45.00%		
Rudolph's Office and Computer Supply, Inc	Nevers	35.00%		
Rudolph's Office and Computer Supply, Inc	Nova	52.00%		
School Specialty	Royal Seating	48.00%		
Sis-USA Inc	SIS-USA	43.00%	x	
Sit-On-It Seating Dealers: Atlantic Corporate Interiors, Inc. American Design Associates, Inc. American Office Equipment Company, Inc. Arbee Associates Inc. Columbia Commercial Glover Equipment Sales Group, LLC Innovative Business Interiors, Inc. Price Modern LLC Rudolph's Office and Computer Supply, Inc. Sebree and Associates, Inc. Standard Business Furniture Wurkspace LLC	Sit-On-It	48.00%	x	x
Staples Contract and Commercial	KFI	52.00%		
Teknion LLC	Teknion, LLC	53.82%	x	x

Proposal 4: Seating

Bidder with Highest Discount	Manufacturer	Discount	Green Furniture	Quick Ship
Ambridge Interiors, L.L.C.	Anderson Hickey	25.00%		
Ambridge Interiors, L.L.C.	Borgo	30.00%		
Ambridge Interiors, L.L.C.	National	42.00%		
Ambridge Interiors, L.L.C.	Whitehall	25.00%		
American Design Associates, Inc.	Chromcraft	42.30%		x
American Design Associates, Inc.	Haskell	40.00%		
American Design Associates, Inc.	Hickory Leather	50.20%		
American Design Associates, Inc.	Jasper	47.40%		
American Design Associates, Inc.	Nightingale	43.00%		x
American Office Equipment Company, Inc.	Brandrud	43.00%		
American Office Equipment Company, Inc.	Cartwright	46.00%		
American Office Equipment Company, Inc.	St. Timothy	51.50%		
Arcon Resources, Inc.	Revolution Products	42.00%		
Artopex	Artopex	50.00%		
Biofit Engineered Products Limited Partnership	Biofit Engineered Products	32.00%		x
Bretford Manufacturing, Inc. Dealers: American Office Equipment Company, Inc. Douron, Inc. Glover Equipment Sales Group, LLC Kunz Price Modern LLC Rudolph's Office and Computer Supply, Inc. School Specialty Sebree and Associates, Inc. Wurkspace LLC	Bretford Manufacturing	40.00%	x	
CBA Charlotte	Blanton + Moore	42.00%		
CBA Charlotte	Leland	40.00%		
Clarin Dealers: Douron, Inc. Glover Equipment Sales Group, LLC Sebree and Associates, Inc.	Clarin Seating	40.00%	x	
Douron, Inc.	All Steel	54.60%	x	x
Douron, Inc.	Body Built	46.10%		x
Douron, Inc.	Carolina Business Furniture	52.10%	x	x
Douron, Inc.	Community Business Furniture	42.20%	x	x
Douron, Inc.	Cramer	51.70%	x	x
Douron, Inc.	Encore	44.30%	x	x
Douron, Inc.	Falcon	38.60%		x
Douron, Inc.	Flexsteel	42.20%		x
Douron, Inc.	Global	55.70%	x	x
Douron, Inc.	Global Business Furniture	10.00%		x
Douron, Inc.	Hon	55.90%	x	x
Douron, Inc.	Integra	46.30%	x	x

Proposal 4: Seating (cont'd)

Bidder with Highest Discount	Manufacturer	Discount	Green Furniture	Quick Ship
Douron, Inc.	Jofco	55.10%		x
Douron, Inc.	JSI	52.70%		x
Douron, Inc.	Krug	45.90%		x
Douron, Inc.	Lazy Boy	48.60%	x	x
Douron, Inc.	Lesro	42.70%		x
Douron, Inc.	Mity Lite	35.90%		x
Douron, Inc.	Styles (Stylex)	45.20%		x
Douron, Inc.	Wieland	45.00%	x	x
Ergonomic Concepts, LLC Dealers: Atlantic Corporate Interiors, Inc. American Office Equipment Company, Inc. Douron, Inc. Glover Equipment Sales Group, LLC Innovative Business Interiors, Inc. Price Modern LLC Rudolph's Office and Computer Supply, Inc. Sebree and Associates, Inc. Standard Business Furniture Wurkspace LLC	Ergonomic Concepts	48.00%		
G. T. Brothers, Inc.	InLine Desks	60.00%		x
Glover Equipment Sales Group, LLC	American Seating	52.90%		x
Glover Equipment Sales Group, LLC	American Seating Auditorium	52.90%		
Glover Equipment Sales Group, LLC	American Seating Lounge	52.90%		
Glover Equipment Sales Group, LLC	GF Office Furniture	40.10%		
Glover Equipment Sales Group, LLC	Harden	45.50%		
Glover Equipment Sales Group, LLC	Hickory Leather	50.20%		
Glover Equipment Sales Group, LLC	Highpoint	49.50%		
Groupe Lacasse LLC Dealers: Interiors Connections, Inc. American Design Associates, Inc. Glover Equipment Sales Group, LLC	United Chair	45.00%		
Gunlock Company, The	The Gunlocke Company	53.00%		
Indiana Furniture Dealers: Atlantic Corporate Interiors, Inc. American Design Associates, Inc. American Office Equipment Company, Inc. Arbee Associates Inc. Douron, Inc. Glover Equipment Sales Group, LLC Innovative Business Interiors, Inc. Price Modern LLC Rudolph's Office and Computer Supply, Inc. Sebree and Associates, Inc. Standard Business Furniture Wurkspace LLC	Indiana Furniture	51.00%		x
Interior Connections, LLC	Arcadia	40.00%		

Proposal 4: Seating (cont'd)

Bidder with Highest Discount	Manufacturer	Discount	Green Furniture	Quick Ship
K. I. - The Hinman Group (Krueger International)	Krueger International	47.00%	x	x
K. I. - The Hinman Group (Krueger International)	Krueger International Concerto Audience Seating	55.00%	x	
Kimball International Marketing	Kimball Seating	52.00%	x	x
Lakeshore Learning Materials	Lakeshore Learning Materials	5.00%		
Legacy Furniture Group	Legacy Furniture Group	52.00%	x	x
Marvel Group, Inc. Dealers: Atlantic Corporate Interiors, Inc. Chesapeake Office Supply, Inc. Glover Equipment Sales Group, LLC Innovative Business Interiors, Inc. Price Modern LLC Rudolph's Office and Computer Supply, Inc. Sebree and Associates, Inc. Wurkspace LLC	The Marvel Group	54.50%	x	x
Maryland Correctional Enterprises	Maryland Correctional Enterprises	0.00%	x	
Maryland Office Interiors, Inc.	Fixtures	52.50%		
Maryland Office Interiors, Inc.	Knoll Seating	47.00%	x	
Mayline Investments	Mayline Investments	48.00%		
Maxon Furniture Inc.	Maxon Furniture Inc. (formerly Panel Concepts)	52.50%		
National Office Furniture	National Office Furniture	53.00%	x	x
Price Modern LLC	9 to 5	50.00%	x	x
Price Modern LLC	Haworth	52.00%	x	x
Price Modern LLC	Transformations	44.00%	x	x
Price Modern LLC	Zoom	56.00%	x	x
Regency, Inc. Dealers: A. J. Stationers, Inc. American Design Associates, Inc. Douron, Inc. Standard Business Furniture Metro Office Products Rudolph's Office and Computer Supply, Inc.	Regency	42.00%		x
Rudolph's Office and Computer Supply, Inc	Neutral Posture	47.00%		x
Sauder Education Dealers: Hill Installation Services Atlantic Corporate Interiors, Inc. Innovative Business Interiors, Inc.	Sauder Education	42.00%		x
School Specialty	National Public Seating	48.50%		
Sit-On-It	Sit-On-It	48.00%		
Spectrum Industries, Inc	Spectrum Industries	38.00%		

Proposal 4: Seating (cont'd)

Bidder with Highest Discount	Manufacturer	Discount	Green Furniture	Quick Ship
Studio Q Dealers: American Design Associates, Inc. American Office Equipment Company, Inc. Bettinger West Interiors, Inc. Corporate Environment Solutions, Inc. Douron, Inc. Enterprise Furniture Consultants, Inc. Expressway Office Solutions, Inc. Glover Equipment Sales Group, LLC Hamilton Business Interiors, LLC PBI, Inc. Price Modern LLC Rudolph's Office and Computer Supply, Inc. Standard Business Furniture USBI Workspace LLC	Studio Q (formerly Quaker)	52.50%	x	
Teknion LLC	Teknion, LLC	53.76%	x	x
Trendway Corporation Dealers: Bettinger West Interiors, Inc. Corporate Environment Solutions, Inc. Douron, Inc. Enterprise Furniture Consultants, Inc. Expressway Office Solutions, Inc. Glover Equipment Sales Group, LLC Hamilton Business Interiors Interior Connections PBI, Inc. Rudolph's Office and Computer Supply, Inc. Standard Business Furniture Workspace LLC	Trendway	55.00%		x
Wyandot Seating A. J. Stationers, Inc. American Design Associates, Inc. Glover Equipment Sales Group, LLC Charles County Office Furniture Co. Inc. Mali Office Products Legal Office Supply, Inc.	Wyandot Seating	50.00%	x	

Proposal 5: Files, Filing Systems, Storage Cabinets and Shelving

Bidder with Highest Discount	Manufacturer	Discount	Green Furniture	Quick Ship
Ambridge Interiors, L.L.C.	Hale	35.00%		
Ambridge Interiors, L.L.C.	Third Coast	34.00%		
American Design Associates, Inc.	Borroughs	30.00%		x
American Design Associates, Inc.	Datum Filing System	40.00%		
American Design Associates, Inc.	Hallowell	37.00%		x
American Office Equipment Company, Inc.	Fireking	54.00%		
American Office Equipment Company, Inc.	Flexfab	46.00%		
American Office Equipment Company, Inc.	Herman Miller	60.00%		
Arcon Resources, Inc.	Revolution Products	42.00%		
Bretford Manufacturing, Inc. Dealers: American Office Equipment Company, Inc. Douron, Inc. Glover Equipment Sales Group, LLC Kunz Price Modern LLC Rudolph's Office and Computer Supply, Inc. School Specialty Sebree and Associates, Inc. Wurkspace LLC	Bretford Manufacturing	40.00%	x	
Brodart Company Dealers: Glover Equipment Sales Group, LLC Brodart Company	Brodart	44.00%	x	
Cano Corporation Dealers: A. J. Stationers, Inc. American Design Associates, Inc. Glover Equipment Sales Group, LLC Interior Connections, LLC Charles County Office Furniture Co. Inc. Mali Office Products Legal Office Supply, Inc. Now Interiors	Cano Corporation	51.00%	x	x
CBA Charlotte	Blanton & Moore	42.00%		
CBA Charlotte	Library Bureau Steel	50.00%		
Capital Office Systems, Inc.	Richards-Wilcox/Aurora Shelving ASP	27.00%		x
Capital Office Systems, Inc.	Richards-Wilcox/Mobile	27.00%		x
Capital Office Systems, Inc.	Richards-Wilcox/Times Two	29.00%		x
Douron, Inc.	Aetnastak	27.50%	x	x
Douron, Inc.	Allsteel	56.50%	x	x
Douron, Inc.	Douron Library International	43.70%	x	x
Douron, Inc.	Edsal	35.40%		x
Douron, Inc.	Fleetwood	32.60%	x	x
Douron, Inc.	Global	55.70%	x	x
Douron, Inc.	HON	55.90%	x	x
Douron, Inc.	Invincible	53.20%	x	x

Proposal 5: Files, Filing Systems, Storage Cabinets and Shelving (cont'd)

Bidder with Highest Discount	Manufacturer	Discount	Green Furniture	Quick Ship
Douron, Inc.	Lee Metal	46.20%		x
Douron, Inc.	Lyon	39.40%		x
Douron, Inc.	Montel Mobile Filing	27.50%	x	x
Douron, Inc.	Office Specialty	50.70%	x	x
Douron, Inc.	Parent	28.00%		x
Douron, Inc.	Penco	45.70%		x
Douron, Inc.	Worden	41.50%	x	x
Glover Equipment Sales Group, LLC	Adelphia	44.10%		
Glover Equipment Sales Group, LLC	Mayline	51.60%		
Glover Equipment Sales Group, LLC	Schwab Insulated files	52.10%		
Glover Equipment Sales Group, LLC	Smith Systems	49.10%		
Groupe Lacasse LLC Dealers: Interiors Connections, LLC American Design Associates, Inc. Glover Equipment Sales Group, LLC	Lacasse	48.00%		
Indiana Furniture Dealers: Atlantic Corporate Interiors, Inc. American Design Associates, Inc. American Office Equipment Company, Inc. Arbee Associates Inc. Douron, Inc. Glover Equipment Sales Group, LLC Innovative Business Interiors, Inc. Price Modern LLC Rudolph's Office and Computer Supply, Inc. Sebree and Associates, Inc. Standard Business Furniture Wurkspace LLC	Indiana Furniture	51.00%		x
K. I. – The Hinman Group (Krueger international)	Krueger International	47.00%	x	x
Kimball International Marketing	Kimball Office	52.00%	x	x
Lakeshore Learning	Lakeshore Learning Materials	5.00%		
Marvel Group, Inc. Dealers: Atlantic Corporate Interiors, Inc. Chesapeake Office Supply, Inc. Glover Equipment Sales Group, LLC Innovative Business Interiors, Inc. Price Modern LLC Rudolph's Office and Computer Supply, Inc. Sebree and Associates, Inc. Wurkspace LLC	The Marvel Group	54.50%	x	x
Maryland Correctional Enterprises	Maryland Correctional Enterprises	0.00%	x	
Maryland Office Interiors, Inc	AIS – Affordable Interior Systems, Inc	69.00%		
Maryland Office Interiors, Inc	Great Openings	67.00%		

Proposal 5: Files, Filing Systems, Storage Cabinets and Shelving (cont'd)

Bidder with Highest Discount	Manufacturer	Discount	Green Furniture	Quick Ship
Maryland Office Interiors, Inc	Knoll Calibre	47.00%	x	
Maxon Furniture Inc	Maxon Furniture Inc. (formerly Panel Concepts)	52.50%		
Price Modern LLC	Haworth	62.00%	x	x
Regency, Inc. Dealers: A. J. Stationers, Inc. American Design Associates, Inc. Douron, Inc. Standard Business Furniture Metro Office Products Rudolph's Office and Computer Supply, Inc.	Regency	42.00%		x
Rudolph's Office and Computer Supply, Inc	SMI (Southern Metal Industries)	47.60%		
Rudolph's Office and Computer Supply, Inc	Viking	43.75%		
Rudolph's Office and Computer Supply, Inc.	Tennsco	40.00%		
Spectrum Industries, Inc	Spectrum Industries	38.00%		
Staples Contract and Commercial	Tennsco	40.00%		
Teknion LLC	Teknion, LLC	63.74%	x	x
Trendway Corporation Dealers: Bettinger West Interiors, Inc. Corporate Environment Solutions, Inc. Douron, Inc. Enterprise Furniture Consultants, Inc. Expressway Office Solutions, Inc. Glover Equipment Sales Group, LLC Hamilton Business Interiors Interior Connections PBI, Inc. Rudolph's Office and Computer Supply, Inc. Standard Business Furniture Wurkspace LLC	Trendway	55.00%		x
Wright Line LLC	Wrightline	15.50%		

Proposal 6: Lockers, Folding Tables & Chairs, Costumers/Other Misc. Furniture

Bidder with Highest Discount	Manufacturer	Discount	Green Furniture	Quick Ship
Ambridge Interiors, L.L.C.	Royal	30.00%		
American Design Associates, Inc.	Surfaceworks	41.00%		x
American Design Associates, Inc.	Tayco	42.00%		x
American Office Equipment Company, Inc.	Smith Products	43.00%		
American Office Equipment Company, Inc.	Thrasher	52.00%		
Artopex	Artopex	50.00%		
Berco, Inc. Dealers: American Office Equipment Company, Inc. American Design Associates, Inc. Bettinger West Interiors, Inc. Corporate Environment Solutions, Inc. Douron, Inc. Enterprise Furniture, Inc. Expressway Office Solutions Glover Equipment Sales Group, LLC Hamilton Business Interiors, LLC Interior Connections, LLC Maryland Office Interiors, Inc. PBI, Inc. Price Modern LLC Rudolph's Office and Computer Supply, Inc. Standard Business Furniture USBI Wurkspace LLC	Berco, Inc	50.00%	x	x
Biofit Engineered Products Limited Partnership	BioFit Engineered Products	32.00%		
Bretford Manufacturing, Inc. Dealers: American Office Equipment Company, Inc. Douron Inc. Glover Equipment Sales Group, LLC Kunz Price Modern Rudolph School Specialty Sebree & Associates Wurkspace	Bretford Manufacturing	40.00%	x	

Proposal 6: Lockers, Folding Tables & Chairs, Costumers/Other Misc. Furniture (cont'd)

Bidder with Highest Discount	Manufacturer	Discount	Green Furniture	Quick Ship
Clarín Dealers: Douron Inc. Glover Equipment Sales Group, LLC Sebree & Associates	Clarín Seating	40.00%	x	
Douron, Inc.	Allsteel	52.00%	x	x
Douron, Inc.	Douron Library International	43.70%	x	x
Douron, Inc.	Edsal	35.40%		x
Douron, Inc.	Egan Visual	33.10%		x
Douron, Inc.	Falcon	38.60%		x
Douron, Inc.	Fleetwood	32.60%	x	x
Douron, Inc.	Ghent	47.40%		x
Douron, Inc.	Global OTG	46.70%	x	x
Douron, Inc.	Goelst Cabinetry	20.00%		x
Douron, Inc.	HON	55.00%	x	x
Douron, Inc.	Lee Metal	46.20%		x
Douron, Inc.	Lyon	39.40%		x
Douron, Inc.	Mity-Lite Tables	43.00%		x
Douron, Inc.	National Public Seating	47.90%		
Douron, Inc.	Parent	28.00%		
Douron, Inc.	Penco	45.70%		x
Douron, Inc.	Virco	52.90%	x	x
Ergonomic Concepts, LLC Dealers: Atlantic Corporate Interiors, Inc. American Office Equipment Company, Inc. Douron, Inc. Glover Equipment Sales Group, LLC Innovative Business Interiors, Inc. Price Modern LLC Rudolph's Office and Computer Supply, Inc. Sebree and Associates, Inc. Standard Business Furniture Wurkspace LLC	Ergonomic Concepts	48.00%		x
ESI Ergonomic Solutions, LLC	ESI Ergonomic Solutions - Ergonomic Accessories	47.00%	x	x
Glover Equipment Sales Group, LLC	Allied	38.20%		
Glover Equipment Sales Group, LLC	Claridge	39.50%		
Glover Equipment Sales Group, LLC	Magnuson	40.50%		
Glover Equipment Sales Group, LLC	Mesa (Palmer Snyder)(Palmer Hamilton per Glover)	32.30%		

Proposal 6: Lockers, Folding Tables & Chairs, Costumers/Other Misc. Furniture (cont'd)

Bidder with Highest Discount	Manufacturer	Discount	Green Furniture	Quick Ship
Interior Connections, LLC	Shoto Tables	40.10%		
K. I. - The Hinman Group (Krueger international)	Krueger International	55.00%		x
Lakeshore Learning Materials	Lakeshore Learning Materials	5.00%		
Marvel Group, Inc. Dealers: Atlantic Corporate Interiors, Inc. Chesapeake Office Supply, Inc. Glover Equipment Sales Group, LLC Innovative Business Interiors, Inc. Price Modern LLC Rudolph's Office and Computer Supply, Inc. Sebree and Associates, Inc. Wurkspace LLC	The Marvel Group	54.50%	x	x
Maryland Correctional Enterprises	Maryland Correctional Enterprises	0.00%	x	
Maryland Office Interiors, Inc	Arnold Reception Desks	40.00%		
Maxon Furniture Inc	Maxon Furniture Inc. (formerly Panel Concepts)	52.50%		
Price Modern LLC	Idea @ Work	60.00%	x	x
Regency, Inc. Dealers: A. J. Stationers, Inc. American Design Associates, Inc. Douron, Inc. Standard Business Furniture Metro Office Products Rudolph's Office and Computer Supply, Inc.	Regency	42.00%		x
Rudolph's Office and Computer Supply, Inc	ABCO	57.60%		
Rudolph's Office and Computer Supply, Inc	Correll	41.50%		x
Rudolph's Office and Computer Supply, Inc	Quartet	40.01%		
Rudolph's Office and Computer Supply, Inc	Rubbermaid	40.20%		
Rudolph's Office and Computer Supply, Inc	Viking	43.75%		
Rudolph's Office and Computer Supply, Inc.	Tennsco	40.00%		
School Specialty	Midwest	33.00%		
School Specialty	Waddell	12.50%		
Spectrum Industries, Inc	Spectrum Industries	38.00%		
Staples Contract and Commercial	Tennsco	40.00%		