

Anne Arundel County Public Schools

Item No.

Agenda for: June 16, 2010

Exhibit Attached: Y

AGENDA ITEM FOR THE BOARD OF EDUCATION

- Information
- Action
- Review

June 16, 2010
(Preferred Date)

(Absolute Date)

FISCAL IMPACT: YES
DOLLAR AMOUNT: \$103,000.00


BUDGETED: YES
BUDGET SOURCE: Operating Funds

SUBJECT: Award of Contract #10CM-240, Football and Lacrosse Equipment Reconditioning, to Schutt Reconditioning

TERM: July 1, 2010 through June 30, 2012 with one, one year extension option

THE ISSUE: Contractor shall provide football and lacrosse equipment reconditioning services pursuant to the specifications, terms, conditions and pricing of the subject contract. Participating entities shall minimally include Anne Arundel County Public Schools, Baltimore City Public Schools, Baltimore County Public Schools, Harford County Public Schools and the Howard County Public School System. The attached bid abstract represents the total value for all participating districts. AACPS's requirements are estimated at \$103,000.00 for (2) years.

Technical responses were reviewed and evaluated by a selection committee comprised of the Athletic Directors from Arundel, Glen Burnie, Northeast and South River High Schools. Both Schutt Reconditioning and Riddell received a technical score of 1,000 points. A minimum score of 850 points was required to be awarded the contract based upon the lowest responsive bid.

ORGANIZATIONAL UNIT:	Office of Athletics	BUYER:		William Hubbard
PROCUREMENT METHOD:	Multi-Step Request for Bid	OPENING DATE:		4/27/10
ADVERTISED ON:	3/29/10	AWARD AUTHORITY:		DEA
BID RESULTS ATTACHED:	Y	# SENT BID: 20	# MBE: 10	N/A
# OF RESPONDENTS:	2			

SUPERINTENDENT'S RECOMMENDATION: The Superintendent recommends that the Board of Education Award Contract #10CM-240, for Football and Lacrosse Reconditioning, to Schutt Reconditioning in the amount of \$103,000.00.

10CM-204 Football and Lacrosse Equipment Reconditioning

Buyer Initials *WJ*

Football		Schutt Reconditioning		Riddell/All-American	
QTY	EQUIPMENT	UNIT COST	TOTAL COST	UNIT COST	TOTAL COST
6,500	Helmet	22.99	149,435.00	10.00	65,000.00
5,500	Helmet Painting			5.75	31,625.00
4,000		N/C	N/C	N/C	N/C
3,000	Chain Straps	N/C	N/C	2.50	7,500.00
4,000	High Hook Up Riddle or Schutt Jaw Pads (any size) Riddell Or Schutt	N/C	N/C	2.25	9,000.00
5,500	Cages, Standard, Steel Riddell or Schutt Any color, NOPO, OPO, JOP, NUOP	N/C	N/C	1.00	5,500.00
4,500	Cages, Specialty, Steel Riddell or Schutt Any color, any style not listed above	N/C	N/C	15.95	71,775.00
1,000	Face Mask only School will install	N/C	N/C	10.00	10,000.00
1,000	Face Mask installed by Contractor	N/C	N/C	N/C	N/C
	Decals- All prices include installation During reconditioning process				
6,500	One (1) Color	N/C	N/C	1.25	8,125.00
5,000	Two (2) Color	N/C	N/C	2.00	10,000.00
5,000	Three (3) Color	N/C	N/C	N/C	N/C
4,000	Four (4) Color	N/C	N/C	N/C	N/C
4,000	1/2" Helmet Stripes (any color)	N/C	N/C	N/C	N/C
3,500	3/4" Helmet Stripes (any color)	N/C	N/C	N/C	N/C
4,000	1" Helmet Stripes	N/C	N/C	N/C	N/C
3,000	3" Multi Helmet Stripes	N/C	N/C	N/C	N/C
2,500	Sweatband Decal	N/C	N/C	N/C	N/C
6,500	Shoulder pad repair as necessary to include The following but not be limited to those Repairs or replacement parts	5.48	35,620.00	9.25	60,125.00
In addition to the above reconditioning, some schools may have the following items for repair:					
4,000	Football Pants	N/C	N/C	0.90	3,600.00
	Clean, sanitize and all repairs as necessary	N/C	N/C		

10CM-204 Football and Lacrosse Equipment Reconditioning

Buyer Initials WJH

			Schutt Reconditioning	Ridell/All-American	
			UNIT COST	UNIT COST	TOTAL COST
	Football	Clean, sanitize and all repairs as necessary	N/C	0.90	1,980.00
2,200	Football Jerseys	Clean, sanitize and all repairs as necessary	N/C	0.50	1,000.00
2,000	Girdles	Clean, sanitize and all repairs as necessary	N/C	N/C	N/C
2,750	Rib Pads	Clean, sanitize and all repairs as necessary	N/C	N/C	N/C
		Grand Total Group A			285,230.00
	Lacrosse		Schutt Reconditioning	Ridell/All-American	
	EQUIPMENT		UNIT COST	UNIT COST	TOTAL COST
4,800	Helmet	Clean, sanitize and all repairs as necessary	N/C	3.15	15,120.00
5,200		Face Mask on/off inspect & replace as necessary	N/C	N/C	N/C
5,000	A. With Chin straps		N/C	N/C	N/C
3,000	B. Without Chin straps		N/C	N/C	N/C
1,500	Shoulder Pads	Clean, sanitize and repair as necessary	N/C	1.00	1,500.00
1,200	Gloves	Clean, sanitize and repair as necessary	N/C	N/C	N/C
		Grand Total Group B			0
		Grand Total Group A & B			301,850.00
		X 2 Years			603,700.00*

Bold indicates awardee; Italics indicated Minority Business Enterprises
 *Expenditures noted above reflect the totals for all participating districts; Arundel County Public Schools estimated cost is \$103,000.00.



BOARD OF EDUCATION OF ANNE ARUNDEL COUNTY
PURCHASING OFFICE
REQUEST FOR BIDS – MULTI-STEP PROCESS
SOLICITATION REFERENCE NO. 10CM-204
TITLE: FOOTBALL AND LACROSSE EQUIPMENT RECONDITIONING

ISSUE DATE: March 29, 2010

The Board of Education of Anne Arundel County, also called Anne Arundel County Public Schools ("AACPS") is soliciting multi-step competitive sealed bids for all necessary labor, supervision, materials, equipment and skill required to provide Football and Lacrosse Reconditioning Services. Contract shall be performed in accordance with the attached terms, specifications and general conditions attached hereto. Completed responses shall be received by the AACPS by no later than the time and date specified.

Bid Due Date is April 27, 2010, at 11:00 A.M. Responses shall be mailed or delivered to:

ANNE ARUNDEL COUNTY PUBLIC SCHOOLS
PURCHASING OFFICE
2644 RIVA ROAD
ANNAPOLIS, MARYLAND 21401

If further information is required, contact the AACPS, Purchasing Office, William T. Hubbard, CPPB, Lead Buyer at 410-222-5165. It is the responsibility of bidders to check for addenda on our web page (www.aacps.org) prior to the bid opening. **A Pre Bid Conference shall be held on April 13, at 2:00 PM, at the Board of Education of Anne Arundel County, 2644 Riva Road, Annapolis, Maryland in the Bid Room. NOTE: MINORITY AND SMALL BUSINESS ENTERPRISES ARE ENCOURAGED TO RESPOND TO THIS RFB.**

NAME OF RESPONDENT	SCHUTT RECONDITIONING		
ADDRESS	8 MCFADDEN ROAD EASTON PA 18045		
PHONE #:	800-248-0019	FAX #:	610-253-1798
		E-Mail:	shazelton@schuttrecon.com
FED TAX I.D. #. OR SOCIAL SECURITY #.	23-1857711		
MDOT MBE CERTIFICATION NO.		INVOICE PAYMENT TERMS	2%/30 days
SBE REGISTRATION NO.		DATE BID SUBMITTED	4/23/10
WEB ADDRESS:	schuttsports.com		
SIGNATURE OF RESPONDENT	<i>Dawn Nickischer, Accounting M</i>		
PRINTED/TYPED NAME & TITLE	DAWN NICKISCHER/ACCOUNTING MANAGER		

ACCEPTED--AACPS SUPERVISOR OF PURCHASING

Allerah Great 5/28/10

REQUEST FOR BIDS - TITLE PAGE - NOT AN ORDER